

**COUNTY OF ESSEX**

**PARKS ADMINISTRATION BUILDING**  
115 Clifton Avenue, Newark, NJ, 07102

**LOCAL GOVERNMENT ENERGY AUDIT PROGRAM**  
**FOR**  
**NEW JERSEY**  
**BOARD OF PUBLIC UTILITIES**

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## REPORT DISCLAIMER

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within  $\pm 20\%$ , and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the building was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

## List of Common Energy Audit Abbreviations

- A/C – Air Conditioning
- AHS – Air Handling Unit
- BMS – Building Management System
- Btu – British thermal unit
- CDW – Condenser Water
- CFM – Cubic feet per minute
- CHW – Chilled Water
- DCV – Demand Control Ventilation
- DDC – Direct Digital Control
- DHW – Domestic Hot Water
- DX – Direct Expansion
- EER – Energy Efficiency Ratio
- EF – Exhaust Fan
- EUI – Energy Use Intensity
- Gal – Gallon
- GPD – Gallons per day
- GPF – Gallons Per Flush
- GPH – Gallons per hour
- GPM – Gallons per minute
- GPS – Gallons per second
- HHW – Heating Hot Water
- HID – High Intensity Discharge
- HP – Horsepower
- HRU – Heat Recovery Unit
- HVAC – Heating, Ventilation, Air Conditioning
- HX – Heat Exchanger
- kbtu/mbtu – One thousand (1,000) Btu
- kW – Kilowatt (1,000 watts)
- kWh – Kilowatt-hours
- LED – Light Emitting Diode
- mbh – Thousand Btu per hour
- mmbtu – One million (1,000,000) Btu
- OCC – Occupancy Sensor
- PSI – Pounds per square inch
- RTU – Rooftop Unit
- SBC – System Benefits Charge
- SF – Square foot
- UH – Unit Heater
- V – Volts
- VAV – Variable Air Volume
- VSD – Variable Speed Drive
- W – Watt

## 1.0 EXECUTIVE SUMMARY

This report summarizes the energy audit performed by CHA for Essex County (EC) in connection with the New Jersey Board of Public Utilities (NJBPU) Local Government Energy Audit (LGEA) Program. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. Low-cost and no-cost are also identified during the study. This report details the results of the energy audit conducted for the building listed below:

Building Name	Address	Square Feet	Construction Date
<b>Parks Administration Building</b>	115 Clifton Avenue, Newark, NJ, 07102	27,338	1920

The potential total annual energy and cost savings for the recommended energy conservation measures (ECM) identified in the survey are shown below:

Building Name	Electric Savings (kWh)	NG Savings (therms)	Total Savings (\$)	Payback (years)
<b>Parks Administration Building</b>	116,103	591	19,448	11.4

Each individual measure's annual savings are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for Lighting ECM savings; only one option can be chosen. Incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/ applicable and are discussed in Section 6.0.

Each measure recommended by CHA typically has a stand-alone simple payback period of 15 years or less. However, if the owner chooses to pursue an Energy Savings Improvement Plan (ESIP), high payback measures could be bundled with lower payback measures which ultimately can result in a payback which is favorable for an ESIP project to proceed. Occasionally, we will recommend an ECM that has a longer payback period, based on the need to replace that piece(s) of equipment due to its age, such as a boiler for example.

The following table provides a detailed summary of each ECM for the building surveyed, including costs, savings, SmartStart incentives and payback.

### Summary of Energy Conservation Measures

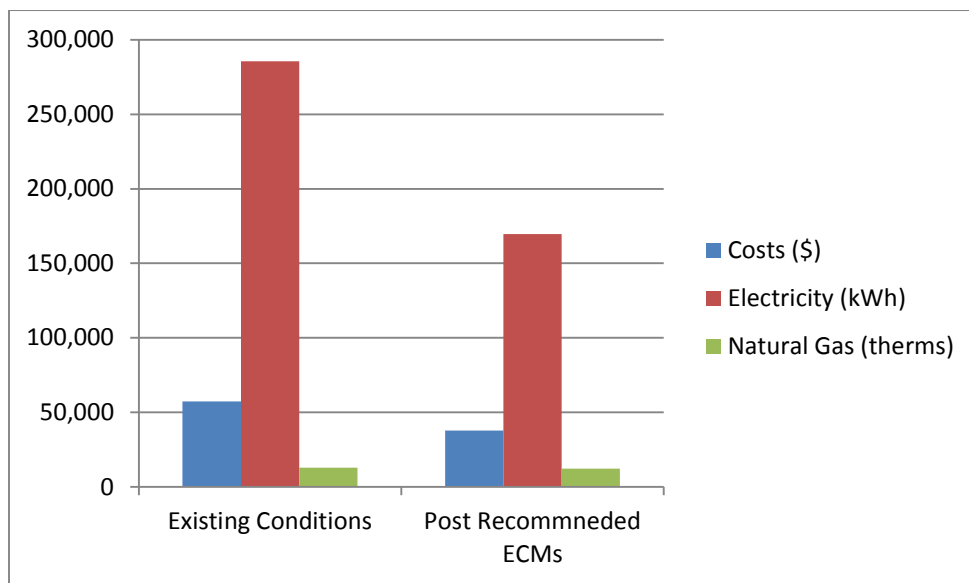
ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
ECM-1	Convert the Steam System to HHW System with Condensing Boiler	1,087,437	2,466	441.1	5,863	438.7	N
ECM-2	Replace Split Heat Pump Units with High Efficiency Split Heat Pumps	18,800	792	23.7	564	23.0	Y
ECM-3	Install Window AC Units Control System	6,900	4,301	1.6	0	1.6	Y
ECM-4	Replace the DHW Water Heater with a Condensing Water Heater	8,128	184	44.2	113	43.6	Y
ECM-5	Upgrade the Plumbing Fixtures with Low Flow Fixtures	91,092	569	160.0	0	160.0	Y
ECM-L1**	Lighting Replacements / Upgrades	82,115	12,498	6.6	4,500	6.2	N
ECM-L2**	Install Lighting Controls (Add Occupancy Sensors)	14,850	2,923	5.1	1,925	4.4	N
ECM-L3	Lighting Replacements with Controls (Occupancy Sensors)	96,965	13,602	7.1	6,475	6.7	Y
<b>Total**</b>		1,309,322	21,914	59.7	13,015	59.2	
<b>Total(Recommended)</b>		130,793	19,448	11.4	7,152	11.0	

\* Incentive shown is per the New Jersey SmartStart Program.

\*\* These ECMs are not included in the Total, as they are alternate measures not recommended.

If County of Essex implements the recommended ECMs, energy savings would be as follows:

	Existing Conditions	Post Recommended ECMs	Percent Savings
Costs (\$)	57,205	37,757	34%
Electricity (kWh)	285,630	169,527	41%
Natural Gas (therms)	12,901	12,310	5%
Site EUI (kbtu/SF/Yr)	82.8	66.2	





## 2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

The following is a summary of building information related to HVAC, plumbing, building envelope, lighting, kitchen equipment and domestic hot water systems as observed during CHAs site visit. See appendix B for detailed information on mechanical equipment, including capacities, model numbers and age. See appendix F for some representative photos of some of the existing conditions observed while onsite.

**Building Name:** Parks Administration Building  
**Address:** 115 Clifton Avenue, Newark, NJ, 07102  
**Gross Floor Area:** 27,338  
**Number of Floors:** 3 floors and a basement  
**Year Built:** 1920



### Building Envelope

**Description of Spaces:** This is a historic building which is used for the parks administration offices and sheriff's station.

**Description of Occupancy:** The facility is primarily office space but contains toilet facilities and mechanical spaces as well

**Number of Computers:** The number of computers is not available

**Building Usage:** The typical office operating hours are from 7:00AM to 5:00PM, Monday through Friday.

**Construction Materials:** The building is constructed of structural steel, concrete masonry block with a brick façade.

**Roof:** The building has a pitched shingled roof which was not accessible. It is believed that the roof is well insulated after discussions with facility staff. The roof is in good condition and therefore no ECMs associated with improving the roof are included

**Windows:** The building has single pane windows having wood frames. The windows appear to be original are in poor condition and not energy efficient. An ECM for window replacement is

evaluated, however, a further study is recommended to ensure the proposed double pane windows meet the requirements the historical society

**Exterior Doors:** Exterior doors are metal and the seals appear to be in good condition. No ECM associated with door replacements or seals replacement is evaluated.

### **Heating Ventilation & Air Conditioning (HVAC) Systems**

**Heating:** There is one H.B. Smith steam boiler located in the basement boiler room providing heating for this building. The steam boiler has a rated energy input of 2,500MBH and 79% efficiency. The steam is supplied to each steam radiator and the condensate is returned to the boiler by two condensate pumps also located in the basement boiler room. Additionally, there are three Mitsubishi ductless split heat pump systems heating the Sheriff offices. Two of these systems have a rated heating capacity of 36 MBH while the third system has a rated heating capacity of 12.5 MBH. The steam system is original to the building and appears to be well past its useful life An ECM for converting the steam system to a heating hot water system is evaluated.

**Cooling:** The building does not have a central cooling system; the offices are cooled by the ductless split heat pumps described above and several window AC units. The three Mitsubishi split heat pumps serving the Sheriff's offices have rated cooling capacities of 3 tons and 1.0 ton respectively. There are about 36 window AC units used in the offices in this building. An ECM is included that evaluate the savings associated with replacing these heat pumps .

**Ventilation:** The building does not have a mechanical ventilation system, ventilation is provided by opening the windows. Therefore, there are no ECMs associated with improving the ventilation system.

**Exhaust:** The building does not have a mechanical exhaust system. Therefore, there is no ECM associated with the exhaust system.

### **Controls Systems**

This building does not have a central controls system. The steam radiators are controlled by manual thermostatic valves. The heat pump split units and window AC units are controlled also controlled manually. It appears that the building has lack of automated control. Therefore, an ECM associated with installing a window AC control system is evaluated.

### **Domestic Hot Water Systems**

Domestic hot water is produced by one gas fired Rheem Fury DHW water heater. This heater has a rated 75.1 MBH energy input and an efficiency of 80%. An ECM evaluating the savings associated with replacing this DHW heater with a high efficiency condensing gas fired DHW heater is evaluated.

### **Kitchen Equipment**

There is no kitchen in this building

### **Plug Load**

This building has computers, copiers and printers which contribute to the plug load in the building. The plug load devices appear to be Energy Star devices and therefore, there is no ECM associated with reducing plug load

### **Plumbing Systems**

The plumbing fixtures throughout the building are high flow, with the toilets having 3.5 GPF (or greater) and faucets having 2.2 GPM (or more). An ECM is included to evaluate the water conservation savings potential for installing low- flow faucets, water closets and urinals.

### **Lighting Systems**

The building has a combination of 32W T-8 fluorescent lighting and incandescent lighting. The lights are controlled by manual switches. LED light fixtures and / or retrofits are recommended in this study, however, a photometric study should be conducted before implementation as this building is a historic building and may have special requirements for lighting level. We have provided three alternatives for lighting that include adding occupancy sensors to the existing lights, replacing the lights with LED lights and a third ECM that evaluates adding occupancy sensors to the proposed LED lights.

### 3.0 UTILITIES

Utilities used by the building are delivered and supplied by the following utility companies:

	Electric	Natural Gas
Deliverer	PSE&G	PSE&G
Supplier	PSE&G	HESS

For the 12-month period ending in January 2014, the utilities usages and costs for the building were as follows:

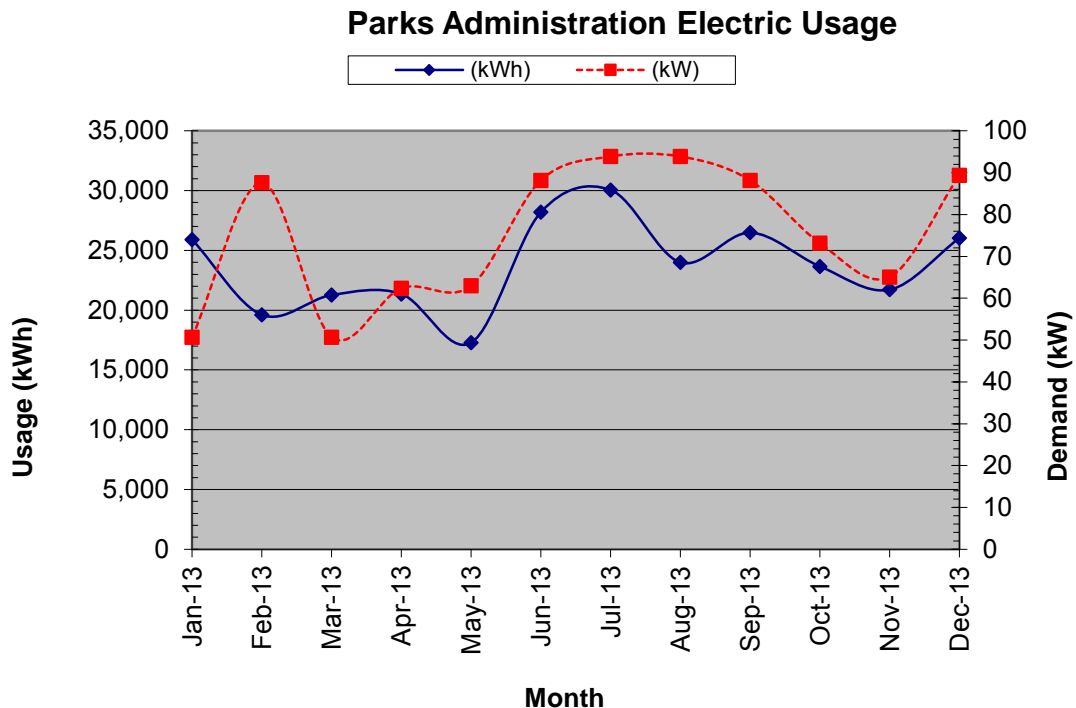
Electric		
Annual Consumption	285,630	kWh
Annual Cost	46,106	\$
Blended Unit Rate	0.161	\$/kWh
Supply Rate	0.148	\$/kWh
Demand Rate	4.53	\$/kW
Peak Demand	93.9	kW
Natural Gas		
Annual Consumption	12,901	Therms
Annual Cost	11,099	\$
Unit Rate	0.860	\$/therm

Blended Rate: Average rate charged determined by the annual cost / annual usage

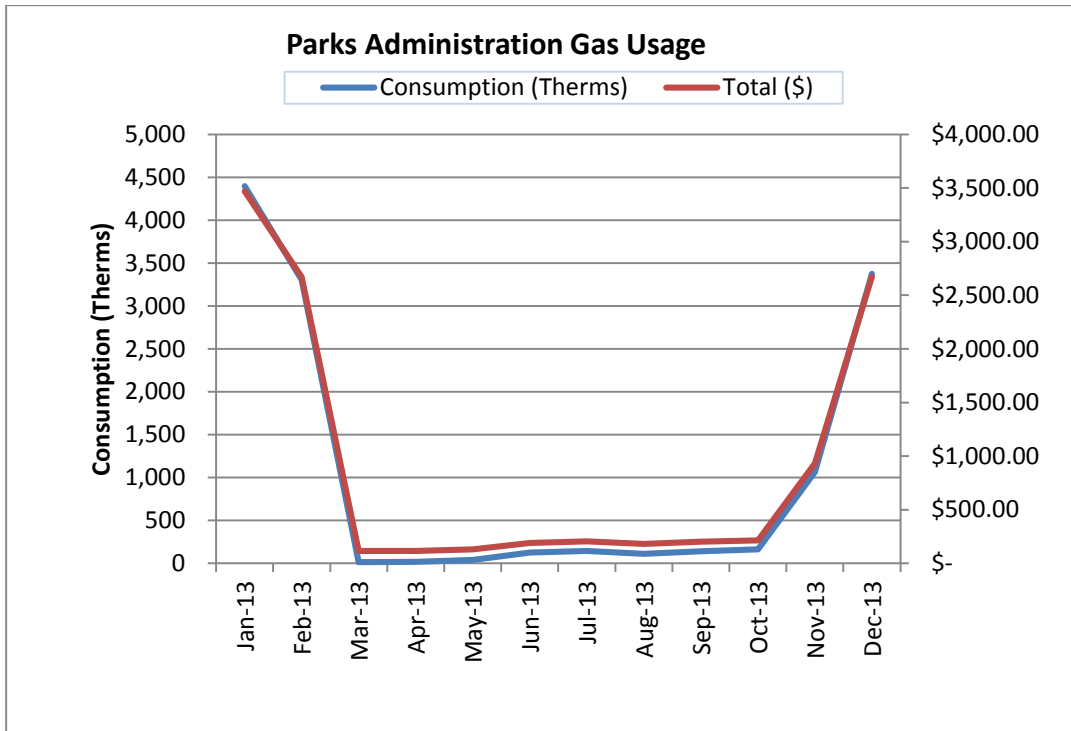
Supply Rate: Estimated

Demand Rate: Rate charged for actual electrical demand in kW (based on most recent electric bill)

\*Some months that do not have utility data and the missing demand usage are estimated and highlighted in the utility spreadsheet



The electric usage profile is typical for an office building having higher usage in the summer season when the building needs cooling.



The natural gas usage is for heating with minimal domestic hot water heating. Therefore there is little gas usage in the summer months.

See Appendix A for utility analysis.

Under New Jersey’s energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/ electric supplies through their wires and pipes – and respond to emergencies, should they arise – regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service.

Comparison of Utility Rates to NJ State Average Rates*				Recommended to Shop for Third Party Supplier?
Utility	Units	Average Rate	NJ Average Rate	
Electricity	\$/kWh	\$0.16	\$0.13	Y
Natural Gas	\$/Therm	\$0.86	\$0.96	N

\* Per U.S. Energy Information Administration (2013 data – Electricity and Natural Gas, 2012 data – Fuel Oil)

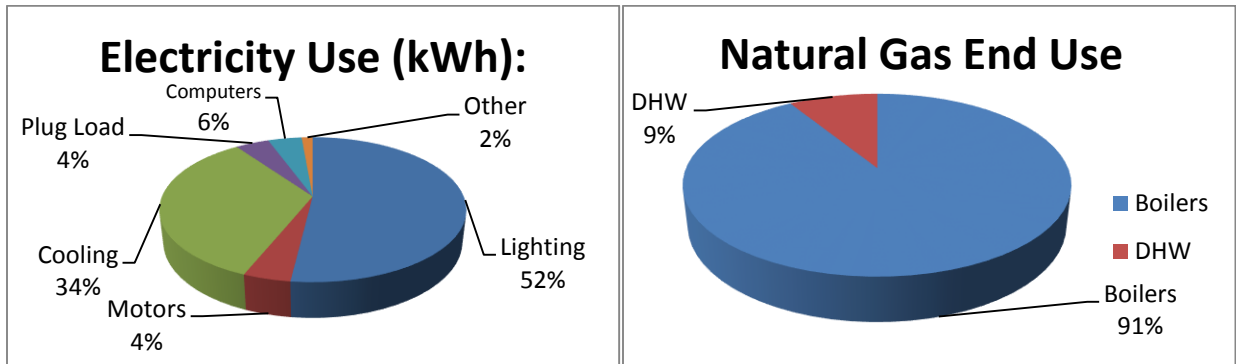
Additional information on selecting a third party energy supplier is available here:

<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building's service area.

The charts below represent estimated utility end-use utility profiles for the building. The values used within the charts were estimated from a review of the utility analysis and the energy savings calculations.

**Site End-Use Utility Profile**



## 4.0 BENCHMARKING

The EPA Portfolio Manager benchmarking tool provides a site and source Energy Use Intensity (EUI), as well as an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft<sup>2</sup>/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100, with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase. However, the EPA does not have score for all types of buildings. The buildings that do not have energy rating now are compared with national median EUI.

The site EUI is the amount of heat and electricity consumed by a building as reflected in utility bills. Site energy may be delivered to a facility in the form of primary energy, which is raw fuel burned to create heat or electricity, such as natural gas or oil; or as secondary energy, which is the product created from a raw fuel such as electricity or district steam. To provide an equitable comparison for different buildings with varying proportions of primary and secondary energy consumption, Portfolio Manager uses the convention of source EUIs. The source energy also accounts for losses incurred in production, storage, transmission, and delivery of energy to the site, which provide an equivalent measure for various types of buildings with differing energy sources. The results of the benchmarking are contained in the table below.

Site EUI kBtu/ft <sup>2</sup> /yr	Source EUI (kBtu/ft <sup>2</sup> /yr)	Energy Star Rating (1-100)
82.8	161.5	48

The building has slightly higher EUIs than the national median EUIs (national median site EUI is 81.1 kBtu/ft<sup>2</sup> and national median source EUI is 158.2 kBtu/ft<sup>2</sup>). The EPA Energy Star Score could be increased by implementing some of recommended energy saving measures.

## 5.0 ENERGY CONSERVATION MEASURES

The following types of energy savings opportunities are identified in this section of the report:

- Energy conservation measures (ECMs) are energy savings recommendations that typically require a financial investment. For these areas of opportunity, CHA prepared detailed calculations, as summarized in this section and in Appendix C. In general, additional savings may exist from reductions in maintenance activities associated with new equipment or better controls; however for conservatism, maintenance savings are not accounted for in this report; instead the only savings which are reported are those derived directly from reductions in energy which can be tracked by the utility bills.
- Operational and Maintenance measures (O&M) consist of low- or no-cost operational opportunities, which if implemented would have positive impacts on overall building operation, comfort levels, and/or energy usage. There are no estimated savings, costs or paybacks associated with the O&M measures included as part of this study.

Energy savings were quantified in the form of:

- electrical usage (kWh=Kilowatt-hour),
- electrical demand (kW=kilowatts),
- natural gas (therms=100,000 Btu),
- propane gas (gallons=91,650 Btu),
- fuel oil (gallons =138,700 Btu), and
- water (kgal=1,000 gallons).

These recommendations are influenced by the time period that it takes for a proposed project to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the estimated cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment or ROI, which represents the benefit (annual savings over the life of a project) of an investment divided by the cost of the investment. The result is expressed as a percentage or ratio.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment’s future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the Summary Tab in Appendix C.



## 5.1 ECM-1 Convert the Steam System to Hot Water System

This ECM evaluates the energy savings potential for conversion of the existing natural gas fired steam system to a hot water system that includes a high efficiency condensing boiler which will also enable additional savings through hot water temperature reset based on outdoor air temperature.

Steam heating systems are inherently inefficient and high maintenance as compared to re-circulated hot water heating systems. As steam systems age, the steam traps fail which then requires more untreated cold make-up water. This in turn requires more chemical treatment and increases the risk of boiler thermal shock. Steam piping becomes fouled with scale and corrosion over time resulting in poor heat transfer and ultimately pipe failure. Steam heating systems use boilers that only operate up to 84% combustion efficiency and have even lower thermal efficiency. Multiple condensate pumps and boiler feed water pumps consume electricity that would not be needed in other modern heating systems.

In lieu of replacing the boilers in kind, this ECM evaluates replacing the steam system in its entirety with a more efficient hot water system. New modulating condensing gas boilers are available that minimally operate at 88%, and can operate as high as 96%. To implement this ECM, the old steam boilers, distribution piping, venting and terminal units would be removed and the new hot water boilers, distribution piping and primary pumps put in their place. Significant piping and wiring modifications would be needed. New dedicated boiler venting would also need to be installed either through the roof or sidewall. Asbestos abatement may need to be performed prior to any work and the cost for this is not included in the payback analysis.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

### ECM-1 Convert the Steam System to Hot Water System

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
1,087,437	0	0	2,867	2,466	(0.9)	5,863	441.1	438.7

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended due to the long payback period, but might be considered if a major renovation is planned.

## 5.2 ECM-2 Replace Split Heat Pump Units with High Efficiency Split Heat Pumps

The building uses 3 Mitsubishi split heat pump units to serve the police offices and break rooms. In discussions with the facility staff, it is believed that these units are near the end of their useful life. This ECM assesses replacing these split units with high efficiency split systems.

The assumption of this calculation is that the operating hours and capacity remain the same. The energy savings is the result of operating a higher efficiency unit.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-2 Replace Split Heat Pump Units with High Efficiency Split Heat Pumps**

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)	
	Electricity		Natural Gas					Total
\$	kW	kWh	Therms	\$	\$	Years	Years	
18,800	0	4,917	0	792	(0.4)	564	23.7	23.0

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended since the overall payback including this measure is favorable.

**5.3 ECM-3 Install Window AC Unit Controllers**

There are approximately thirty-six (36) window air conditioners located throughout the building.

This ECM evaluates the installation of programmable “smart” timers that interrupt the electrical supply to the window air conditioners when cooling is not needed due to the room being unoccupied. The timers are configurable to operate as a standalone timer or they can be wirelessly interconnected to provide remote temperature control using software.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-3 Install Window AC Unit Controllers**

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)	
	Electricity		Natural Gas					Total
\$	kW	kWh	Therms	\$	\$	Years	Years	
6,900	0	26,715	0	4,301	8.4	0	1.6	1.6

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended.

**5.4 ECM-4 Replace the DHW Water Heater with a Condensing Water Heater**

Domestic Hot Water is produced by one gas fired Rheem Fury DHW water heater which has a rated 75.1 MBH energy input and an efficiency of 80%. This ECM evaluates the energy savings associated with replacing this water heater with a condensing natural gas water heater having an efficiency of 96%.

Implementation of this ECM will entail replacing the existing DHW heater with a high efficiency condensing water heater, venting and piping modifications. The tank size of the existing system will remain the same.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-4 Replace the DHW Water Heater with a Condensing Water Heater**

Budgetary Cost	Annual Utility Savings				ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Total				
\$	kW	kWh	Therms	\$		\$	Years	Years
8,128	0	0	214	184	(0.7)	113	44.2	43.6

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is recommended since the overall payback including this measure is favorable.

**5.5 ECM-5 Upgrade the Plumbing Fixtures with Low Flow Fixtures**

The plumbing fixtures in this building are older high flow fixtures. The water savings associated with replacing existing high flow fixtures with low-flow fixtures is calculated by taking the difference of the annual water usage for the proposed and base case. The basis of this calculation is the estimate usage of each fixture, gallons per use, and number of fixtures. Replacing the existing fixtures in the restrooms with 1.28 Gals/flush toilets, 1.0 gal/flush urinals, and 0.5 gpm faucets will conserve water which will result in lower annual water and sewer charges. Faucets with low-flow push valves were not considered for replacement.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-5 Install Low Flow Plumbing Fixtures**

Budgetary Cost	Annual Utility Savings					ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)
	Electricity		Natural Gas	Water	Total				
\$	kW	kWh	Therms	kGal	\$		\$	Years	Years
91,092	0	0	377	33	569	(0.9)	0	160.0	160.0

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities

This measure is recommended since the overall payback including this measure is favorable.

**5.6.1 ECM-L1 Lighting Replacement / Upgrades**

The existing lighting system consists of 32 watt T8 linear fluorescent fixtures and incandescent lamps which until recently represented the most efficient lighting technology available. Recent technological improvements in light emitting diode (LED) technologies have driven down the initial costs making it a viable option for installation.

Overall energy consumption can be reduced by replacing inefficient bulbs and linear fluorescent bulbs with more efficient LED technology. To compute the annual savings

for this ECM, the energy consumption of the current lighting fixtures was established and compared to the proposed fixture power requirement with the same annual hours of operation. The difference between the existing and proposed annual energy consumption was the energy savings. These calculations are based on 1 to 1 replacements of the fixtures, and do not take into account lumen output requirements for a given space. A more comprehensive engineering study should be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

**ECM-L1 Lighting Replacement / Upgrades**

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)	
	Electricity		Natural Gas					Total
\$	kW	kWh	Therms	\$	\$	Years	Years	
82,115	20	77,007	0	12,498	1.5	4,500	6.6	6.2

\* LED retrofits must go through the “custom” measures incentive option under New Jersey SmartStart Program. There are no “prescriptive” incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for “custom” incentives. See section 6.0 for other incentive opportunities

This measure is not recommended in lieu of ECM L3.

**5.6.2 ECM-L2 Install Lighting Controls (Occupancy Sensors)**

Presently, all interior lighting fixtures are controlled by wall mounted switches. Review of the comprehensive lighting survey determined that lighting in some areas could benefit from installation of occupancy sensors to turn off lights when they are unoccupied.

This measure recommends installing occupancy sensors for the current lighting system. Using a process similar to that utilized in Section ECM-L1, the energy savings for this measure was calculated by applying the known fixture wattages in the space to the estimated existing and proposed times of operation for each fixture.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-L2 Install Lighting Controls (Occupancy Sensors)**

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)	
	Electricity		Natural Gas					Total
\$	kW	kWh	Therms	\$	\$	Years	Years	
14,850	0	19,749	0	2,923	2.2	1,925	5.1	4.4

\* Incentive shown is per the New Jersey SmartStart Program. See section 6.0 for other incentive opportunities.

This measure is not recommended in lieu of ECM L3.

**5.6.3 ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)**

This measure is a combination of ECM-L1 and ECM-L2; recommending replace/upgrade the current lighting fixtures to more efficient ones and installing occupancy sensors on the new lights. Interactive effects of the higher efficiency lights and occupancy sensors lead the energy and cost savings for this measure to not be cumulative or equivalent to the sum of replacing the lighting fixtures alone and installing occupancy sensors without the lighting upgrade. The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-L3 Lighting Replacements with Controls (Occupancy Sensors)**

Budgetary Cost	Annual Utility Savings			ROI	Potential Incentive*	Payback (without incentive)	Payback (with incentive)	
	Electricity		Natural Gas					Total
\$	kW	kWh	Therms	\$	\$	Years	Years	
96,965	20	84,471	0	13,602	1.3	6,475	7.1	6.7

\* LED retrofits must go through the “custom” measures incentive option under New Jersey SmartStart Program. There are no “prescriptive” incentives for LED retrofits. Projects must achieve a minimum of 75,000 kWh annual savings to qualify for “custom” incentives. See section 6.0 for other incentive opportunities

This measure is recommended.

**5.7 Additional O&M Opportunities**

This list of operations and maintenance (O&M) - type measures represent low-cost or no-cost opportunities, which if implemented will have a positive impact on the overall building operations, comfort and/or energy consumption. The recommended O&M measures for this building are as follows:

- Perform steam trap survey and maintain steam traps
- Replace window A/C units with Energy Star Rated units when they fail.
- Install window A/C covers to the interior of the units in winter

## **6.0 PROJECT INCENTIVES**

### **6.1 Incentives Overview**

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the County wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs. Refer to Appendix D for more information on the Smart Start program.

#### **6.1.1 New Jersey Smart Start Program**

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable frequency Drives/ motors
- Refrigeration
- Prescriptive and performance lighting and lighting controls

The equipment is procured using a typical bid- build method, installed and paid for and then the incentives are reimbursed to the owner.

Refer to Appendix D for more information on the Smart Start program.

#### **6.1.2 Direct Install Program**

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install is funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct Install program has specific HVAC equipment and lighting requirements and is generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in a previous energy assessment, such as this energy audit. The incentive is reimbursed to the Owner upon successful replacement and payment of the equipment.

The building qualifies for this program because its electrical demand is less than the maximum peak electrical demand of 200 kW for the last 12 month period.

Refer to Appendix D for more information on this program.

### **6.1.3 New Jersey Pay For Performance Program (P4P)**

This building may be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed to offset the cost of energy conservation projects for facilities that pay the Societal Benefits Charge (SBC) and whose demand (kW) in any of the preceding 12 months exceeds 100 kW. This demand minimum has been waived for buildings owned by local governments or municipalities and non-profit organizations and *is not applicable to public schools*. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). Additionally, the overall return on investment (ROI) must exceed 10%. If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP). The ERP must include a detailed energy audit of the desired ECMs, energy savings calculations (using building modeling software) and inputting of all utility bills into the EPA Portfolio Manager website.

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost

The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above. The ERP must be completed by a Certified Energy Manager (CEM) and submitted along with the project application.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved.

### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved.

Combining Incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional Incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% annual savings and 10% ROI for the Pay for Performance Program, all ECM's identified in this report have been included in the incentive calculations. The results for the building are shown in Appendix C, with more detailed program information in Appendix D.

#### **6.1.4 Energy Savings Improvement Plan**

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use “energy savings obligations” (ESO) to pay for the capital costs of energy improvements to their facilities. ESIP loans have a maximum loan term of 15 year. ESOs are not considered “new general obligation debt” of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding



bonds or leases. Savings generated from the installation of energy conservation measures pay the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The "Local Finance Notice" outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Refer to Appendix D for more information on this program.

#### **6.1.5 Renewable Energy Incentive Program**

The Renewable Energy Incentive Program (REIP) is part of New Jersey's efforts to reach its Energy Master Plan goals of striving to use 30 percent of electricity from renewable sources by 2020.

Incentives for sustainable bio-power projects and for energy storage projects are currently under development, with competitive solicitations for each of those technologies expected to begin in the first quarter of 2014. The wind program is currently on hold.

New solar projects are no longer eligible for REIP incentives, but can register for Solar Renewable Energy Certificates (SRECs) through the SREC Registration Program (SRP).

## **7.0 ALTERNATIVE ENERGY SCREENING EVALUATION**

### **7.1 Solar**

#### **7.1.1 Photovoltaic Rooftop Solar Power Generation**

The building was evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation.

Due to the Historical nature of this building and the minimal available site space, a solar PV system was determined to be not feasible.

#### **7.1.2 Solar Thermal Hot Water Generation**

Active solar thermal systems use solar collectors to gather the sun's energy to heat a fluid. An absorber in the collector (usually black colored piping) converts the sun's energy into heat. The heat is transferred to circulating water, antifreeze, or air for immediate use or is storage for later utilization. Applications for active solar thermal energy include supplementing domestic hot water, heating swimming pools, space heating or preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted at the same angle as the site's latitude, to maximize the amount of solar radiation collected on a yearly basis.

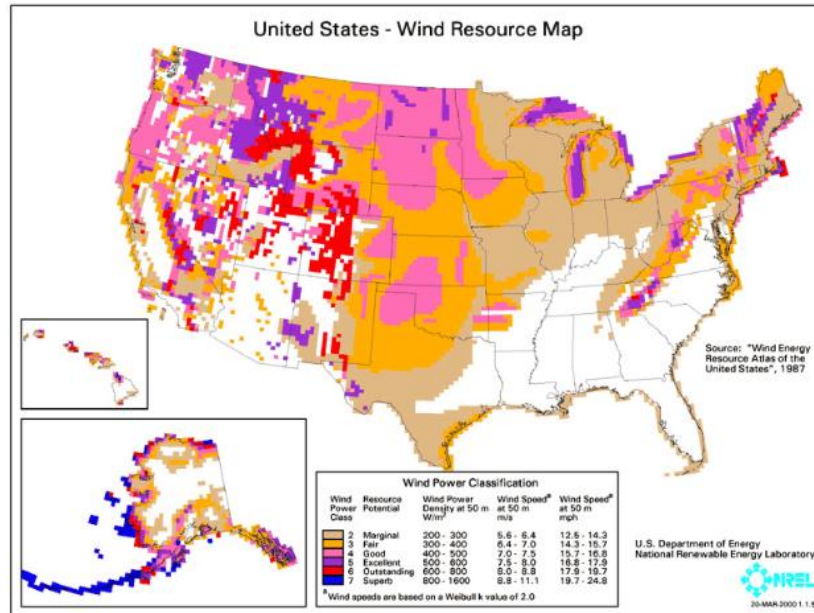
Several options exist for using active solar thermal systems for space heating. The most common method is called a passive solar hot water system involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system described above which requires pumping). The most practical system would transfer the heat from the panels to thermal storage tanks and then use the pre-heated water for domestic hot water production. DHW is presently produced by natural gas fired water heaters and, therefore, this measure would offer natural gas utility savings. Unfortunately, the amount of domestic hot water that is currently used by this building is very small. Installing a solar domestic hot water system is not recommended due to the limited amount of domestic hot water presently consumed by the building.

This measure is not recommended due to the relatively low domestic hot water usage.

### **7.2 Wind Powered Turbines**

Wind power is the conversion of kinetic energy from wind into mechanical power that is used to drive a generator which creates electricity by means of a wind turbine. A wind turbine consists of rotor and blades connected to a gearbox and generator that are mounted onto a tower. Newer wind turbines also use advanced technology to generate electricity at a variety of frequencies depending on the wind speed, convert it to DC and then back to AC before sending it to the grid. Wind turbines range from 50 – 750 kW for utility scale turbines down to below 50 kW for residential use. On a scale of 1 (the

lowest) to 7 (the highest), Class 3 and above (wind speeds of 13 mph or greater) are generally considered “good wind resource” according to the Wind Energy Development Programmatic EIS Information Center hosted by the Bureau of Land Management. According to the map below, published by NREL, Newark, NJ is classified as Class 1 at 50m, meaning the city would not be a good candidate for wind power.



This measure is not recommended due to the location of the building.

### 7.3 Combined Heat and Power Plant

Combined heat and power (CHP), cogeneration, is self-production of electricity on-site with beneficial recovery of the heat byproduct from the electrical generator. Common CHP equipment includes reciprocating engine-driven, micro turbines, steam turbines, and fuel cells. Typical CHP customers include industrial, commercial, institutional, educational institutions, and multifamily residential facilities. CHP systems that are commercially viable at the present time are sized approximately 50 kW and above, with numerous options in blocks grouped around 300 kW, 800 kW, 1,200 kW and larger. Typically, CHP systems are used to produce a portion of the electricity needed by a facility some or all of the time, with the balance of electric needs satisfied by purchase from the grid.

Any proposed CHP project will need to consider many factors, such as existing system load, use of thermal energy produced, system size, natural gas fuel availability, and proposed plant location. The building has sufficient need for electrical generation and the ability to use most of the thermal byproduct during the winter; however thermal usage during the summer months does not exist. Thermal energy produced by the CHP plant in the warmer months will be wasted. An absorption chiller could be installed to utilize the heat to produce chilled water; however, there is no chilled water distribution system in the building.

CHP is not recommended due to the building's limited year round thermal demand.

#### 7.4 Demand Response Curtailment

Presently, electricity is delivered by PSE&G, which receives the electricity from regional power grid RFC. PSE&G is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From February 2013 through January 2014 the following table summarizes the electricity load profile for the building.

##### Building Electric Load Profile

Peak Demand kW	Min Demand kW	Avg Demand kW	Onsite Generation Y/N	Eligible? Y/N
93.9	63	81.9	N	Y

\*the demand is estimated from one month bill

This measure is not recommended due to the lack of onsite power generators.

## 8.0 CONCLUSIONS & RECOMMENDATIONS

The following section summarizes the LGEA energy audit conducted by CHA for the Park Administration Building in Essex County.

The following projects should be considered for implementation:

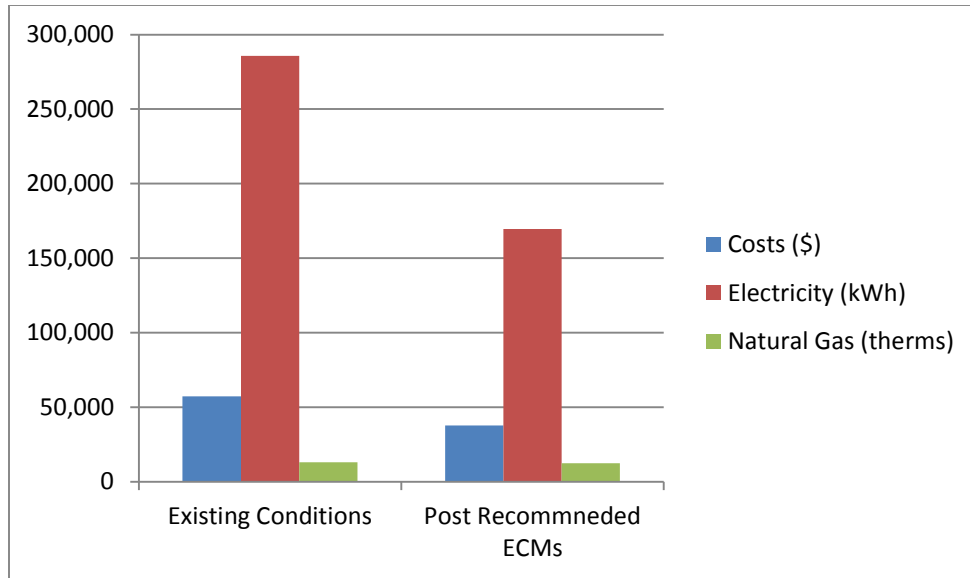
- Replace Split Heat Pump Units with High Efficiency Split Heat Pumps
- Install Window AC Units Control System
- Replace the DHW Water Heater with a Condensing Water Heater
- Lighting Replacements with Controls (Occupancy Sensors)

The potential annual energy and cost savings for the recommended ECMs are shown in the following table.

<b>Electric Savings (kWh)</b>	<b>Natural Gas Savings (therms)</b>	<b>Total Savings (\$)</b>	<b>Payback (years)</b>
116,103	591	19,448	11.4

If the County implements the recommended ECMs, energy savings would be as follows:

	<b>Existing Conditions</b>	<b>Post Recommended ECMs</b>	<b>Percent Savings</b>
Costs (\$)	57,205	37,757	34%
Electricity (kWh)	285,630	169,527	41%
Natural Gas (therms)	12,901	12,310	5%
Site EUI (kbtu/SF/Yr)	82.8	66.2	



Next Steps: This energy audit has identified several areas of potential energy savings. Essex County can use this information to pursue incentives offered by the NJBPU's NJ Clean Energy Program. Additional meetings will be scheduled with county staff members to review possible options.

## **APPENDIX A**

### **Utility Usage Analysis and Alternate Utility Suppliers**



**Essex County  
Parks Administration Electric Usage**

**Annual Utilities  
12-month Summary**

<b>Electric</b>		
Annual Usage	285,630	kWh/yr
Annual Cost	46,106	\$
Blended Rate	0.161	\$/kWh
Consumption Rate	0.148	\$/kWh
Demand Rate	4.53	\$/kW
Peak Demand	93.9	kW
Min. Demand	63.0	kW
Avg. Demand	81.9	kW
<b>Natural Gas</b>		
Annual Usage	12,901	therms/yr
Annual Cost	11,099	\$
Rate	0.860	\$/therm



**Essex County  
Parks Administration**

**Utility Bills: Account Numbers**

<u>Account Number</u>	<u>Building Name</u>	<u>Location</u>	<u>Type</u>	<u>Notes</u>
6960598001	Parks Administration	115 Clifton Avenue, Newark, NJ, 07102	Electricity	
6960598001	Parks Administration	116 Clifton Avenue, Newark, NJ, 07102	Natural Gas	

Essex County  
Parks Administration Electric Usage

For Service at:

Account No.: 6960598001  
Meter No.: 678004400  
Electric Service

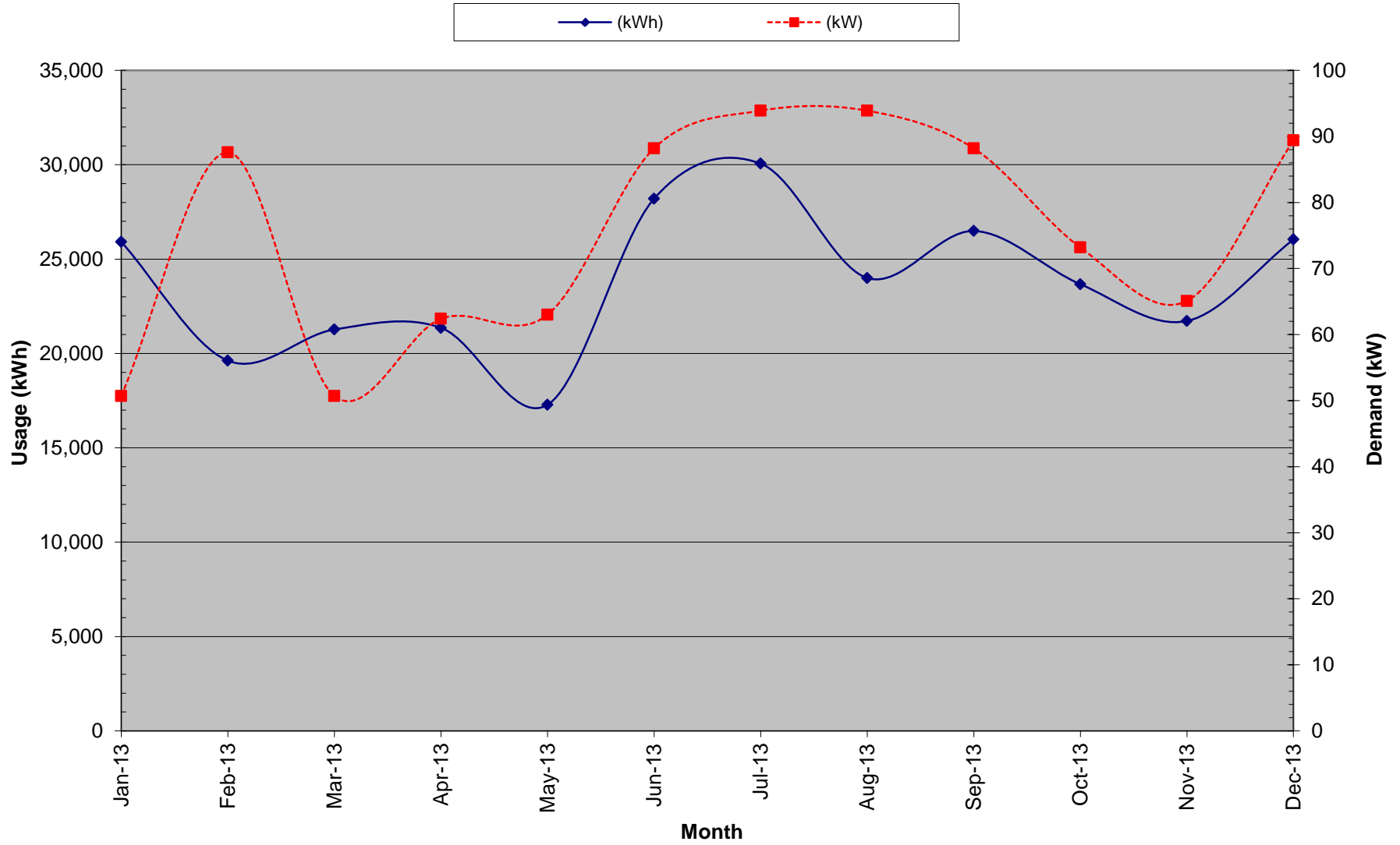
Delivery - PSE&G  
Supplier - N/A

Month	Consumption		Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
	(kWh)	Demand (kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
January-13	25,920	50.70	1,099.24	2,721.60	3,820.84	3,604.16	216.68	0.15	0.14	4.27
February-13	19,620	87.60	1,011.45	2,060.10	3,071.55	2,696.58	374.97	0.16	0.14	4.28
March-13	21,270	50.70	902.37	2,233.35	3,135.72	2,918.70	217.02	0.15	0.14	4.28
April-13	21,360	62.40	955.34	2,242.80	3,198.14	2,931.04	267.10	0.15	0.14	4.28
May-13	17,280	63.00	827.26	1,814.40	2,641.66	2,371.99	269.67	0.15	0.14	4.28
June-13	28,200	88.20	2,213.69	2,961.00	5,174.69	4,797.15	377.54	0.18	0.17	4.28
July-13	30,060	93.90	2,371.16	3,156.30	5,527.46	5,125.52	401.94	0.18	0.17	4.28
August-13	24,000	93.90	1,152.14	2,520.00	3,672.14	3,270.20	401.94	0.15	0.14	4.28
September-13	26,490	88.20	2,156.72	2,781.45	4,938.17	4,560.62	377.55	0.19	0.17	4.28
October-13	23,670	73.20	1,125.13	2,485.35	3,610.48	3,297.14	313.34	0.15	0.14	4.28
November-13	21,720	65.10	1,024.36	2,280.60	3,304.96	3,026.30	278.66	0.15	0.14	4.28
December-13	26,040	89.40	1,275.85	2,734.20	4,010.05	3,627.37	382.68	0.15	0.14	4.28
<b>Total (All)</b>	<b>285,630</b>	<b>93.90</b>	<b>\$16,114.71</b>	<b>\$29,991.15</b>	<b>\$46,105.86</b>	<b>\$42,226.77</b>	<b>\$3,879.09</b>	<b>\$0.161</b>	<b>\$0.148</b>	<b>\$4.28</b>
<b>Total (12 Months)</b>	<b>285,630</b>	<b>93.90</b>	<b>\$16,114.71</b>	<b>\$29,991.15</b>	<b>\$46,105.86</b>	<b>\$42,226.77</b>	<b>\$3,879.09</b>	<b>\$0.161</b>	<b>\$0.148</b>	<b>\$4.53</b>
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
- 2.) Number of kW of power measured
- 3.) Electric charges from Delivery provider
- 4.) Electric charges from Supply provider
- 5.) Total charges (Delivery + Supplier)
- 6.) Charges based on the number of kWh of electric energy used
- 7.) Charges based on the number of kW of power measured
- 8.) Total Charges (\$) / Consumption (kWh)
- 9.) Consumption Charges (\$) / Consumption (kWh)
- 10.) Demand Charges (\$) / Demand (kW)

\$0.105 /kWh Estimated supply rate due to missing data

### Parks Administration Electric Usage



**Essex County  
Parks Administration Gas Usage**

For Service at:

Account No.: 6960598001

Meter No: 2199107

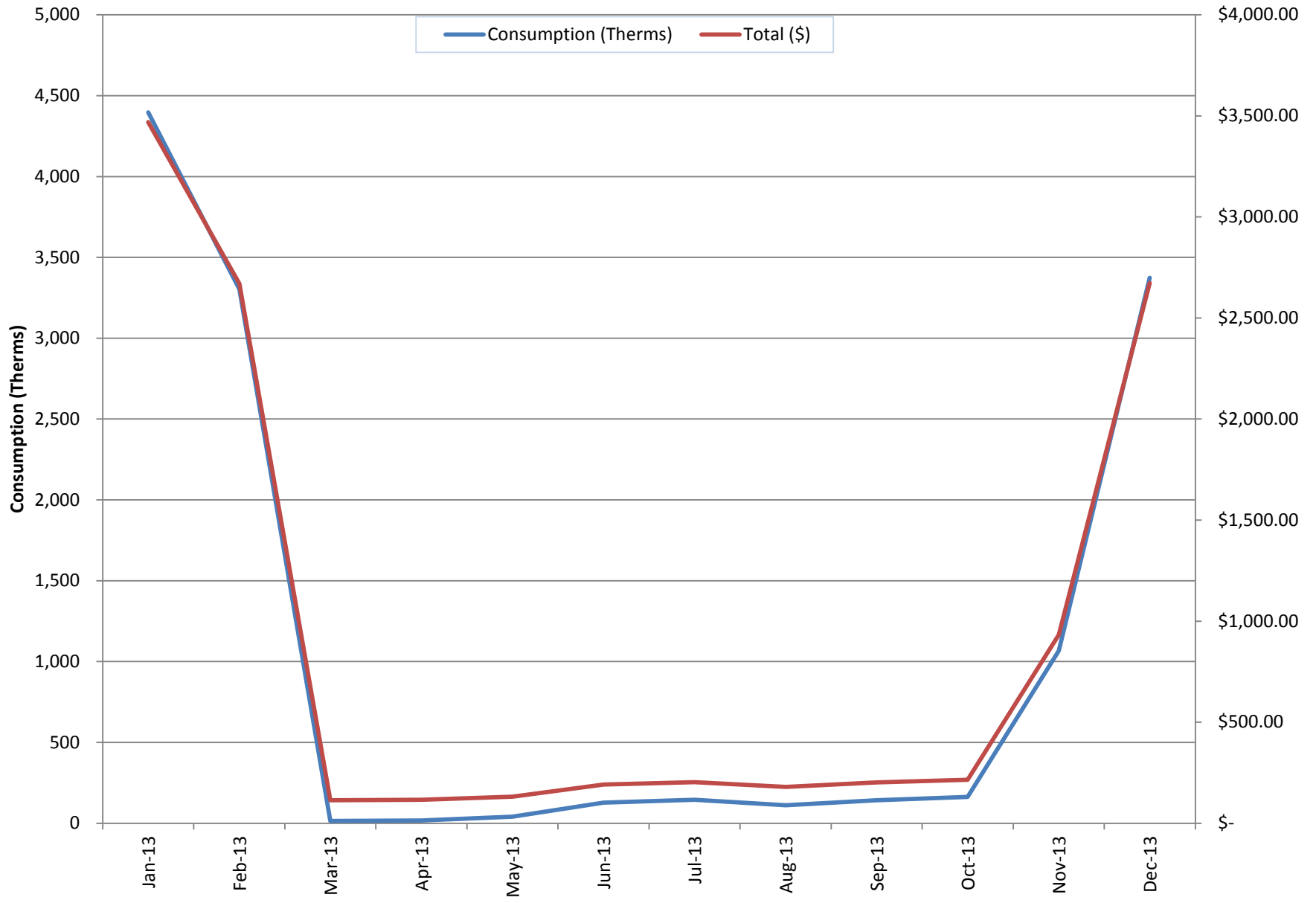
Natural Gas Service

Delivery - PSE&G

Supplier - HESS

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
January-13	4,397	\$1,090.60	\$2,378.93	\$ 3,469.53	\$ 0.248	\$ 0.541	\$ 0.789
February-13	3,303	\$883.16	\$1,786.77	\$ 2,669.93	\$ 0.267	\$ 0.541	\$ 0.808
March-13	15	\$106.30	\$7.97	\$ 114.27	\$ 7.214	\$ 0.541	\$ 7.755
April-13	17	\$106.59	\$9.09	\$ 115.68	\$ 6.342	\$ 0.541	\$ 6.883
May-13	40	\$109.85	\$21.66	\$ 131.51	\$ 2.744	\$ 0.541	\$ 3.285
June-13	128	\$122.49	\$69.09	\$ 191.58	\$ 0.959	\$ 0.541	\$ 1.500
July-13	145	\$125.12	\$78.68	\$ 203.80	\$ 0.860	\$ 0.541	\$ 1.401
August-13	111	\$120.14	\$59.90	\$ 180.04	\$ 1.085	\$ 0.541	\$ 1.626
September-13	143	\$124.74	\$77.25	\$ 201.99	\$ 0.874	\$ 0.541	\$ 1.415
October-13	163	\$126.82	\$87.94	\$ 214.76	\$ 0.780	\$ 0.541	\$ 1.321
November-13	1,067	\$355.15	\$577.28	\$ 932.43	\$ 0.333	\$ 0.541	\$ 0.874
December-13	3,374	\$848.19	\$1,825.12	\$ 2,673.31	\$ 0.251	\$ 0.541	\$ 0.792
<b>Total (All)</b>	<b>12,901.45</b>			<b>11,098.83</b>			<b>\$ 0.860</b>
<b>Total (12 Months)</b>	<b>12,901.45</b>			<b>11,098.83</b>			<b>\$ 0.860</b>

### Parks Administration Gas Usage



**PSE&G GAS SERVICE TERRITORY**  
**Last Updated: 12/11/14**

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I - INDUSTRIAL**

<b>Supplier</b>	<b>Telephone &amp; Web Site</b>	<b>*Customer Class</b>
<b>Ambit Northeast, LLC d/b/a Ambit Energy</b> 103 Carnegie Center Suite 300 Princeton, NJ 08540	877-282-6284  <a href="http://www.ambitenergy.com">www.ambitenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Amerigreen Energy, Inc.</b> 333 Sylvan Avenue Suite 206 Englewood Cliffs, NJ 07632	(888)559-4567  <a href="http://www.amerigreen.com">www.amerigreen.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Astral Energy LLC</b> 16 Tyson Place Bergenfield, NJ 07621	888-850-1872  <a href="http://www.AstralEnergyLLC.com">www.AstralEnergyLLC.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>BBPC, LLC Great Eastern Energy</b> 116 Village Blvd. Suite 200 Princeton, NJ 08540	888-651-4121  <a href="http://www.greateasternenergy.com">www.greateasternenergy.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>Choice Energy, LLC</b> 4257 US Highway 9, Suite 6C Freehold, NJ 07728	(888) 565-4490  <a href="http://www.4choiceenergy.com">www.4choiceenergy.com</a>	<b>R/C/I</b>
<b>Clearview Electric Inc. d/b/a Clearview Gas</b> 1744 Lexington Ave. Pennsauken, NJ 08110	800-746-4720  <a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Colonial Energy, Inc.</b> 83 Harding Road Wyckoff, NJ 07481	845-429-3229  <a href="http://www.colonialgroupinc.com">www.colonialgroupinc.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Commerce Energy, Inc.</b> 7 Cedar Terrace Ramsey, NJ 07746	888 817-8572  <a href="http://www.commerceenergy.com">www.commerceenergy.com</a>	<b>R</b>  <b>ACTIVE</b>
<b>Compass Energy Services, Inc.</b> 33 Wood Avenue South, 610 Iselin, NJ 08830	866-867-8328  <a href="http://www.compassenergy.net">www.compassenergy.net</a>	<b>C/I</b>  <b>ACTIVE</b>

<b>Compass Energy Gas Services, LLC</b> 33 Wood Avenue South Suite 610 Iselin, NJ 08830	866-867-8328  <a href="http://www.compassenergy.net">www.compassenergy.net</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>ConocoPhillips Company</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-646-4427  <a href="http://www.conocophillips.com">www.conocophillips.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Consolidated Edison Energy, Inc.</b> <b>d/b/a Con Edison Solutions</b> 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-686-1383 x2130  <a href="http://www.conedenergy.com">www.conedenergy.com</a>	
<b>Consolidated Edison Solutions, Inc.</b> Cherry Tree Corporate Center 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-665-0955  <a href="http://www.conedsolutions.com">www.conedsolutions.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Constellation NewEnergy-Gas Division, LLC</b> 116 Village Boulevard, Suite 200 Princeton, NJ 08540	800-785-4373  <a href="http://www.constellation.com">www.constellation.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Constellation Energy Gas Choice, Inc.</b> 116 Village Blvd., Suite 200 Princeton, NJ 08540	800-785-4373  <a href="http://www.constellation.com">www.constellation.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Direct Energy Business, LLC</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	888-925-9115  <a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a>	<b>R</b>  <b>ACTIVE</b>
<b>Direct Energy Business Marketing, LLC (fka Hess Energy Marketing)</b> One Hess Plaza Woodbridge, NJ 07095	(800) 437-7872  <a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Direct Energy Services, LLC</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115  <a href="http://www.directenergy.com">www.directenergy.com</a>	<b>R</b>  <b>ACTIVE</b>

<b>Direct Energy Small Business, LLC (fka Hess Small Business Services, LLC)</b> One Hess Plaza Woodbridge, NJ 07095	(888) 464-4377  <a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a>	C/I  <b>ACTIVE</b>
<b>Gateway Energy Services Corp.</b> 120 Wood Avenue Suite 611 Iselin, NJ 08830	(866) 348-4193  <a href="http://www.gesc.com">www.gesc.com</a>	R/C  <b>ACTIVE</b>
<b>Glacial Energy of New Jersey, Inc.</b> 21 Pine Street, Suite 237 Rockaway, NJ 07866	888-452-2425  <a href="http://www.glacialenergy.com">www.glacialenergy.com</a>	C/I  <b>ACTIVE</b>
<b>Global Energy Marketing, LLC</b> 129 Wentz Avenue Springfield, NJ 07081	800-542-0778  <a href="http://www.globalp.com">www.globalp.com</a>	C/I  <b>ACTIVE</b>
<b>Great Eastern Energy</b> 116 Village Blvd., Suite 200 Princeton, NJ 08540	888-651-4121  <a href="http://www.greateastern.com">www.greateastern.com</a>	C/I  <b>ACTIVE</b>
<b>Greenlight Energy</b> 330 Hudson Street, Suite 4 Hoboken, NJ 07030	718-204-7467  <a href="http://www.greenlightenergy.us">www.greenlightenergy.us</a>	C  <b>ACTIVE</b>
<b>Harborside Energy LLC</b> 101 Hudson Street, Suite 2100 Jersey City, NJ 07302	877-940-3835  <a href="http://www.harborsideenergynj.com">www.harborsideenergynj.com</a>	R/C  <b>ACTIVE</b>
<b>Hess Energy, Inc.</b> One Hess Plaza Woodbridge, NJ 07095	800-437-7872  <a href="http://www.hess.com">www.hess.com</a>	C/I  <b>ACTIVE</b>
<b>HIKO Energy, LLC</b> 655 Suffern Road Teaneck, NJ 07666	888 264-4908  <a href="http://www.hikoenergy.com">www.hikoenergy.com</a>	R/C/I  <b>ACTIVE</b>
<b>Hudson Energy Services, LLC</b> 7 Cedar Street Ramsey, NJ 07446	877- Hudson 9  <a href="http://www.hudsonenergyservices.com">www.hudsonenergyservices.com</a>	C  <b>ACTIVE</b>
<b>IDT Energy, Inc.</b> 550 Broad Street Newark, NJ 07102	877-887-6866  <a href="http://www.idtenergy.com">www.idtenergy.com</a>	R/C  <b>ACTIVE</b>



<b>Infinite Energy dba Intelligent Energy</b> 1200 Route 22 East Suite 2000 Bridgewater, NJ 08807-2943	(800) 927-9794  <a href="http://www.InfiniteEnergy.com">www.InfiniteEnergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Integrys Energy Services-Natural Gas, LLC</b> 101 Eisenhower Parkway Suite 300 Roseland, NJ 07068	(800) 536-0151  <a href="http://www.integrysenergy.com">www.integrysenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Jsynergy LLC</b> 445 Cental Ave. Suite 204 Cedarhurst, NY 11516	(516) 331-2020  <a href="http://www.Jsnergylc.com">www.Jsnergylc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Major Energy Services, LLC</b> 1001 East Lawn Drive Teaneck NJ 07666	888-625-6760  <a href="http://www.majorenergy.com">www.majorenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Marathon Power LLC</b> 302 Main Street Paterson, NJ 07505	888-779-7255  <a href="http://www.mecny.com">www.mecny.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Metromedia Energy, Inc.</b> 6 Industrial Way Eatontown, NJ 07724	1-877-750-7046  <a href="http://www.metromediaenergy.com">www.metromediaenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Metro Energy Group, LLC</b> 14 Washington Place Hackensack, NJ 07601	888-53-Metro  <a href="http://www.metroenergy.com">www.metroenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>MPower Energy NJ LLC</b> One University Plaza, Suite 507 Hackensack, NJ 07601	877-286-7693  <a href="http://www.mpowerenergy.com">www.mpowerenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>NATGASCO (Supreme Energy, Inc.)</b> 532 Freeman Street Orange, NJ 07050	800-840-4427  <a href="http://www.supremeenergyinc.com">www.supremeenergyinc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>New Energy Services LLC</b> 101 Neptune Avenue Deal, New Jersey 07723	800-660-3643  <a href="http://www.newenergyservicesllc.com">www.newenergyservicesllc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>New Jersey Gas &amp; Electric</b> 10 North Park Place Suite 420 Morristown, NJ 07960	866-568-0290  <a href="http://www.njgande.com">www.njgande.com</a>	<b>R/C</b>  <b>ACTIVE</b>

<b>Noble Americas Energy Solutions</b> The Mac-Cali Building 581 Main Street, 8th fl. Woodbridge, NJ 07095	877-273-6772  <a href="http://www.noblesolutions.com">www.noblesolutions.com</a>	C/I  <b>ACTIVE</b>
<b>North American Power &amp; Gas, LLC d/b/a North American Power</b> 197 Route 18 South Ste. 300 New Brunswick, NJ 08816	888- 313-8086  <a href="http://www.napower.com">www.napower.com</a>	R/C/I  <b>ACTIVE</b>
<b>North Eastern States, Inc. d/b/a Entrust Energy</b> 90 Washington Valley Road Bedminster, NJ 07921	(888) 535-6340  <a href="http://www.entrustenergy.com">www.entrustenergy.com</a>	R/C/I  <b>ACTIVE</b>
<b>Oasis Power, LLC d/b/a Oasis Energy</b> 11152 Westheimer, Suite 901 Houston, TX 77042	(800)324-3046  <a href="http://www.oasisenergy.com">www.oasisenergy.com</a>	R/C  <b>ACTIVE</b>
<b>Palmco Energy NJ, LLC</b> One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	877-726-5862  <a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>	R/C/I  <b>ACTIVE</b>
<b>Plymouth Rock Energy, LLC</b> 338 Maitland Avenue Teaneck, NJ 07666	855-32-POWER (76937)  <a href="http://www.plymouthenergy.com">www.plymouthenergy.com</a>	R/C/I  <b>ACTIVE</b>
<b>PPL EnergyPlus, LLC Shrewsbury Executive Offices</b> 788 Shrewsbury Avenue Suite 2200 Tinton Falls, NJ 07724	(732) 741-0505  <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	C/I  <b>ACTIVE</b>
<b>PPL EnergyPlus Retail, LLC Shrewsbury Executive Offices</b> 788 Shrewsbury Avenue, Suite 220 Tinton Falls, NJ 07724	(732) 741-0505 – 2000  <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	C/I  <b>ACTIVE</b>
<b>Public Power &amp; Utility of New Jersey, LLC</b> One International Blvd, Suite 400 Mahwah, NJ 07495	(888) 354-4415  <a href="http://www.ppanduj.com">www.ppanduj.com</a>	R/C/I  <b>ACTIVE</b>

<b>Residents Energy, LLC</b> 550 Broad Street Newark, NJ 07102	(888) 828-7374  <a href="http://www.residentsenergy.com">www.residentsenergy.com</a>	R/C
<b>Respond Power LLC</b> 1001 East Lawn Drive Teaneck, NJ 07666	(877) 973-7763  <a href="http://www.respondpower.com">www.respondpower.com</a>	R/C/I  ACTIVE
<b>Save on Energy, LLC</b> 1101 Red Ventures Drive Fort Mill, SC 29707	1 (877) 658-3183  <a href="http://www.saveonenergy.com">www.saveonenergy.com</a>	R/C  ACTIVE
<b>SFE Energy</b> One Gateway Center Suite 2600 Newark, NJ 07012	1 (877) 316-6344  <a href="http://www.sfeenergy.com">www.sfeenergy.com</a>	R/C/I  ACTIVE
<b>S.J. Energy Partners, Inc.</b> 208 White Horse Pike, Suite 4 Barrington, NJ 08007	(800) 695-0666  <a href="http://www.sjnaturalgas.com">www.sjnaturalgas.com</a>	C  ACTIVE
<b>South Jersey Energy Company</b> 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	800-266-6020  <a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a>	R/C/I  ACTIVE
<b>SouthStar Energy d/b/a New Jersey Energy</b> 1085 Morris Avenue, Suite 155 Union, NJ 07083	(866) 477-8823  <a href="http://www.newjerseyenergy.com">www.newjerseyenergy.com</a>	R/C  ACTIVE
<b>Spark Energy Gas, LP/ Spark Energy</b> 2105 City West Blvd. Suite 100 Houston, TX 77042	(713)600-2600  <a href="http://www.sparkenergy.com">www.sparkenergy.com</a>	R/C/I  ACTIVE
<b>Sperian Energy Corp.</b> Bridgewater Center 1200 Route 22 East Bridgewater, NJ 08807	888-682-8082  <a href="http://www.sperianenergy.com">www.sperianenergy.com</a>	R/C/I  ACTIVE
<b>Sprague Energy Corp.</b> 12 Ridge Road Chatham Township, NJ 07928	855-466-2842  <a href="http://www.spragueenergy.com">www.spragueenergy.com</a>	C/I  ACTIVE
<b>Stuyvesant Energy LLC</b> 10 West Ivy Lane, Suite 4 Englewood, NJ 07631	800-640-6457  <a href="http://www.stuyfuel.com">www.stuyfuel.com</a>	C  ACTIVE

<b>Stream Energy New Jersey, LLC</b> 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(877) 369-8150  <a href="http://www.streamenergy.net">www.streamenergy.net</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Summit Energy Services, Inc.</b> 10350 Ormsby Park Place Suite 400 Louisville, KY 40223	1 (800) 90-SUMMIT  <a href="http://www.summitenergy.com">www.summitenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Systrum Energy</b> 1 Bergen Blvd. Fairview, NJ 07022	877-797-8786  <a href="http://www.systrumenergy.com">www.systrumenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Tiger Natural Gas, Inc. dba Tiger, Inc.</b> 234 20th Avenue Brick, NJ 008724	888-875-6122  <a href="http://www.tignaturalgas.com">www.tignaturalgas.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>UGI Energy Services, Inc. dba UGI Energy Link</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-427-8545  <a href="http://www.ugienergylink.com">www.ugienergylink.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>UGI Energy Services, Inc. d/b/a GASMARK</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	856-273-9995  <a href="http://www.ugienergylink.com">www.ugienergylink.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Verde Energy USA, Inc.</b> 2001 Route 46 Waterview Plaza, Suite 301 Parsippany, NJ 07054	800-388-3862  <a href="http://www.lowcostpower.com">www.lowcostpower.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Viridian Energy PA LLC</b> 2001 Route 46, Waterview Plaza Suite 230 Parsippany, NJ 07054	866-663-2508  <a href="http://www.viridian.com">www.viridian.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Vista Energy Marketing, L.P.</b> 197 State Route 18 South, Suite 3000 South Wing East Brunswick, NJ 08816	888-508-4782  <a href="http://www.vistaenergymarketing.com">www.vistaenergymarketing.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Woodruff Energy</b> 73 Water Street Bridgeton, NJ 08302	800-557-1121  <a href="http://www.woodruffenergy.com">www.woodruffenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

<b>Woodruff Energy US LLC</b> 73 Water Street, P.O. Box 777 Bridgeton, NJ 08302	856-455-1111 800-557-1121 <a href="http://www.woodruffenergy.com">www.woodruffenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>XOOM Energy New Jersey, LLC</b> 744 Broad Street. 16th Floor Newark, NJ 07102	888-997-8979 <a href="http://www.xoomenergy.com">www.xoomenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Your Energy Holdings, LLC</b> One International Boulevard Suite 400 Mahwah, NJ 07495-0400	855-732-2493 <a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

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**PSE&G ELECTRIC SERVICE TERRITORY**  
**Last Updated: 12/11/14**

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

<b>Supplier</b>	<b>Telephone &amp; Web Site</b>	<b>*Customer Class</b>
<b>Abest Power &amp; Gas of NJ, LLC</b> 202 Smith Street Perth Amboy, NJ 08861	(888)987-6937  <a href="http://www.AbestPower.com">www.AbestPower.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>AEP Energy, Inc. f/k/a BlueStar Energy Services</b> 309 Fellowship Road, Fl. 2 Mount Laurel, NJ 08054	(866) 258-3782  <a href="http://www.aepenergy.com">www.aepenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Alpha Gas and Electric, LLC</b> 641 5 <sup>th</sup> Street Lakewood, NJ 08701	(855) 553-6374  <a href="http://www.alphagasandelectric.com">www.alphagasandelectric.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Ambit Northeast, LLC d/b/a Ambit Energy</b> 103 Carnegie Center Suite 300 Princeton, NJ 08540	877-282-6284  <a href="http://www.ambitenergy.com">www.ambitenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>American Powernet Management, LP</b> 437 North Grove St. Berlin, NJ 08009	(877) 977-2636  <a href="http://www.americanpowernet.com">www.americanpowernet.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Amerigreen Energy, Inc.</b> 333Sylvan Avenue Englewood Cliffs, NJ 07632	888-559-4567  <a href="http://www.amerigreen.com">www.amerigreen.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>AP Gas &amp; Electric, (NJ) LLC</b> 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895  <a href="http://www.apgellc.com">www.apgellc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Astral Energy LLC</b> 16 Tyson Place Bergenfield, NJ 07621	(888)850-1872  <a href="http://www.AstralEnergyLLC.com">www.AstralEnergyLLC.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Barclays Capital Services, Inc.</b> 70 Hudson Street Jersey City, NJ 07302-4585	(800) 526-7000  <a href="http://www.barclays.com">www.barclays.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>BBPC, LLC d/b/a Great Eastern Energy</b>	(888) 651-4121	<b>C</b>

116 Village Blvd. Suite 200 Princeton, NJ 08540	<a href="http://www.greateasternenergy.com">www.greateasternenergy.com</a>	<b>ACTIVE</b>
<b>Berkshire Energy Partners, LLC</b> 9 Berkshire Road Landenberg, PA 19350 Attn: Dana A. LeSage, P.E.	(610) 255-5070  <a href="http://www.berkshireenergypartners.com">www.berkshireenergypartners.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Blue Pilot Energy, LLC</b> 197 State Rte. 18 South Ste. 3000 East Brunswick, NJ 08816	(800) 451-6356  <a href="http://www.bluepilotenergy.com">www.bluepilotenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Brick Standard, LLC</b> 235 Hudson Street Suite 1 Hoboken, NJ 07030	(201)706-8101  <a href="http://www.standardalternative.com">www.standardalternative.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>CCES LLC dba Clean Currents Energy Services</b> 566 Terhune Street Teaneck, NJ 07666	(877) 933-2453  <a href="http://www.cleancurrents.com">www.cleancurrents.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Champion Energy Services, LLC</b> 1200 Route 22 Bridgewater, NJ 08807	(888) 653-0093  <a href="http://www.championenergyservices.com">www.championenergyservices.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Choice Energy, LLC</b> 4257 US Highway 9, Suite 6C Freehold, NJ 07728	(888) 565-4490  <a href="http://www.4choiceenergy.com">www.4choiceenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Clearview Electric, Inc.</b> 1744 Lexington Avenue Pennsauken, NJ 08110	(888) CLR-VIEW (800) 746- 4702 <a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Commerce Energy, Inc.</b> 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674  <a href="http://www.commerceenergy.com">www.commerceenergy.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Community Energy Inc.</b> 51 Sandbrook Headquarters Road Stockton, NJ 08559	(866)946-3123  <a href="http://www.communityenergyinc.com">www.communityenergyinc.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>ConEdison Solutions</b> Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955  <a href="http://www.conedsolutions.com">www.conedsolutions.com</a>	<b>C/I</b>  <b>ACTIVE</b>

<b>ConocoPhillips Company</b> 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(800) 646-4427  <a href="http://www.conocophillips.com">www.conocophillips.com</a>	C/I  ACTIVE
<b>Constellation NewEnergy, Inc.</b> 900A Lake Street, Suite 2 Ramsey, NJ 07446	(888) 635-0827  <a href="http://www.constellation.com">www.constellation.com</a>	R/C/I  ACTIVE
<b>Constellation Energy</b> 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995  <a href="http://www.constellation.com">www.constellation.com</a>	R  ACTIVE
<b>Credit Suisse, (USA) Inc.</b> 700 College Road East Princeton, NJ 08450	(212) 538-3124  <a href="http://www.creditsuisse.com">www.creditsuisse.com</a>	C  ACTIVE
<b>Direct Energy Business, LLC</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115  <a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a>	R  ACTIVE
<b>Direct Energy Business Marketing, LLC (fka Hess Energy Marketing)</b> 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872  <a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a>	C/I  ACTIVE
<b>Direct Energy Services, LLC</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	(888) 925-9115  <a href="http://www.directenergy.com">www.directenergy.com</a>	R  ACTIVE
<b>Direct Energy Small Business, LLC (fka Hess Small Business Services, LLC)</b> One Hess Plaza Woodbridge, NJ 07095	(888) 464-4377  <a href="http://www.business.directenergy.com/">http://www.business.directenergy.com/</a>	C/I  ACTIVE
<b>Discount Energy Group, LLC</b> 811 Church Road, Suite 149 Cherry Hill, New Jersey 08002	(800) 282-3331  <a href="http://www.discountenergygroup.com">www.discountenergygroup.com</a>	R/C  ACTIVE
<b>DTE Energy Supply, Inc.</b> One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450  <a href="http://www.dtesupply.com">www.dtesupply.com</a>	C/I  ACTIVE



<b>Energy.me Midwest LLC</b> 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270  <a href="http://www.energy.me">www.energy.me</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Energy Plus Holdings LLC</b> 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193  <a href="http://www.energypluscompany.com">www.energypluscompany.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Ethical Electric Benefit Co. d/b/a Ethical Electric</b> 100 Overlook Center, 2 <sup>nd</sup> Fl. Princeton, NJ 08540	(888) 444-9452  <a href="http://www.ethicalelectric.com">www.ethicalelectric.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Energy Service Providers, Inc., d/b/a New Jersey Gas &amp; Electric</b> 1 Bridge Plaza fl. 2 Fort Lee, NJ 07024	(866) 568-0290  <a href="http://www.njgande.com">www.njgande.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>FirstEnergy Solutions</b> 150 West State Street Trenton, NJ 08608	(866) 625-7318  <a href="http://www.fes.com">www.fes.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Gateway Energy Services Corp.</b> 120 Wood Avenue Suite 611 Iselin, NJ 08830	(866)348-4193  <a href="http://www.directenergybusiness.com">www.directenergybusiness.com</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>GDF SUEZ Energy Resources NA, Inc.</b> 333 Thornall Street Sixth Floor Edison, NJ 08837	(866) 999-8374  <a href="http://www.gdfsuezenergyresources.com">www.gdfsuezenergyresources.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>GDF Suez Retail Energy Solutions LLC d/b/a THINK ENERGY</b> 333 Thornall St. Sixth Floor Edison, NJ 08819	1-866-252-0078  <a href="http://www.mythinkenergy.com">www.mythinkenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Glacial Energy of New Jersey, Inc.</b> 21 Pine Street, Suite 237 Rockaway, NJ 07866	(888) 452-2425  <a href="http://www.glacialenergy.com">www.glacialenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Global Energy Marketing LLC</b> 129 Wentz Avenue Springfield, NJ 07081	(800) 542-0778  <a href="http://www.globalp.com">www.globalp.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

<b>Green Mountain Energy Company</b> 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818 <a href="http://www.greenmountain.com/commercial-home">www.greenmountain.com/commercial-home</a>	C/I  <b>ACTIVE</b>
<b>Harborside Energy LLC</b> 101 Hudson Street Suite 2100 Jersey City, NJ 07302	(877) 940-3835 <a href="http://www.harborsideenergynj.com">www.harborsideenergynj.com</a>	R/C  <b>ACTIVE</b>
<b>Hess Corporation</b> 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 <a href="http://www.hess.com">www.hess.com</a>	C/I  <b>ACTIVE</b>
<b>HIKO Energy, LLC</b> 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 <a href="http://www.hikoenergy.com">www.hikoenergy.com</a>	R/C/I  <b>ACTIVE</b>
<b>Hudson Energy Services, LLC</b> 7 Cedar Street Ramsey, New Jersey 07446	(877) Hudson 9 <a href="http://www.hudsonenergyservices.com">www.hudsonenergyservices.com</a>	C  <b>ACTIVE</b>
<b>IDT Energy, Inc.</b> 550 Broad Street Newark, NJ 07102	(877) 887-6866 <a href="http://www.idtenergy.com">www.idtenergy.com</a>	R/C  <b>ACTIVE</b>
<b>Independence Energy Group, LLC</b> 211 Carnegie Center Princeton, NJ 08540	(877) 235-6708 <a href="http://www.chooseindependence.com">www.chooseindependence.com</a>	R/C  <b>ACTIVE</b>
<b>Inspire Energy Holdings LLC</b> 923 Haddonfield Road 3rd Fl. Building B2 Cherry Hill, NJ 08002	(866) 403-2620 <a href="http://www.inspireenergy.com">www.inspireenergy.com</a>	R/C/I
<b>Integrays Energy Services, Inc.</b> 33 Wood Ave, South, Suite 610 Iselin, NJ 08830	(800) 536-0151 <a href="http://www.integraysenergy.com">www.integraysenergy.com</a>	C/I  <b>ACTIVE</b>
<b>Jsynergy, LLC</b> 445 Central Ave. Suite 204 Cedarhurst, NY 11516	(516) 331-2020 <a href="http://Jsynergyllc.com">Jsynergyllc.com</a>	R/C/I  <b>ACTIVE</b>
<b>Kuehne Chemical Company, Inc.</b> 86 North Hackensack Avenue South Kearney, NJ 07032	(973) 589-0700 <a href="mailto:kuehnechemical@comcast.net">kuehnechemical@comcast.net</a>	I

<b>Liberty Power Delaware, LLC</b> 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799  <a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>	C/I  <b>ACTIVE</b>
<b>Liberty Power Holdings, LLC</b> 1973 Highway 34, Suite 211 Wall, NJ 07719	(866) 769-3799  <a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>	R/C/I  <b>ACTIVE</b>
<b>Linde Energy Services</b> 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644  <a href="http://www.linde.com">www.linde.com</a>	C/I  <b>ACTIVE</b>
<b>Marathon Power LLC</b> 302 Main Street Paterson, NJ 07505	( 888) 779-7255  <a href="http://www.mecny.com">www.mecny.com</a>	R/C/I  <b>ACTIVE</b>
<b>MP2 Energy NJ, LLC</b> 111 River Street, Suite 1204 Hoboken, NJ 07030	(877) 238-5343  <a href="http://www.mp2energy.com">www.mp2energy.com</a>	R/C/I  <b>ACTIVE</b>
<b>Natures Current, LLC</b> 95 Fairmount Avenue Philadelphia, Pennsylvania 19123	(215) 464-6000  <a href="http://www.naturescurrent.com">www.naturescurrent.com</a>	R/C/I  <b>ACTIVE</b>
<b>MPower Energy NJ LLC</b> One University Plaza, Suite 507 Hackensack, NJ 07601	(877) 286-7693  <a href="http://www.mpowerenergy.com">www.mpowerenergy.com</a>	R/C/I  <b>ACTIVE</b>
<b>NATGASCO, Inc. (Supreme Energy, Inc.)</b> 532 Freeman St. Orange, NJ 07050	(800) 840-4427  <a href="http://www.supremeenergyinc.com">www.supremeenergyinc.com</a>	R/C/I  <b>ACTIVE</b>
<b>New Jersey Gas &amp; Electric</b> 10 North Park Place Suite 420 Morristown, NJ 07960	(866) 568-0290  <a href="http://www.njgande.com">www.njgande.com</a>	R/C/  <b>ACTIVE</b>
<b>NextEra Energy Services New Jersey, LLC</b> 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential  <a href="http://www.nexteraenergyservices.com">www.nexteraenergyservices.com</a>	R/C/I  <b>ACTIVE</b>
<b>Noble Americas Energy Solutions</b> The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772  <a href="http://www.noblesolutions.com">www.noblesolutions.com</a>	C/I  <b>ACTIVE</b>

<b>Nordic Energy Services, LLC</b> 50 Tice Boulevard, Suite 340 Woodcliff Lake, NJ 07677	(877) 808-1027  <a href="http://www.nordiceenergy.us.com">www.nordiceenergy.us.com</a>	R/C/I  ACTIVE
<b>North American Power and Gas, LLC</b> 222 Ridgedale Avenue Cedar Knolls, NJ 07927	(888) 313-9086  <a href="http://www.napower.com">www.napower.com</a>	R/C/I  ACTIVE
<b>North Eastern States, Inc. d/b/a Entrust Energy</b> 90 Washington Valley Road Bedminster, NJ 07921	(888) 535-6340  <a href="http://www.entrustenergy.com">www.entrustenergy.com</a>	R/C/I  ACTIVE
<b>Oasis Power, LLC d/b/a Oasis Energy</b> 11152 Westheimer, Suite 901 Houston, TX 77042	(800)324-3046  <a href="http://www.oasisenergy.com">www.oasisenergy.com</a>	R/C  ACTIVE
<b>Palmco Power NJ, LLC</b> One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862  <a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>	R/C/I  ACTIVE
<b>Park Power, LLC</b> 1200 South Church St. Suite 23 Mount Laurel, NJ 08054	(856) 778-0079  <a href="http://www.parkpower.com">www.parkpower.com</a>	R/C/I  ACTIVE
<b>Plymouth Rock Energy, LLC</b> 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937)  <a href="http://www.plymouthenergy.com">www.plymouthenergy.com</a>	R/C/I  ACTIVE
<b>Power Management Co., LLC b/b/a PMC Lightsavers</b> Limited Liability Company 1600 Moseley Road Victor, NY 14564	(585) 249-1360  <a href="http://www.powermanagementco.com">www.powermanagementco.com</a>	C/I  ACTIVE
<b>PPL Energy Plus, LLC</b> 811 Church Road Cherry Hill, NJ 08002	(800) 281-2000  <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	C/I  ACTIVE
<b>PPL EnergyPlus Retail, LLC</b> 788 Shrewsbury Avenue, Suite 220 Tinton Falls, NJ 07724	(732) 741-0505 – 2000  <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	C/I  ACTIVE
<b>Progressive Energy Consulting, LLC</b>	(917) 837-7400	R/C/I

PO Box 4582 Wayne, New Jersey 07474	<a href="mailto:Progressivenrg@optionline.net">Progressivenrg@optionline.net</a>	<b>ACTIVE</b>
<b>Prospect Resources, Inc.</b> 208 W. State Street Trenton, NJ 08608-1002	(847) 673-1959  <a href="http://www.prospectresources.com">www.prospectresources.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>Public Power &amp; Utility of New Jersey, LLC</b> One International Blvd, Suite 400 Mahwah, NJ 07495	(888) 354-4415  <a href="http://www.ppandu.com">www.ppandu.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Reliant Energy</b> 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 <a href="http://www.reliant.com">www.reliant.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>ResCom Energy LLC</b> 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041  <a href="http://rescomenergy.com">http://rescomenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Residents Energy, LLC</b> 550 Broad Street Newark, NJ 07102	(888) 828-7374  <a href="http://www.residentsenergy.com">www.residentsenergy.com</a>	<b>R/C</b>
<b>Respond Power LLC</b> 1001 East Lawn Drive Teaneck, NJ 07666	(877) 973-7763  <a href="http://www.majorenergy.com">www.majorenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Save on Energy, LLC</b> 1101 Red Ventures Drive Fort Mill, SC 29707	1 (877)-658-3183  <a href="http://www.saveonenergy.com">www.saveonenergy.com</a>	<b>R/C</b>
<b>SFE Energy</b> One Gateway Center Suite 2600 Newark, NJ 07012	1 (877) 316-6344  <a href="http://www.sfeenergy.com">www.sfeenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>S.J. Energy Partners, Inc.</b> 208 White Horse Pike, Suite 4 Barrington, NJ 08007	(800) 695-0666  <a href="http://www.sjnaturalgas.com">www.sjnaturalgas.com</a>	<b>C</b>  <b>ACTIVE</b>
<b>SmartEnergy Holdings, LLC</b> 100 Overlook Center 2nd Floor Princeton, NJ NJ 08540 United States of America	(800) 443-4440  <a href="http://www.smartenergy.com">www.smartenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>South Jersey Energy Company</b> 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	(800) 266-6020  <a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

<b>Spark Energy Gas, LP/ Spark Energy</b> 2105 City West Blvd. Suite 100 Houston, TX 77042	(713)600-2600  <a href="http://www.sparkenergy.com">www.sparkenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Sperian Energy Corp.</b> 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082  <a href="http://www.sperianenergy.com">www.sperianenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Starion Energy PA Inc.</b> 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040  <a href="http://www.starionenergy.com">www.starionenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Stream Energy New Jersey, LLC</b> 309 Fellowship Rd., Suite 200 Mt. Laurel, NJ 08054	(877) 369-8150  <a href="http://www.streamenergy.net">www.streamenergy.net</a>	<b>R/C</b>  <b>ACTIVE</b>
<b>Summit Energy Services, Inc.</b> 10350 Ormsby Park Place Suite 400 Louisville, KY 40223	1 (800) 90-SUMMIT  <a href="http://www.summitenergy.com">www.summitenergy.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Texas Retail Energy LLC</b> Park 80 West Plaza II, Suite 200 Saddle Brook, NJ 07663 Attn: Chris Hendrix	(866) 532-0761  Texasretailenergy.com	<b>C/I</b>  <b>ACTIVE</b>
<b>TransCanada Power Marketing Ltd.</b> 190 Middlesex Essex Turnpike, Suite 200 Iselin, NJ 08830	(877) MEGAWAT  <a href="http://www.transcanada.com/powermarketing">www.transcanada.com/powermarketing</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>TriEagle Energy, LP</b> 90 Washington Valley Rd Bedminster, NJ 07921	(877) 933-2453  <a href="http://www.trieagleenergy.com">www.trieagleenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>UGI Energy Services, Inc. dba UGI Energy Link</b> 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(800) 427-8545  <a href="http://www.ugienergylink.com">www.ugienergylink.com</a>	<b>C/I</b>  <b>ACTIVE</b>
<b>Verde Energy USA, Inc.</b> 2001 Route 46 Waterview Plaza Suite 301 Parsippany, NJ 07054	(800) 388-3862  <a href="http://www.lowcostpower.com">www.lowcostpower.com</a>	<b>R/C</b>  <b>ACTIVE</b>

<b>Viridian Energy</b> 2001 Route 46, Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508  <a href="http://www.viridian.com">www.viridian.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>XOOM Energy New Jersey, LLC</b> 744 Broad Street. 16 <sup>th</sup> Floor Newark, NJ 07102	(888) 997-8979  <a href="http://www.xoomenergy.com">www.xoomenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>YEP Energy</b> 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736  <a href="http://www.yepenergyNJ.com">www.yepenergyNJ.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>
<b>Your Energy Holdings, LLC</b> One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493  <a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a>	<b>R/C/I</b>  <b>ACTIVE</b>

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## **APPENDIX B**

### **Equipment Inventory**





CHA Project # 29142  
Hall of Records  
Essex County

Description	QTY	Manufacturer Name	Model No.	Serial No.	Equipment Type / Utility	Capacity/Size /Efficiency	Efficiency	Location	Areas/Equipment Served	Date Installed	Remaining Useful Life (years)	Current year	Years Old	ASHRAE life expectancy
Steam Boiler	1	H.B Smith	28-8	NB6-1211	Steam Boiler	2500 MBH input and 1980 MBH output	~79%	Basement Boiler Room	the whole building	1970	-19	2014	44	25
Condensate Return Pumps	2	Carrier	N/A	N/A	Condensate Return Pumps	N/A	N/A	Basement Boiler Room	the whole building	1970	-24	2014	44	20
Split Unit	1	Mitsubishi	PK36FK	N/A	Split Heat Pump Unit	3 ton cooling capacity 36MBH heating capacity	10.0 EER	Office	Office	2000	6	2014	14	20
Split Unit	1	Mitsubishi	PK36FK	N/A	Split Heat Pump Unit	3 ton cooling capacity 36MBH heating capacity	10.0 EER	Office	Office	2000	6	2014	14	20
Split Unit	1	Mitsubishi	MSH12EN	850006290	Split Heat Pump Unit	1.04 ton cooling capacity 12.5MBH heating capacity	9.7 EER	Office	Office	2000	6	2014	14	20
Window AC Units	1	Frigidaire	N/A	N/A	Office	1 ton cooling capacity	9.8EER	Office	Office	2001	7	2014	13	20
DHW	1	Rheem Fury	42V75F	RHLN1008100104	Gas fired DHW heater	75.1MBH and 75 gallon storage	80%	Basement Boiler Room	the whole building	2008	14	2014	6	20

Cost of Electricity: **\$0.148** \$/kWh  
**\$4.53** \$/kW

Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	Usage Describe Usage Type using Operating Hours	No. of Fixtures No. of fixtures before the retrofit	EXISTING CONDITIONS							Retrofit Control Retrofit control device	Notes
				Standard Fixture Code Lighting Fixture Code	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control Pre-inst. control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)		
185LED	Storage	Storage Areas	5	T 40 R F 4 (ELE)	F44SE	172	0.86	SW	3750	3,225	C-OCC	
185LED	Storage	Storage Areas	3	T 40 R F 4 (ELE)	F44SE	172	0.52	SW	3750	1,935	C-OCC	
247LED	Elevator	Hallways	1	T 40 R F 3 (MAG)	F43SE	136	0.14	SW	3750	510	NONE	
71	Elevator	Hallways	1	I 60	I60/1	60	0.06	SW	3750	225	NONE	
71	Boiler Room	Mechanical Room	1	I 60	I60/1	60	0.06	SW	3750	225	NONE	Wall Mounted
247LED	Boiler Room	Mechanical Room	1	T 40 R F 3 (MAG)	F43SE	136	0.14	SW	3750	510	NONE	
32LED	Lockup Room	Offices	9	1T 32 R F 2 (ELE)	F42LL	60	0.54	SW	3750	2,025	C-OCC	
32LED	Lockup Room	Offices	1	1T 32 R F 2 (ELE)	F42LL	60	0.06	SW	3750	225	C-OCC	
32LED	Lockup Room	Offices	1	1T 32 R F 2 (ELE)	F42LL	60	0.06	SW	3750	225	C-OCC	
32LED	Window Room	Offices	1	1T 32 R F 2 (ELE)	F42LL	60	0.06	SW	3750	225	C-OCC	Wall Mounted
32LED	Men's Locker Room	Locker	10	1T 32 R F 2 (ELE)	F42LL	60	0.60	SW	3750	2,250	C-OCC	
32LED	Breaker Room	Offices	6	1T 32 R F 2 (ELE)	F42LL	60	0.36	SW	3750	1,350	C-OCC	
32LED	Shower Room	Locker	4	1T 32 R F 2 (ELE)	F42LL	60	0.24	SW	3750	900	C-OCC	
5LED	Toilet	Restroom	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.06	SW	3750	225	C-OCC	
5LED	Toilet	Restroom	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.06	SW	3750	225	C-OCC	
32LED	Shower Room	Locker	4	1T 32 R F 2 (ELE)	F42LL	60	0.24	SW	3750	900	C-OCC	
41LED	Elevator	Hallways	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	3750	705	NONE	
32LED	Elevator	Hallways	8	1T 32 R F 2 (ELE)	F42LL	60	0.48	SW	3750	1,800	NONE	
32LED	Print Room	Offices	2	1T 32 R F 2 (ELE)	F42LL	60	0.12	SW	3750	450	C-OCC	
32LED	1st Floor Office Sheriff	Offices	3	1T 32 R F 2 (ELE)	F42LL	60	0.18	SW	3750	675	C-OCC	
32LED	1st Floor Office Sheriff	Offices	3	1T 32 R F 2 (ELE)	F42LL	60	0.18	SW	3750	675	C-OCC	
32LED	1st Floor Office Sheriff	Offices	4	1T 32 R F 2 (ELE)	F42LL	60	0.24	SW	3750	900	C-OCC	
32LED	Detention	Offices	8	1T 32 R F 2 (ELE)	F42LL	60	0.48	SW	3750	1,800	C-OCC	
41LED	Bath Room	Restroom	1	1B 40 R F 2 (MAG)	F42SS	94	0.09	SW	3750	353	C-OCC	
32LED	Traffic Room	Offices	4	1T 32 R F 2 (ELE)	F42LL	60	0.24	SW	3750	900	C-OCC	
5LED	Permit	Offices	20	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.20	SW	3750	4,500	C-OCC	
5LED	Permit	Offices	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.06	SW	3750	225	C-OCC	
5LED	Director Office	Offices	6	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.36	SW	3750	1,350	C-OCC	
5LED	Director Office	Offices	8	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.48	SW	3750	1,800	C-OCC	
5LED	Director Office	Offices	6	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.36	SW	3750	1,350	C-OCC	
5LED	Phone Room	Offices	2	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.12	SW	3750	450	C-OCC	
25	Hallway	Hallways	3	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.08	SW	3750	315	NONE	
25	Office	Offices	2	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.06	SW	3750	210	C-OCC	
25	Conference Room	Conference	3	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.08	SW	3750	315	C-OCC	
5LED	Bath Room	Restroom	2	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.12	SW	3750	450	C-OCC	
5LED	Office	Offices	13	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.78	SW	3750	2,925	C-OCC	
5LED	Stair	Hallways	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.06	SW	3750	225	NONE	
41LED	Stair	Hallways	1	1B 40 R F 2 (MAG)	F42SS	94	0.09	SW	3750	353	NONE	
185LED	2nd Floor Office	Offices	18	T 40 R F 4 (ELE)	F44SE	172	3.10	SW	3750	11,610	C-OCC	
71	Men's Room	Restroom	1	I 60	I60/1	60	0.06	SW	3750	225	C-OCC	
5LED	Women's Room	Restroom	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.06	SW	3750	225	C-OCC	
185LED	Office across from Restroom	Offices	2	T 40 R F 4 (ELE)	F44SE	172	0.34	SW	3750	1,290	C-OCC	
5LED	Hallway	Hallways	4	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.24	SW	3750	900	NONE	
71	Hallway	Hallways	9	I 60	I60/1	60	0.54	SW	3750	2,025	NONE	
71	Hallway	Hallways	9	I 60	I60/1	60	0.54	SW	3750	2,025	NONE	
5LED	Office next to Restroom	Offices	12	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.72	SW	3750	2,700	C-OCC	
5LED	Office	Offices	20	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.20	SW	3750	4,500	C-OCC	
5LED	Office	Offices	24	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.44	SW	3750	5,400	C-OCC	
32LED	Stair	Hallways	1	1T 32 R F 2 (ELE)	F42LL	60	0.06	SW	3750	225	NONE	
5LED	Office	Offices	20	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.20	SW	3750	4,500	C-OCC	
5LED	Bath Room	Restroom	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.06	SW	3750	225	C-OCC	
5LED	Office	Offices	28	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.68	SW	3750	6,300	C-OCC	
5LED	Office	Offices	15	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.90	SW	3750	3,375	C-OCC	
185LED	3rd Floor Office	Offices	8	T 40 R F 4 (ELE)	F44SE	172	1.38	SW	3750	5,160	C-OCC	
185LED	Office	Offices	4	T 40 R F 4 (ELE)	F44SE	172	0.69	SW	3750	2,580	C-OCC	
41LED	Office	Offices	1	1B 40 R F 2 (MAG)	F42SS	94	0.09	SW	3750	353	C-OCC	
71	Office	Offices	3	I 60	I60/1	60	0.18	SW	3750	675	C-OCC	
185LED	Hallway	Hallways	4	T 40 R F 4 (ELE)	F44SE	172	0.69	SW	3750	2,580	NONE	
185LED	Office	Offices	4	T 40 R F 4 (ELE)	F44SE	172	0.69	SW	3750	2,580	C-OCC	
32LED	Office	Offices	1	1T 32 R F 2 (ELE)	F42LL	60	0.06	SW	3750	225	C-OCC	
185LED	Office	Offices	3	T 40 R F 4 (ELE)	F44SE	172	0.52	SW	3750	1,935	C-OCC	
185LED	Office	Offices	5	T 40 R F 4 (ELE)	F44SE	172	0.86	SW	3750	3,225	C-OCC	
185LED	Office	Offices	5	T 40 R F 4 (ELE)	F44SE	172	0.86	SW	3750	3,225	C-OCC	
41LED	Office	Offices	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	3750	705	C-OCC	
41LED	Office	Offices	2	1B 40 R F 2 (MAG)	F42SS	94	0.19	SW	3750	705	C-OCC	
185LED	Office	Offices	1	T 40 R F 4 (ELE)	F44SE	172	0.17	SW	3750	645	C-OCC	
41LED	Bath Room	Restroom	1	1B 40 R F 2 (MAG)	F42SS	94	0.09	SW	3750	353	C-OCC	
41LED	Office	Offices	3	1B 40 R F 2 (MAG)	F42SS	94	0.28	SW	3750	1,058	C-OCC	
185LED	Office	Offices	3	T 40 R F 4 (ELE)	F44SE	172	0.52	SW	3750	1,935	C-OCC	
189	Exit Light	Hallways	18	X 7.0 W 1	ECF7/1	10	0.18	SW	3750	675	NONE	
169LED	External Light	Outdoor Lighting	8	WP 250 MH	MH250/1	295	2.36	SW	4368	10,308	NONE	
<b>Total</b>			<b>394</b>				<b>32.24</b>			<b>122,351</b>		

## **APPENDIX C**

### **ECM Calculations**

Essex County - Parks Administration Building  
CHA Project Number: 29142

Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Metric Ton Carbon Dioxide Equivalent	Building Area	Annual Utility Cost		
\$ 0.161	\$/kWh blended		0.000420205	27,338	Electric	Natural Gas	Fuel Oil
\$ 0.148	\$/kWh supply	285,630	0.000420205		\$ 46,106	\$ 11,099	
\$ 4.53	\$/kW	93.9	0				
\$ 0.86	\$/Therm	12,901	0.00533471				
\$ 7.50	\$/kgals		0				
	\$/Gal						

Essex County - Parks Administration Building																							
Recommend? Y or N	Item	Savings					Cost	Simple Payback	Life Expectancy	Equivalent CO <sub>2</sub> (Metric tons)	NJ Smart Start Incentives	Direct Install Eligible (Y/N)	Payback w/ Incentives	Simple Projected Lifetime Savings					ROI	NPV	IRR		
		kW	kWh	therms	No. 2 Oil gal	Water kgal								\$	kW	kWh	therms	kgal/yr				\$	
N	ECM-1	Convert the Steam System to HHW System with Condensing Boiler	0.0	0	2,867	0	0	2,466	\$ 1,087,437	441.1	25	15.3	\$ 5,863	N	438.7	0.0	0	71,672	0	\$ 61,638	(0.9)	(\$1,038,642)	-15.6%
Y	ECM-2	Replace Split Heat Pump Units with High Efficiency Split Heat Pumps	0.0	4,917	0	0	0	792	\$ 18,800	23.7	15	2.1	\$ 564	N	23.0	0.0	73,758	0	0	\$ 11,875	(0.4)	(\$8,785)	-4.9%
Y	ECM-3	Install Window AC Units Control System	0.0	26,715	0	0	0	4,301	\$ 6,900	1.6	15	11.2	\$ -	N	1.6	0.0	400,723	0	0	\$ 64,516	8.4	\$44,446	62.3%
Y	ECM-4	Replace the DHW Water Heater with a Condensing Water Heater	0.0	0	214	0	0	184	\$ 8,128	44.2	15	1.1	\$ 113	N	43.6	0.0	0	3,209	0	\$ 2,760	(0.7)	(\$5,819)	-11.1%
Y	ECM-5	Upgrade the Plumbing Fixtures with Low Flow Fixtures	0.0	0	377	0	33	569	\$ 91,092	160.0	15	2.0	\$ -	N	160.0	0.0	0	5,658	490	\$ 8,538	(0.9)	(\$84,297)	-21.1%
N	ECM-L1	Lighting Replacements / Upgrades	20	77,007	0	0	0	12,498	\$ 82,115	6.6	15	32.4	\$ 4,500	N	6.2	303.8	1,155,105	0	0	\$ 202,484	1.5	\$71,583	13.8%
N	ECM-L2	Install Lighting Controls (Add Occupancy Sensors)	0	19,749	0	0	0	2,923	\$ 14,850	5.1	15	8.3	\$ 1,925	N	4.4	0.0	296,235	0	0	\$ 47,694	2.2	\$21,968	21.4%
Y	ECM-L3	Lighting Replacements with Controls (Occupancy Sensors)	20	84,471	0	0	0	13,602	\$ 96,965	7.1	15	35.5	\$ 6,475	N	6.7	303.8	1,267,065	0	0	\$ 220,509	1.3	\$71,896	12.4%
<b>Total (Does Not Include ECM-L1 &amp; ECM-L2)</b>			<b>20.3</b>	<b>116,103</b>	<b>3,458</b>	<b>0</b>	<b>33</b>	<b>\$ 21,914</b>	<b>\$ 1,309,322</b>	<b>59.7</b>	<b>16.7</b>	<b>67</b>	<b>\$ 13,014</b>		<b>59.2</b>	<b>304</b>	<b>1,741,546</b>	<b>80,539</b>	<b>490</b>	<b>\$ 369,837</b>	<b>(0.7)</b>	<b>(1,021,201)</b>	<b>-12.4%</b>
<b>Recommended Measures (highlighted green above)</b>			<b>20.3</b>	<b>116,103</b>	<b>591</b>	<b>0</b>	<b>33</b>	<b>\$ 19,448</b>	<b>\$ 221,885</b>	<b>11.4</b>	<b>15.0</b>	<b>52</b>	<b>\$ 7,152</b>	<b>0</b>	<b>11.0</b>	<b>304</b>	<b>1,741,546</b>	<b>8,867</b>	<b>490</b>	<b>\$ 308,199</b>	<b>0.4</b>	<b>17,441</b>	<b>4.1%</b>
<b>% of Existing</b>			<b>22%</b>	<b>41%</b>	<b>5%</b>	<b>0</b>	<b>0</b>																

City: Newark, NJ						
Occupied Hours/Week						
	Building	Auditorium	Gymnasium	Library	Classrooms	
Temp	Operating Hours	Occupied Hours	Occupied Hours	Occupied Hours	Occupied Hours	Occupied Hours
102.5						
97.5	36.4	6	4	0	0	0
92.5	37.4	31	19	0	0	0
87.5	35.0	131	82	0	0	0
82.5	33.0	500	313	0	0	0
77.5	31.5	620	388	0	0	0
72.5	29.9	664	415	0	0	0
67.5	27.2	854	534	0	0	0
62.5	24.0	927	579	0	0	0
57.5	20.3	600	375	0	0	0
52.5	18.2	730	456	0	0	0
47.5	16.0	491	307	0	0	0
42.5	14.5	656	410	0	0	0
37.5	12.5	1,023	639	0	0	0
32.5	10.5	734	459	0	0	0
27.5	8.7	334	209	0	0	0
22.5	7.0	252	158	0	0	0
17.5	5.4	125	78	0	0	0
12.5	3.7	47	29	0	0	0
7.5	2.1	34	21	0	0	0
2.5	1.3	1	1	0	0	0
-2.5						
-7.5						

Multipliers	
Material:	1.027
Labor:	1.246
Equipment:	1.124

Heating System Efficiency	75%
Cooling Eff (kW/ton)	1.3

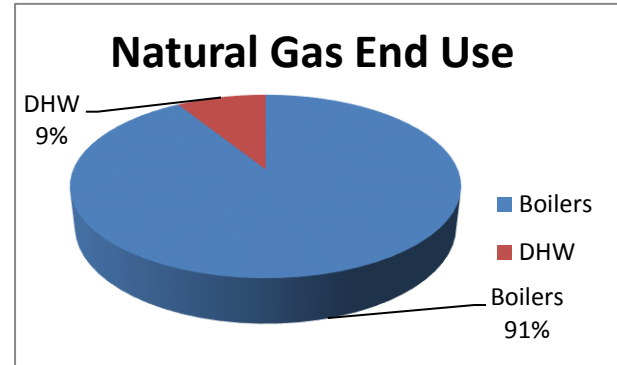
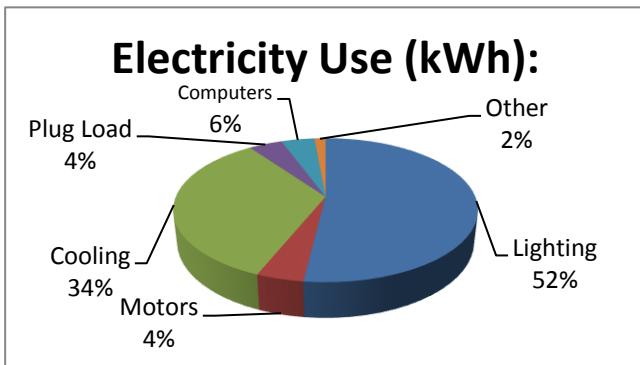
Heating	
Hours	4,427 Hrs
Weighted Avg	40 F
Avg	28 F

Cooling	
Hours	4,333 Hrs
Weighted Avg	68 F
Avg	78 F

Utility End Use Analysis		
Electricity Use (kWh):		Notes/Comments:
285,630	Total	Based on utility analysis
122,351	Lighting	From Lighting Calculations
10,000	Motors	Estimated
80,000	Cooling	Estimated
10,000	Plug Load	Estimated
10,000	Computers	Estimated
3,279	Other	Remaining
Natural Gas Use (Therms):		Notes/Comments:
12,901	Total	Based on utility analysis
11,760	Boilers	Therms/SF x Square Feet Served
1,141	DHW	Based on utility analysis

43%  
4%  
28%  
4%  
4%  
1%

91%  
9%



Essex County - Parks Administration Building  
 CHA Project Number: 29142  
 Essex County - Parks Administration Building

**ECM-1 Convert the Steam System to HHW System with Condensing Boiler**

Description: This ECM evaluates the replacement of an existing steam system with efficiency condensing gas boilers and hydronic heating system. The existing boiler efficiency is 75% (per NJBPU protocols) and the proposed boiler efficiency is 90% (average seasonal efficiency). The proposed system will be completely new including boilers, pumps, supply & return piping, terminal units.

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 0.86	/ Therm	Natural Gas
Baseline Fuel Cost		/ Gal	
FORMULA CONSTANTS			
Oversize Factor	0.8		
Hours per Day	24		
Infrared Conversion Factor	1.0		1.0 if Boiler, 0.8 if Infrared Heater
EXISTING			
Capacity	338,016	btu/hr	
Heating Combustion Efficiency	75%		
Heating Degree-Day	2,783	Degree-day	
Design Temperature Difference	14	F	
Fuel Conversion	100,000	btu/therm	
PROPOSED			
Capacity	338,016	btu/hr	
Efficiency	90%		
SAVINGS			
Fuel Savings	2,867		NJ Protocols Calculation
Fuel Cost Savings	\$ 2,466		

Savings calculation formulas are taken from NJ Protocols document for Occupancy Controlled Thermostats

## Algorithms

### *Gas Savings (Therms)*

$$= \frac{OF \times ((CAPY_{Bi} \times EFF_Q) - (CAPY_{Qi} \times EFF_B \times ICF)) \times HDD_{mod} \times 24}{\Delta T \times HC_{fuel} \times EFF_B \times ICF \times EFF_Q}$$

### Definition of Variables

OF = Oversize factor of standard boiler or furnace (OF=0.8)

CAPY<sub>Bi</sub> = Total input capacity of the baseline furnace, boiler or heater in Btu/hour

CAPY<sub>Qi</sub> = Total input capacity of the qualifying furnace, boiler or heater in Btu/hour

HDD<sub>mod</sub> = HDD by zone and building type

24 = Hours/Day

ΔT = design temperature difference

HC<sub>fuel</sub> = Conversion from Btu to therms of gas or gallons of oil or propane (100,000 btu/therm; 138,700 btu/gal of #2 oil; 92,000 btu/gal of propane)

EFF<sub>Q</sub> = Efficiency of qualifying heater(s) (AFUE %)

EFF<sub>B</sub> = Efficiency of baseline heaters (AFUE %)

ICF = Infrared Compensation Factor (ICF = 0.8 for IR Heaters, 1.0 for furnaces/boilers)<sup>2</sup>



### Furnaces and Boilers

Component	Type	Value	Source
AFUE <sub>q</sub>	Variable		Application
AFUE <sub>b</sub>	Fixed	Furnaces: 78% Boilers: 80% Infrared: 78%	EPACT Standard for furnaces and boilers
CAPY <sub>in</sub>	Variable		Application
ΔT	Variable	See Table Below	1
HDD <sub>mod</sub>	Fixed	See Table Below	1

Sources:

1. KEMA, *Smartstart Program Protocol Review*. 2009.
2. [http://www.spaceray.com/1\\_space-ray\\_faqs.php](http://www.spaceray.com/1_space-ray_faqs.php)

### Adjusted Heating Degree Days by Building Type

Building Type	Heating Energy Density (kBtu/sf)	Degree Day Adjustment Factor	Atlantic City (HDD)	Newark (HDD)	Philadelphia (HDD)	Monticello (HDD)
Education	29.5	0.55	2792	2783	2655	3886
Food Sales	35.6	0.66	3369	3359	3204	4689
Food Service	39.0	0.73	3691	3680	3510	5137
Health Care	53.6	1.00	5073	5057	4824	7060
Lodging	15.0	0.28	1420	1415	1350	1976
Retail	29.3	0.55	2773	2764	2637	3859
Office	28.1	0.52	2660	2651	2529	3701
Public Assembly	33.8	0.63	3199	3189	3042	4452
Public Order/Safety	24.1	0.45	2281	2274	2169	3174
Religious Worship	29.1	0.54	2754	2745	2619	3833
Service	47.8	0.89	4524	4510	4302	6296
Warehouse/Storage	20.2	0.38	1912	1906	1818	2661

### Heating Degree Days and Outdoor Design Temperature by Zone

Weather Station	HDD	Outdoor Design Temperature (F)
Atlantic City	5073	13
Newark	5057	14
Philadelphia, PA	4824	15
Monticello, NY	7060	8



Essex County - Parks Administration Building  
 CHA Project Number: 29142  
 Essex County - Parks Administration Building

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

**ECM-1 Convert the Steam System to HHW System with Condensing Boiler - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Full HW conversion	27,338	SF	\$ 14	\$ 14		\$ 393,066	\$ 476,884	\$ -	\$ 869,950	Estimated based on prior experience
						\$ -	\$ -	\$ -	\$ -	

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 869,950	Subtotal
\$ 217,487	25% Contingency
<b>\$ 1,087,437</b>	<b>Total</b>

Essex County - Parks Administration Building  
 CHA Project Number: 29142  
 Essex County - Parks Administration Building

**ECM-2 Replace Split Heat Pump Units with High Efficiency Split Heat Pumps**

Description: This ECM evaluates the energy savings associated with replacing older less efficient heating and cooling equipment with modern high efficiency unitary equipment having the same capacity

Quantity	Equipment Tag	Equipment Description	General Type	Cooling Capacity (Btu/h)	Heating Capacity (Btu/h)
2	Mitsubishi	Split Unit	Heat Pump	72,000	72,000
1	Mitsubishi	Split Unit	Heat Pump	12,500	12,500
				84,500	84,500

Item	Value	Units	Formula/Comments
Demand Rate	\$ 4.53	/ kW	
Electricity Rate	\$ 0.15	/kWh	
FORMULA CONSTANTS			
Coincidence Factor	0.67		NJ Protocols
Conversion	3.412	btu/kW	
HEATING - Heat Pump			
Heating Capacity	84,500	btu/h	
Baseline Heating EER	9.8		Estimated
Proposed Heating EER	12.0		
Equivalent Full Load Hours	800	hrs	NJ Protocols
Heating Savings	4,315	kWh	
COOLING - Heat Pump			
Cooling Capacity	84,500	btu/h	
Baseline Cooling EER	9.8		
Proposed Cooling EER	12.0		
Equivalent Full Load Hours	381	hrs	NJ Protocols
Cooling Savings	602	kWh	
SAVINGS			
Demand Savings	-	kW	
Energy Savings	4,917	kWh	
Cost Savings	\$ 792		

Savings calculation formulas are taken from NJ Protocols document for Electric HVAC Equipment

Essex County - Parks Administration Building  
 CHA Project Number: 29142  
 Essex County - Parks Administration Building

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

**ECM-2 Replace Split Heat Pump Units with High Efficiency Split Heat Pumps - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Heat Pump demolition	3	EA	\$ 50	\$ 100		\$ 154	\$ 374	\$ -	\$ 528	RS Means 2012
3-ton heat pump units	3	EA	\$ 1,500	\$ 500		\$ 4,622	\$ 1,869	\$ -	\$ 6,491	RS Means 2012
1.05-ton heat pump units	3	EA	\$ 900	\$ 500		\$ 2,773	\$ 1,869	\$ -	\$ 4,642	RS Means 2012
Electrical - misc.	3	LS	\$ 500	\$ 500		\$ 1,541	\$ 1,869	\$ -	\$ 3,410	RS Means 2012

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 15,070	Subtotal
\$ 3,767	25% Contingency
<b>\$ 18,800</b>	<b>Total</b>

Essex County - Parks Administration Building  
 CHA Project Number: 29142  
 Essex County - Parks Administration Building

EQUIPMENT	AREA/EQUIPMENT SERVED	COOLING CAPACITY (btu/h)
Window AC Units	Offices	432,000

Total btu/h of all window A/C Units: 432,000 btu/h

**ECM-3 Install Window AC Units Control System**

ECM Description : Window A/C units are currently controlled manually by the occupants and are not turned off when the room is unoccupied. This ECM evaluates implementation of a digital timer device that will automatically turn the window A/C unit off at a preset time .

ASSUMPTIONS		Comments
Electric Cost	\$0.161 / kWh	
Average run hours per Week	80 Hours	
Space Balance Point	65 F	
Space Temperature Setpoint	72 deg F	Setpoint.
BTU/Hr Rating of existing DX equipment	432,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	9.8	
Existing Annual Electric Usage	40,975 kWh	

Item	Value	Units	Comments
Proposed Annual Electric Usage	14,260	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	26,715 kWh
Annual Cost Savings	\$4,301
Total Project Cost	\$6,900
Simple Payback	2 years

OAT - DB Bin Temp F	Annual Hours	Existing Hours of Operation	Proposed % of time of operation	Proposed hrs of Operation
102.5	0	0	100%	0
97.5	6	3	87%	2
92.5	31	15	73%	11
87.5	131	62	60%	37
82.5	500	238	47%	111
77.5	620	295	33%	98
72.5	664	316	20%	63
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0

<b>Total</b>	8,760	930	35%	323
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Essex County - Parks Administration Building  
 CHA Project Number: 29142  
 Essex County - Parks Administration Building

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

**ECM-3 Install Window AC Units Control System - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Window AC Controller	36	EA	\$ 150	\$ -	\$ -	0	\$ -	\$ -	\$ -	Estimated
						\$ 5545.8	\$ -	\$ -	\$ 5,546	
						\$ -	\$ -	\$ -	\$ -	

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 5,546	Subtotal
\$ 1,386	25% Contingency
<b>\$ 6,900</b>	<b>Total</b>

**Essex County - Parks Administration Building**  
**CHA Project Number: 29142**  
**Essex County - Parks Administration Building**

**ECM-4 Replace the DHW Water Heater with a Condensing Water Heater**

Description: This ECM evaluates the energy savings associated with replacing a gas fired tank type water heater with an equivalent capacity water heater.



<b>Item</b>	<b>Value</b>	<b>Units</b>	<b>Formula/Comments</b>
Avg. Monthly Utility Demand by Water Heater	95	Therms/month	Calculated from utility bill
Total Annual Utility Demand by Water Heater	114,100	MBTU/yr	1therm = 100 MBTU
Existing DHW Heater Efficiency	78%		Per manufacturer nameplate
Total Annual Hot Water Demand (w/ standby losses)	88,998	MBTU/yr	
Existing Tank Size	75	Gallons	Per manufacturer nameplate
Hot Water Piping System Capacity	5	Gallons	Estimated Per existing system (includes HWR piping)
Hot Water Temperature	120	°F	Per building personnel
Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		( 2.5% of stored capacity per hour, per U.S. Department of Energy )
Standby Losses (Heat Loss)	0.8	MBH	
Annual Standby Hot Water Load	7,008	MBTU/yr	
New Tank Size	75	Gallons	Based on A O Smith, condensing DHW Heater
Hot Water Piping System Capacity	5	Gallons	Estimated Per existing system (includes HWR piping)
Hot Water Temperature	120	°F	
Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		( 2.5% of stored capacity per hour, per U.S. Department of Energy )
Standby Losses (Heat Loss)	0.8	MBH	
Annual Standby Hot Water Load	7,008	MBTU/yr	
Total Annual Hot Water Demand	88,998	MBTU/yr	
Proposed Avg. Hot water heater efficiency	96%		Based on A O Smith, condensing DHW Heater
Proposed Fuel Use	927	Therms	Standby Losses and inefficient DHW heater eliminated
Utility Cost	\$0.86	\$/Therm	
Existing Operating Cost of DHW	\$981	\$/yr	
Proposed Operating Cost of DHW	\$797	\$/yr	

**Savings Summary:**

<b>Utility</b>	<b>Energy Savings</b>	<b>Cost Savings</b>
Therms/yr	214	\$184

Essex County - Parks Administration Building  
 CHA Project Number: 29142  
 Essex County - Parks Administration Building

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

**ECM-4 Replace the DHW Water Heater with a Condensing Water Heater - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
DHW Heater Removal	1	LS		\$ 50		\$ -	\$ 62	\$ -	\$ 62	RS Means 2012
High Efficiency Gas-Fired DHW Heater	1	EA	\$ 5,000	\$ 500		\$ 5,135	\$ 623	\$ -	\$ 5,758	Estimated
Miscellaneous Electrical	1	LS	\$ 100	\$ 100		\$ 103	\$ 125	\$ -	\$ 227	RS Means 2012
Venting Kit	1	EA	\$ 100	\$ 100		\$ 103	\$ 125	\$ -	\$ 227	RS Means 2012
Miscellaneous Piping and Valves	1	LS	\$ 100	\$ 100		\$ 103	\$ 125	\$ -	\$ 227	Estimated

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 6,502	Subtotal
\$ 1,626	25% Contingency
<b>\$ 8,128</b>	<b>Total</b>

Essex County - Parks Administration Building  
 CHA Project Number: 29142  
 Essex County - Parks Administration Building

**ECM: Replace urinals and flush valves with low flow**

Description: This ECM evaluates the water savings associated with replacing/ upgrading urinals with 0.125 GPF urinals and or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.50	\$/ kGal
Urinals in Building to be replaced	12	
Average Flushes / Urinal (per Day)	2	
Average Gallons / Flush	1.5	Gal

PROPOSED CONDITIONS		
Proposed Urinals to be Replaced	12	
Proposed Gallons / Flush	0.125	Gal
Proposed Material Cost of new urinal & valve	\$1,200	RS Means 2012
Proposed Installation Cost of new urinal & valve	\$1,000	RS Means 2012
Total cost of new urinals & valves		

SAVINGS		
Current Urinal Water Use	13.14	kGal / year
Proposed Urinal Water Use	1.10	kGal / year
Water Savings	12.05	kGal / year
Cost Savings	\$90	/ year

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement



**Essex County - Parks Administration Building**  
**CHA Project Number: 29142**  
**Essex County - Parks Administration Building**

**ECM: Replace toilets and flush valves with low flow**

Description: This ECM evaluates the water savings associated with replacing/upgrading toilets to 1.28 GPF fixtures and/or flush valves.

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.50	\$/ kGal
Toilets in Building	12	
Average Flushes / Toilet (per Day)	2	
Average Gallons / Flush	3.5	Gal

PROPOSED CONDITIONS		
Proposed Toilets to be Replaced	12	
Proposed Gallons / Flush	1.28	Gal

SAVINGS		
Current Toilet Water Use	30.66	kGal / year
Proposed Toilet Water Use	11.21	kGal / year
Water Savings	19.45	kGal / year
Cost Savings	\$146	/ year

**Essex County - Parks Administration Building**  
**CHA Project Number: 29142**  
**Essex County - Parks Administration Building**

**ECM: Replace faucets with low flow**

Description; This ECM evaluates the water savings resulting from replacing/upgrading faucets to 0.5 gallon per minute flow

EXISTING CONDITIONS		
Cost of Water / 1000 Gallons	\$7.50	\$/ kGal
Faucets in Building	10	
Average Uses / Faucet (per day)	2	# Uses
Average Time of Use	10.0	seconds
Average Flowrate	2.0	gpm

PROPOSED CONDITIONS		
Proposed Faucets to be Replaced	10	
Proposed Flowrate	0.5	gpm

HEATING SAVINGS		
Fuel Cost	\$ 0.86	/therm
Number of Faucets	10	
Hours per Day of Usage	0.5	hrs
Days per Year of Facility Usage	230	days
Average Flowrate	2.0	gpm
Proposed Flowrate	0.5	gpm
Heat Content of Water	8.33	Btu/gal/F
Temperature Difference (Intake and Output)	35	F
Water Heating Equipment Efficiency	80%	
Conversion Factor	100,000	Btu/Therm

SAVINGS		
Current Faucet Water Use	1.53	kGal / year
Proposed Faucet Water Use	0.38	kGal / year
Water Savings	1.15	kGal / year
Heating Savings	377	Therms
Cost Savings	\$333	/ year

Savings calculation formulas are taken from NJ Protocols document for Faucet

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

Essex County - Parks Administration Building  
 CHA Project Number: 29142  
 Essex County - Parks Administration Building

Multipliers	
Material:	1.03
Labor:	1.25
Equipment:	1.12

#REF!

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
									\$ -	
Low-Flow Urinal	12	EA	\$ 1,200	\$ 1,000	\$ -	\$ 14,789	\$ 14,952	\$ -	\$ 29,741	Vendor Estimate
Low-Flow Toilet	12	EA	\$ 1,400	\$ 1,000	\$ -	\$ 17,254	\$ 14,952	\$ -	\$ 32,206	Vendor Estimate
Low-Flow Faucet	10	EA	\$ 700	\$ 300	\$ -	\$ 7,189	\$ 3,738	\$ -	\$ 10,927	Vendor Estimate
						\$ -	\$ -	\$ -	\$ -	

\*\*Cost Estimates are for Energy Savings calculations only, do not use for procurement

\$ 72,873	Subtotal
\$ 18,218	25% Contingency
<b>\$ 91,092</b>	<b>Total</b>

**Essex County - Parks Administration Building**  
**CHA Project Number: 29142**  
**Essex County - Parks Administration Building**

**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations.

At a minimum, all recommended measures were used for this calculation. To qualify for P4P incentives, the following P4P requirements must be met:

- At least 15% source energy savings
- No more than 50% savings from lighting measures
- Scope includes more than one measure
- Project has at least a 10% internal rate of return
- At least 50% of the source energy savings must come from investor-owned electricity and/or natural gas (note: exemption for fuel conversions)

Total Building Area (Square Feet)	27,338
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilities (BPU)

Incentive #1		
Audit is funded by NJ BPU	\$0.05	\$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$46,106	\$11,099
Existing Usage (from utility)	285,630	12,901
Proposed Savings	116,103	591
Existing Total MMBtus	2,265	
Proposed Savings MMBtus	455	
% Energy Reduction	20.1%	
Proposed Annual Savings	\$19,448	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.16
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.16

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$5,000
Incentive #2	\$12,771	\$683	\$13,454
Incentive #3	\$12,771	\$683	\$13,454
<b>Total All Incentives</b>	<b>\$25,543</b>	<b>\$1,366</b>	<b>\$31,908</b>

<b>Total Project Cost</b>	<b>\$221,885</b>
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	Allowable Incentive	
% Incentives #1 of Utility Cost*	8.7%	\$5,000
% Incentives #2 of Project Cost**	6.1%	\$13,454
% Incentives #3 of Project Cost**	6.1%	\$13,454
<b>Total Eligible Incentives***</b>	<b>\$31,908</b>	
<b>Project Cost w/ Incentives</b>	<b>\$189,976</b>	

Project Payback (years)	
w/o Incentives	w/ Incentives
11.4	9.8

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

\*\* Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project

Field Code	Area Description	EXISTING CONDITIONS							RETROFIT CONDITIONS							COST & SAVINGS ANALYSIS								
		No. of fixtures before the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	No. of fixtures after the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kWh Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive	Simple Payback
	Unique description of the location - Room number/Room name: Floor number (if applicable)		"Lighting Fixture Code" Example R F(U) = 2'x2' Troff 40 w Recess. Floor 2	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	Pre-inst. control device	Estimated daily hours for the usage group	(kW/Space) * (Annual Hours)		"Lighting Fixture Code" Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kWh/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kWh) - (Retrofit Annual kWh)	(kWh Saved) * (\$/kWh)	Cost for renovations to lighting system	Prescriptive Lighting Measures	Length of time for renovations cost to be recovered	Length of time for renovations cost to be recovered
185LED	Storage	5	T 40 R F 4 (ELE)	F44SE	172	0.9	SW	3750	3,225	5	T 74 R LED	RTLED50	50	0.3	SW	3,750	938	2,288	0.6	\$ 371.71	\$ 1,181.25	\$250	3.2	2.5
185LED	Storage	3	T 40 R F 4 (ELE)	F44SE	172	0.5	SW	3750	1,935	3	T 74 R LED	RTLED50	50	0.2	SW	3,750	563	1,373	0.4	\$ 223.03	\$ 708.75	\$150	3.2	2.5
247LED	Elevator	1	T 40 R F 3 (MAG)	F43SE	136	0.1	SW	3750	510	1	T 59 R LED	RTLED38	38	0.0	SW	3,750	143	368	0.1	\$ 59.72	\$ 236.25	\$50	4.0	3.1
71	Elevator	1	160	1601	60	0.1	SW	3750	225	1	CF26	CFQ261-L	27	0.0	SW	3,750	101	124	0.0	\$ 20.11	\$ 6.75	\$0	0.3	0.3
247LED	Boiler Room	1	T 40 R F 3 (MAG)	F43SE	136	0.1	SW	3750	510	1	T 59 R LED	RTLED38	38	0.0	SW	3,750	143	368	0.1	\$ 59.72	\$ 236.25	\$50	4.0	3.1
32LED	Lockup Room	9	1T 32 R F 2 (ELE)	F42LL	60	0.5	SW	3750	2,025	9	4 R LED Tube	200732x2	30	0.3	SW	3,750	1,013	1,013	0.3	\$ 164.53	\$ 2,103.30	\$0	12.8	12.8
32LED	Lockup Room	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	3750	225	1	4 R LED Tube	200732x2	30	0.0	SW	3,750	113	113	0.0	\$ 18.28	\$ 233.70	\$0	12.8	12.8
32LED	Lockup Room	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	3750	225	1	4 R LED Tube	200732x2	30	0.0	SW	3,750	113	113	0.0	\$ 18.28	\$ 233.70	\$0	12.8	12.8
32LED	Window Room	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	3750	225	1	4 R LED Tube	200732x2	30	0.0	SW	3,750	113	113	0.0	\$ 18.28	\$ 233.70	\$0	12.8	12.8
32LED	Men's Locker Room	10	1T 32 R F 2 (ELE)	F42LL	60	0.6	SW	3750	2,250	10	4 R LED Tube	200732x2	30	0.3	SW	3,750	1,125	1,125	0.3	\$ 182.81	\$ 2,337.00	\$0	12.8	12.8
32LED	Breaker Room	6	1T 32 R F 2 (ELE)	F42LL	60	0.4	SW	3750	1,350	6	4 R LED Tube	200732x2	30	0.2	SW	3,750	675	675	0.2	\$ 109.68	\$ 1,402.20	\$0	12.8	12.8
32LED	Shower Room	4	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	900	4	4 R LED Tube	200732x2	30	0.1	SW	3,750	450	450	0.1	\$ 73.12	\$ 934.80	\$0	12.8	12.8
5LED	Toilet	1	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.1	SW	3750	225	1	2T XX R LED	2RTLED	25	0.0	SW	3,750	94	131	0.0	\$ 21.33	\$ 202.50	\$0	9.5	9.5
5LED	Toilet	1	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.4	SW	3750	900	1	2T XX R LED	2RTLED	25	0.0	SW	3,750	94	131	0.0	\$ 21.33	\$ 202.50	\$0	9.5	9.5
32LED	Shower Room	4	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	900	4	4 R LED Tube	200732x2	30	0.1	SW	3,750	450	450	0.1	\$ 73.12	\$ 934.80	\$0	12.8	12.8
41LED	Elevator	2	1B 40 R F 2 (MAG)	F42SS	94	0.2	SW	3750	705	2	4 R LED Tube	200732x2	30	0.1	SW	3,750	225	480	0.1	\$ 78.00	\$ 467.40	\$0	6.0	6.0
32LED	Elevator	8	1T 32 R F 2 (ELE)	F42LL	60	0.5	SW	3750	1,800	8	4 R LED Tube	200732x2	30	0.2	SW	3,750	900	900	0.2	\$ 146.25	\$ 1,869.60	\$0	12.8	12.8
32LED	Print Room	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	3750	450	2	4 R LED Tube	200732x2	30	0.1	SW	3,750	225	225	0.1	\$ 36.56	\$ 467.40	\$0	12.8	12.8
32LED	1st Floor Office Sheriff	3	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	675	3	4 R LED Tube	200732x2	30	0.1	SW	3,750	338	338	0.1	\$ 54.84	\$ 701.10	\$0	12.8	12.8
32LED	1st Floor Office Sheriff	3	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	675	3	4 R LED Tube	200732x2	30	0.1	SW	3,750	338	338	0.1	\$ 54.84	\$ 701.10	\$0	12.8	12.8
32LED	1st Floor Office Sheriff	4	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	900	4	4 R LED Tube	200732x2	30	0.1	SW	3,750	450	450	0.1	\$ 73.12	\$ 934.80	\$0	12.8	12.8
32LED	Detention	8	1T 32 R F 2 (ELE)	F42LL	60	0.5	SW	3750	1,800	8	4 R LED Tube	200732x2	30	0.2	SW	3,750	900	900	0.2	\$ 146.25	\$ 1,869.60	\$0	12.8	12.8
41LED	Bath Room	1	1B 40 R F 2 (MAG)	F42SS	94	0.1	SW	3750	353	1	4 R LED Tube	200732x2	30	0.0	SW	3,750	113	240	0.1	\$ 39.00	\$ 233.70	\$0	6.0	6.0
32LED	Traffic Room	1	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	900	1	4 R LED Tube	200732x2	30	0.1	SW	3,750	450	450	0.1	\$ 73.12	\$ 934.80	\$0	12.8	12.8
5LED	Permit	20	2T 32 R F 2 (U) (ELE)	FU2LL	60	1.2	SW	3750	4,500	20	2T XX R LED	2RTLED	25	0.5	SW	3,750	1,875	2,625	0.7	\$ 426.55	\$ 4,050.00	\$0	9.5	9.5
5LED	Permit	1	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.1	SW	3750	225	1	2T XX R LED	2RTLED	25	0.0	SW	3,750	94	131	0.0	\$ 21.33	\$ 202.50	\$0	9.5	9.5
5LED	Director Office	6	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.4	SW	3750	1,350	6	2T XX R LED	2RTLED	25	0.2	SW	3,750	563	788	0.2	\$ 127.97	\$ 1,215.00	\$0	9.5	9.5
5LED	Director Office	8	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.5	SW	3750	1,800	8	2T XX R LED	2RTLED	25	0.2	SW	3,750	790	1,050	0.3	\$ 170.62	\$ 1,620.00	\$0	9.5	9.5
5LED	Director Office	6	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.4	SW	3750	1,350	6	2T XX R LED	2RTLED	25	0.2	SW	3,750	563	788	0.2	\$ 127.97	\$ 1,215.00	\$0	9.5	9.5
5LED	Phone Room	2	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.1	SW	3750	450	2	2T XX R LED	2RTLED	25	0.1	SW	3,750	188	263	0.1	\$ 42.66	\$ 405.00	\$0	9.5	9.5
25	Hallway	3	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.1	SW	3750	315	3	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.1	SW	3,750	315	-	0.0	\$ -	\$ -	\$0	#DIV/0!	#DIV/0!
25	Office	2	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.1	SW	3750	210	2	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.1	SW	3,750	210	-	0.0	\$ -	\$ -	\$0	#DIV/0!	#DIV/0!
25	Conference Room	3	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.1	SW	3750	315	3	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.1	SW	3,750	315	-	0.0	\$ -	\$ -	\$0	#DIV/0!	#DIV/0!
32LED	Bath Room	2	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.1	SW	3750	450	2	2T XX R LED	2RTLED	25	0.1	SW	3,750	188	263	0.1	\$ 42.66	\$ 405.00	\$0	9.5	9.5
5LED	Office	13	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.8	SW	3750	2,925	13	2T XX R LED	2RTLED	25	0.3	SW	3,750	1,219	1,706	0.5	\$ 277.26	\$ 2,632.50	\$0	9.5	9.5
5LED	Stair	1	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.1	SW	3750	225	1	2T XX R LED	2RTLED	25	0.0	SW	3,750	94	131	0.0	\$ 21.33	\$ 202.50	\$0	9.5	9.5
41LED	Stair	1	1B 40 R F 2 (MAG)	F42SS	94	0.1	SW	3750	353	1	4 R LED Tube	200732x2	30	0.0	SW	3,750	113	240	0.1	\$ 39.00	\$ 233.70	\$0	6.0	6.0
185LED	2nd Floor Office	18	T 40 R F 4 (ELE)	F44SE	172	3.1	SW	3750	11,610	18	T 74 R LED	RTLED50	50	0.9	SW	3,750	3,375	8,235	2.2	\$ 1,338.15	\$ 4,252.50	\$900	3.2	2.5
71	Men's Room	1	160	1601	60	0.1	SW	3750	225	1	CF26	CFQ261-L	27	0.0	SW	3,750	101	124	0.0	\$ 20.11	\$ 6.75	\$0	0.3	0.3
5LED	Women's Room	1	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.1	SW	3750	225	1	2T XX R LED	2RTLED	25	0.0	SW	3,750	94	131	0.0	\$ 21.33	\$ 202.50	\$0	9.5	9.5
185LED	Office across from Restroom	2	T 40 R F 4 (ELE)	F44SE	172	0.3	SW	3750	1,290	2	T 74 R LED	RTLED50	50	0.1	SW	3,750	375	915	0.2	\$ 148.68	\$ 472.50	\$100	3.2	2.5
5LED	Hallway	4	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.2	SW	3750	900	4	2T XX R LED	2RTLED	25	0.1	SW	3,750	375	525	0.1	\$ 85.31	\$ 810.00	\$0	9.5	9.5
71	Hallway	9	160	1601	60	0.5	SW	3750	2,025	9	CF26	CFQ261-L	27	0.2	SW	3,750	911	1,114	0.3	\$ 180.98	\$ 60.75	\$0	0.3	0.3
160	Hallway	9	160	1601	60	0.5	SW	3750	2,025	9	CF26	CFQ261-L	27	0.2	SW	3,750	911	1,114	0.3	\$ 180.98	\$ 60.75	\$0	0.3	0.3
5LED	Office next to Restroom	12	2T 32 R F 2 (U) (ELE)	FU2LL	60	0.7	SW	3750	2,700	12	2T XX R LED	2RTLED	25	0.3	SW	3,750	1,125	1,575	0.4	\$ 255.93	\$ 2,430.00	\$0	9.5	9.5
5LED	Office	20	2T 32 R F 2 (U) (ELE)	FU2LL	60	1.2	SW	3750	4,500	20	2T XX R LED	2RTLED	25	0.5	SW	3,750	1,875	2,625	0.7	\$ 426.55	\$ 4,050.00	\$0	9.5	9.5
5LED	Office	24	2T 32 R F 2 (U) (ELE)	FU2LL	60	1.4	SW	3750	5,400	24	2T XX R LED	2RTLED	25	0.6	SW	3,750	2,250	3,150	0.8	\$ 511.86	\$ 4,860.00	\$0	9.5	9.5
32LED	Stair	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	3																

Field Code	Area Description	No. of Fixtures	EXISTING CONDITIONS				RETROFIT CONDITIONS				COST & SAVINGS ANALYSIS						
			Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved	Annual kW Saved	Annual \$ Saved	Retrofit Cost	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive	Simple Payback
			Lighting Fixture Code	Code from Table of Standard Fixture Wattages	Value from Table of Standard Fixture Wattages	(Watts/Fixt) * (Fixt No.)	(Watts/Fixt) * (Number of Fixtures)	Retrofit control device	Estimated annual hours for the usage group	(kW/Space) * (Annual Hours)	(Original Annual kWh) - (Retrofit Annual kWh)	(Original Annual kW) - (Retrofit Annual kW)	(kW Saved) * (\$/kWh)	Cost for renovations to lighting system		Length of time for renovations cost to be recovered	Length of time for renovations cost to be recovered
185LED	Storage	5	T 40 R F 4 (ELE)	F44SE	172	0.9	0.9	C-OCC	3000	2,580.0	645.0	0.0	\$95.46	\$270.00	\$35.00	2.8	2.5
185LED	Storage	3	T 40 R F 4 (ELE)	F44SE	172	0.5	0.5	C-OCC	3000	1,548.0	387.0	0.0	\$57.28	\$270.00	\$35.00	4.7	4.1
247LED	Elevator	1	T 40 R F 3 (MAG)	F43SE	136	0.1	0.1	NONE	3750	510.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
71	Elevator	1	I60	I60/1	60	0.1	0.1	NONE	3750	225.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
71	Boiler Room	1	I60	I60/1	60	0.1	0.1	NONE	3750	225.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
247LED	Boiler Room	1	T 40 R F 3 (MAG)	F43SE	136	0.1	0.1	NONE	3750	510.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
32LED	Lockup Room	9	1T 32 R F 2 (ELE)	F42LL	60	0.5	0.5	C-OCC	3000	1,620.0	405.0	0.0	\$59.94	\$270.00	\$35.00	4.5	3.9
32LED	Lockup Room	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	0.1	C-OCC	3000	180.0	45.0	0.0	\$6.66	\$270.00	\$35.00	40.5	35.3
32LED	Lockup Room	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	0.1	C-OCC	3000	180.0	45.0	0.0	\$6.66	\$270.00	\$35.00	40.5	35.3
32LED	Window Room	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	0.1	C-OCC	3000	180.0	45.0	0.0	\$6.66	\$270.00	\$35.00	40.5	35.3
32LED	Men's Locker Room	10	1T 32 R F 2 (ELE)	F42LL	60	0.6	0.6	C-OCC	3000	1,800.0	450.0	0.0	\$66.60	\$270.00	\$35.00	4.1	3.5
32LED	Breaker Room	6	1T 32 R F 2 (ELE)	F42LL	60	0.4	0.4	C-OCC	3000	1,080.0	270.0	0.0	\$39.96	\$270.00	\$35.00	6.8	5.9
32LED	Shower Room	4	1T 32 R F 2 (ELE)	F42LL	60	0.2	0.2	C-OCC	3000	720.0	180.0	0.0	\$26.64	\$270.00	\$35.00	10.1	8.8
5LED	Toilet	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	0.1	C-OCC	3000	180.0	45.0	0.0	\$6.66	\$270.00	\$35.00	40.5	35.3
5LED	Toilet	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	0.1	C-OCC	3000	180.0	45.0	0.0	\$6.66	\$270.00	\$35.00	40.5	35.3
32LED	Shower Room	4	1T 32 R F 2 (ELE)	F42LL	60	0.2	0.2	C-OCC	3000	720.0	180.0	0.0	\$26.64	\$270.00	\$35.00	10.1	8.8
41LED	Elevator	2	1B 40 R F 2 (MAG)	F42SS	94	0.2	0.2	NONE	3750	705.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
32LED	Elevator	8	1T 32 R F 2 (ELE)	F42LL	60	0.5	0.5	NONE	3750	1,800.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
32LED	Print Room	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	0.1	C-OCC	3000	360.0	90.0	0.0	\$13.32	\$270.00	\$35.00	20.3	17.6
32LED	1st Floor Office Sheriff	3	1T 32 R F 2 (ELE)	F42LL	60	0.2	0.2	C-OCC	3000	540.0	135.0	0.0	\$19.98	\$270.00	\$35.00	13.5	11.8
32LED	1st Floor Office Sheriff	3	1T 32 R F 2 (ELE)	F42LL	60	0.2	0.2	C-OCC	3000	540.0	135.0	0.0	\$19.98	\$270.00	\$35.00	13.5	11.8
32LED	1st Floor Office Sheriff	4	1T 32 R F 2 (ELE)	F42LL	60	0.2	0.2	C-OCC	3000	720.0	180.0	0.0	\$26.64	\$270.00	\$35.00	10.1	8.8
32LED	Detention	8	1T 32 R F 2 (ELE)	F42LL	60	0.5	0.5	C-OCC	3000	1,440.0	360.0	0.0	\$53.28	\$270.00	\$35.00	5.1	4.4
41LED	Bath Room	1	1B 40 R F 2 (MAG)	F42SS	94	0.1	0.1	C-OCC	3000	282.0	70.5	0.0	\$10.43	\$270.00	\$35.00	25.9	22.5
32LED	Traffic Room	4	1T 32 R F 2 (ELE)	F42LL	60	0.2	0.2	C-OCC	3000	720.0	180.0	0.0	\$26.64	\$270.00	\$35.00	10.1	8.8
5LED	Permit	20	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.2	1.2	C-OCC	3000	3,600.0	900.0	0.0	\$133.20	\$270.00	\$35.00	2.0	1.8
5LED	Permit	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	0.1	C-OCC	3000	180.0	45.0	0.0	\$6.66	\$270.00	\$35.00	40.5	35.3
5LED	Director Office	6	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.4	0.4	C-OCC	3000	1,080.0	270.0	0.0	\$39.96	\$270.00	\$35.00	6.8	5.9
5LED	Director Office	8	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.5	0.5	C-OCC	3000	1,440.0	360.0	0.0	\$53.28	\$270.00	\$35.00	5.1	4.4
5LED	Director Office	6	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.4	0.4	C-OCC	3000	1,080.0	270.0	0.0	\$39.96	\$270.00	\$35.00	6.8	5.9
5LED	Phone Room	2	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	0.1	C-OCC	3000	360.0	90.0	0.0	\$13.32	\$270.00	\$35.00	20.3	17.6
25	Hallway	3	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.1	0.1	NONE	3750	315.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
25	Office	2	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.1	0.1	C-OCC	3000	168.0	42.0	0.0	\$6.22	\$270.00	\$35.00	43.4	37.8
25	Conference Room	3	R 13 C CF 2 (ELE)	CFQ13/2-L	28	0.1	0.1	C-OCC	3000	252.0	63.0	0.0	\$9.32	\$270.00	\$35.00	29.0	25.2
5LED	Bath Room	2	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	0.1	C-OCC	3000	360.0	90.0	0.0	\$13.32	\$270.00	\$35.00	20.3	17.6
5LED	Office	13	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.8	0.8	C-OCC	3000	2,340.0	585.0	0.0	\$86.58	\$270.00	\$35.00	3.1	2.7
5LED	Stair	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	0.1	NONE	3750	225.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
41LED	Stair	1	1B 40 R F 2 (MAG)	F42SS	94	0.1	0.1	NONE	3750	352.5	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
185LED	2nd Floor Office	18	T 40 R F 4 (ELE)	F44SE	172	3.1	3.1	C-OCC	3000	9,288.0	2,322.0	0.0	\$343.66	\$270.00	\$35.00	0.8	0.7
71	Men's Room	1	I60	I60/1	60	0.1	0.1	C-OCC	3000	180.0	45.0	0.0	\$6.66	\$270.00	\$35.00	40.5	35.3
5LED	Women's Room	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	0.1	C-OCC	3000	180.0	45.0	0.0	\$6.66	\$270.00	\$35.00	40.5	35.3
185LED	Office across from Restroom	2	T 40 R F 4 (ELE)	F44SE	172	0.3	0.3	C-OCC	3000	1,032.0	258.0	0.0	\$38.18	\$270.00	\$35.00	7.1	6.2
5LED	Hallway	4	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.2	0.2	NONE	3750	900.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
71	Hallway	9	I60	I60/1	60	0.5	0.5	NONE	3750	2,025.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
71	Hallway	9	I60	I60/1	60	0.5	0.5	NONE	3750	2,025.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
5LED	Office next to Restroom	12	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.7	0.7	C-OCC	3000	2,160.0	540.0	0.0	\$79.92	\$270.00	\$35.00	3.4	2.9
5LED	Office	20	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.2	1.2	C-OCC	3000	3,600.0	900.0	0.0	\$133.20	\$270.00	\$35.00	2.0	1.8
5LED	Office	24	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.4	1.4	C-OCC	3000	4,320.0	1,080.0	0.0	\$159.84	\$270.00	\$35.00	1.7	1.5
32LED	Stair	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	0.1	NONE	3750	225.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
5LED	Office	20	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.2	1.2	C-OCC	3000	3,600.0	900.0	0.0	\$133.20	\$270.00	\$35.00	2.0	1.8
5LED	Bath Room	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	0.1	C-OCC	3000	180.0	45.0	0.0	\$6.66	\$270.00	\$35.00	40.5	35.3
5LED	Office	28	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.7	1.7	C-OCC	3000	5,040.0	1,260.0	0.0	\$186.48	\$270.00	\$35.00	1.4	1.3
5LED	Office	15	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.9	0.9	C-OCC	3000	2,700.0	675.0	0.0	\$99.90	\$270.00	\$35.00	2.7	2.4
185LED	3rd Floor Office	8	T 40 R F 4 (ELE)	F44SE	172	1.4	1.4	C-OCC	3000	4,128.0	1,032.0	0.0	\$152.74	\$270.00	\$35.00	1.8	1.5
185LED	Office	4	T 40 R F 4 (ELE)	F44SE	172	0.7	0.7	C-OCC	3000	2,064.0	516.0	0.0	\$76.37	\$270.00	\$35.00	3.5	3.1
41LED	Office	1	1B 40 R F 2 (MAG)	F42SS	94	0.1	0.1	C-OCC	3000	282.0	70.5	0.0	\$10.43	\$270.00	\$35.00	25.9	22.5
71	Office	3	I60	I60/1	60	0.2	0.2	C-OCC	3000	540.0	135.0	0.0	\$19.98	\$270.00	\$35.00	13.5	11.8
185LED	Hallway	4	T 40 R F 4 (ELE)	F44SE	172	0.7	0.7	NONE	3750	2,580.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
185LED	Office	4	T 40 R F 4 (ELE)	F44SE	172	0.7	0.7	C-OCC	3000	2,064.0	516.0	0.0	\$76.37	\$270.00	\$35.00	3.5	3.1
32LED	Office	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	0.1	C-OCC	3000	180.0	45.0	0.0	\$6.66	\$270.00	\$35.00	40.5	35.3
185LED	Office	3	T 40 R F 4 (ELE)	F44SE	172	0.5	0.5	C-OCC	3000	1,548.0	387.0	0.0	\$57.28	\$270.00	\$35.00	4.7	4.1
185LED	Office	5	T 40 R F 4 (ELE)	F44SE	172	0.9	0.9	C-OCC	3000	2,580.0	645.0	0.0	\$95.46	\$270.00	\$35.00	2.8	2.5
185LED	Office	5	T 40 R F 4 (ELE)	F44SE	172	0.9	0.9	C-OCC	3000	2,580.0	645.0	0.0	\$95.46	\$270.00	\$35.00	2.8	2.5
41LED	Office	2	1B 40 R F 2 (MAG)	F42SS	94	0.2	0.2	C-OCC	3000	564.0	141.0	0.0	\$20.87	\$270.00	\$35.00	12.9	11.3
41LED	Office	2	1B 40 R F 2 (MAG)	F42SS	94	0.2	0.2	C-OCC	3000	564.0	141.0	0.0	\$20.87	\$270.00	\$35.00	12.9	11.3
185LED	Office	1	T 40 R F 4 (ELE)	F44SE	172	0.2	0.2	C-OCC	3000	516.0	129.0	0.0	\$19.09	\$270.00	\$35.00	14.1	12.3
41LED	Bath Room	1	1B 40 R F 2 (MAG)	F42SS	94	0.1	0.1	C-OCC	3000	282.0	70.5	0.0	\$10.43	\$270.00	\$35.00	25.9	22.5
41LED	Office	3	1B 40 R F 2 (MAG)	F42SS	94	0.3	0.3	C-OCC	3000	846.0	211.5	0.0	\$31.30	\$270.00	\$35.00	8.6	7.5
185LED	Office	3	T 40 R F 4 (ELE)	F44SE	172	0.5	0.5	C-OCC	3000	1,548.0	387.0	0.0	\$57.28	\$270.00	\$35.00	4.7	4.1
189	Exit Light	18	X 7.0 W 1	ECF7/1	10	0.2	0.2	NONE	3750	675.0	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
169LED	External Light	8	WP 250 MH	MH250/1	295	2.4	2.4	NONE	4368	10,308.5	0.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!
Total		394				32.2	32.2			102602.0	19749.0	0.0	2922.9	14850.0	1925.0		
													0.0	\$0			

File Code	Area Description	No. of Fixtures before the retrofit	EXISTING CONDITIONS							RETROFIT CONDITIONS							COST & SAVINGS ANALYSIS							
			Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (\$/kWh)	Retrofit Cost	Cost for renovations to lighting systems	NJ Smart Start Lighting Incentive	Simple Payback With Out Incentive	Simple Payback
185LED	Storage	5	T 40 R F 4 (ELE)	F44SE	172	0.9	SW	3750	3,225	5	T 74 R LED	RTLED50	50	0.3	C-OCC	3,000	750	2,475	0.6	\$ 399.46	\$ 1,451.25	\$ 285	3.6	2.9
185LED	Storage	3	T 40 R F 4 (ELE)	F44SE	172	0.5	SW	3750	1,935	3	T 74 R LED	RTLED50	50	0.2	C-OCC	3,000	450	1,485	0.4	\$ 239.68	\$ 978.75	\$ 185	4.1	3.3
247LED	Elevator	1	T 40 R F 3 (MAG)	F43SE	136	0.1	SW	3750	510	1	T 59 R LED	RTLED38	38	0.0	NONE	3,750	143	368	0.1	\$ 59.72	\$ 236.25	\$ 50	4.0	3.1
71	Boiler Room	1	I 60	I601	60	0.1	SW	3750	225	1	CF 26	CFQ261-L	27	0.0	NONE	3,750	101	124	0.0	\$ 20.11	\$ 6.75	\$ -	0.3	0.3
247LED	Boiler Room	1	T 40 R F 3 (MAG)	F43SE	136	0.1	SW	3750	510	1	T 59 R LED	RTLED38	38	0.0	NONE	3,750	143	368	0.1	\$ 59.72	\$ 236.25	\$ 50	4.0	3.1
32LED	Lockup Room	9	1T 32 R F 2 (ELE)	F42LL	60	0.5	SW	3750	2,025	9	4 ft LED Tube	20073292	30	0.3	C-OCC	3,000	810	1,215	0.3	\$ 194.50	\$ 2,373.30	\$ 35	12.2	12.0
32LED	Lockup Room	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	3750	225	1	4 ft LED Tube	20073292	30	0.0	C-OCC	3,000	90	135	0.0	\$ 21.61	\$ 503.70	\$ 35	23.3	21.7
32LED	Lockup Room	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	3750	225	1	4 ft LED Tube	20073292	30	0.0	C-OCC	3,000	90	135	0.0	\$ 21.61	\$ 503.70	\$ 35	23.3	21.7
32LED	Window Room	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	3750	225	1	4 ft LED Tube	20073292	30	0.0	C-OCC	3,000	90	135	0.0	\$ 21.61	\$ 503.70	\$ 35	23.3	21.7
32LED	Men's Locker Room	10	1T 32 R F 2 (ELE)	F42LL	60	0.6	SW	3750	2,250	10	4 ft LED Tube	20073292	30	0.3	C-OCC	3,000	900	1,350	0.3	\$ 216.11	\$ 2,607.00	\$ 35	12.1	11.9
32LED	Breaker Room	6	1T 32 R F 2 (ELE)	F42LL	60	0.4	SW	3750	1,350	6	4 ft LED Tube	20073292	30	0.2	C-OCC	3,000	540	810	0.2	\$ 129.66	\$ 1,672.20	\$ 35	12.9	12.6
32LED	Shower Room	4	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	900	4	4 ft LED Tube	20073292	30	0.1	C-OCC	3,000	360	540	0.1	\$ 86.44	\$ 1,204.80	\$ 35	13.9	13.5
5LED	Toilet	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	SW	3750	225	1	2T XX R LED	2RTLED	25	0.0	C-OCC	3,000	75	150	0.0	\$ 24.10	\$ 472.50	\$ 35	19.6	18.2
5LED	Toilet	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	SW	3750	225	1	2T XX R LED	2RTLED	25	0.0	C-OCC	3,000	75	150	0.0	\$ 24.10	\$ 472.50	\$ 35	19.6	18.2
32LED	Shower Room	4	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	900	4	4 ft LED Tube	20073292	30	0.1	C-OCC	3,000	360	540	0.1	\$ 86.44	\$ 1,204.80	\$ 35	13.9	13.5
41LED	Elevator	2	1B 40 R F 2 (MAG)	F42SS	94	0.2	SW	3750	705	2	4 ft LED Tube	20073292	30	0.1	NONE	3,750	225	480	0.1	\$ 78.00	\$ 467.40	\$ -	6.0	6.0
32LED	Elevator	8	1T 32 R F 2 (ELE)	F42LL	60	0.5	SW	3750	1,800	8	4 ft LED Tube	20073292	30	0.2	NONE	3,750	900	900	0.2	\$ 146.25	\$ 1,869.60	\$ -	12.8	12.8
32LED	Print Room	2	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	3750	450	2	4 ft LED Tube	20073292	30	0.1	C-OCC	3,000	180	270	0.1	\$ 43.22	\$ 737.40	\$ 35	17.1	16.3
32LED	1st Floor Office Sheriff	3	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	675	3	4 ft LED Tube	20073292	30	0.1	C-OCC	3,000	270	405	0.1	\$ 64.83	\$ 971.10	\$ 35	15.0	14.4
32LED	1st Floor Office Sheriff	3	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	675	3	4 ft LED Tube	20073292	30	0.1	C-OCC	3,000	270	405	0.1	\$ 64.83	\$ 971.10	\$ 35	15.0	14.4
32LED	1st Floor Office Sheriff	4	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	900	4	4 ft LED Tube	20073292	30	0.1	C-OCC	3,000	360	540	0.1	\$ 86.44	\$ 1,204.80	\$ 35	13.9	13.5
32LED	Detention	8	1T 32 R F 2 (ELE)	F42LL	60	0.5	SW	3750	1,800	8	4 ft LED Tube	20073292	30	0.2	C-OCC	3,000	720	1,080	0.2	\$ 172.89	\$ 2,139.60	\$ 35	12.4	12.2
41LED	Bath Room	1	1B 40 R F 2 (MAG)	F42SS	94	0.1	SW	3750	353	1	4 ft LED Tube	20073292	30	0.0	C-OCC	3,000	90	263	0.1	\$ 42.33	\$ 503.70	\$ 35	11.9	11.1
32LED	Traffic Room	4	1T 32 R F 2 (ELE)	F42LL	60	0.2	SW	3750	900	4	4 ft LED Tube	20073292	30	0.1	C-OCC	3,000	360	540	0.1	\$ 86.44	\$ 1,204.80	\$ 35	13.9	13.5
5LED	Permit	20	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.2	SW	3750	4,500	20	2T XX R LED	2RTLED	25	0.5	C-OCC	3,000	1,500	3,000	0.7	\$ 482.05	\$ 4,320.00	\$ 35	9.0	8.9
5LED	Permit	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	SW	3750	225	1	2T XX R LED	2RTLED	25	0.0	C-OCC	3,000	75	150	0.0	\$ 24.10	\$ 472.50	\$ 35	19.6	18.2
5LED	Director Office	6	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.4	SW	3750	1,350	6	2T XX R LED	2RTLED	25	0.2	C-OCC	3,000	450	900	0.2	\$ 144.62	\$ 1,485.00	\$ 35	10.3	10.0
5LED	Director Office	8	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.5	SW	3750	1,800	8	2T XX R LED	2RTLED	25	0.2	C-OCC	3,000	600	1,200	0.3	\$ 192.82	\$ 1,890.00	\$ 35	9.8	9.6
5LED	Director Office	6	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.4	SW	3750	1,350	6	2T XX R LED	2RTLED	25	0.2	C-OCC	3,000	450	900	0.2	\$ 144.62	\$ 1,485.00	\$ 35	10.3	10.0
5LED	Phone Room	2	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	SW	3750	450	2	2T XX R LED	2RTLED	25	0.1	C-OCC	3,000	150	300	0.1	\$ 48.21	\$ 675.00	\$ 35	14.0	13.3
25	Hallway	3	R 13 C CF 2 (ELE)	CFQ132-L	28	0.1	SW	3750	315	3	R 13 C CF 2 (ELE)	CFQ132-L	28	0.1	NONE	3,750	315	-	0.0	\$ -	\$ -	\$ -	-	-
25	Office	2	R 13 C CF 2 (ELE)	CFQ132-L	28	0.1	SW	3750	210	2	R 13 C CF 2 (ELE)	CFQ132-L	28	0.1	C-OCC	3,000	168	42	0.0	\$ 6.22	\$ 270.00	\$ 35	43.4	37.8
25	Conference Room	3	R 13 C CF 2 (ELE)	CFQ132-L	28	0.1	SW	3750	315	3	R 13 C CF 2 (ELE)	CFQ132-L	28	0.1	C-OCC	3,000	252	63	0.0	\$ 9.32	\$ 270.00	\$ 35	29.0	25.2
5LED	Bath Room	2	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	SW	3750	450	2	2T XX R LED	2RTLED	25	0.1	C-OCC	3,000	150	300	0.1	\$ 48.21	\$ 675.00	\$ 35	14.0	13.3
5LED	Office	13	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.8	SW	3750	2,925	13	2T XX R LED	2RTLED	25	0.3	C-OCC	3,000	975	1,950	0.5	\$ 313.33	\$ 2,925.00	\$ 35	9.3	9.2
5LED	Stair	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	SW	3750	225	1	2T XX R LED	2RTLED	25	0.0	NONE	3,750	94	131	0.0	\$ 21.33	\$ 202.50	\$ -	9.5	9.5
41LED	Stair	1	1B 40 R F 2 (MAG)	F42SS	94	0.1	SW	3750	353	1	4 ft LED Tube	20073292	30	0.0	NONE	3,750	113	240	0.1	\$ 39.00	\$ 233.70	\$ -	6.0	6.0
185LED	2nd Floor Office	18	T 40 R F 4 (ELE)	F44SE	172	3.1	SW	3750	11,610	18	T 74 R LED	RTLED50	50	0.9	C-OCC	3,000	2,700	8,910	2.2	\$ 1,438.05	\$ 4,522.50	\$ 935	3.1	2.5
71	Men's Room	1	I 60	I601	60	0.1	SW	3750	225	1	CF 26	CFQ261-L	27	0.0	C-OCC	3,000	81	144	0.0	\$ 23.11	\$ 276.75	\$ 35	12.0	10.5
5LED	Women's Room	1	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.1	SW	3750	225	1	2T XX R LED	2RTLED	25	0.0	C-OCC	3,000	75	150	0.0	\$ 24.10	\$ 472.50	\$ 35	19.6	18.2
185LED	Office across from Restroom	2	T 40 R F 4 (ELE)	F44SE	172	0.3	SW	3750	1,290	2	T 74 R LED	RTLED50	50	0.1	C-OCC	3,000	300	990	0.2	\$ 159.78	\$ 742.50	\$ 135	4.6	3.8
5LED	Hallway	4	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.2	SW	3750	900	4	2T XX R LED	2RTLED	25	0.1	NONE	3,750	375	525	0.1	\$ 85.31	\$ 810.00	\$ -	9.5	9.5
71	Hallway	9	I 60	I601	60	0.5	SW	3750	2,025	9	CF 26	CFQ261-L	27	0.2	NONE	3,750	911	1,114	0.3	\$ 180.98	\$ 60.75	\$ -	0.3	0.3
71	Hallway	9	I 60	I601	60	0.5	SW	3750	2,025	9	CF 26	CFQ261-L	27	0.2	NONE	3,750	911	1,114	0.3	\$ 180.98	\$ 60.75	\$ -	0.3	0.3
5LED	Office next to Restroom	12	2T 32 R F 2 (u) (ELE)	FU2LL	60	0.7	SW	3750	2,700	12	2T XX R LED	2RTLED	25	0.3	C-OCC	3,000	900	1,800	0.4	\$ 289.23	\$ 2,700.00	\$ 35	9.3	9.2
5LED	Office	20	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.2	SW	3750	4,500	20	2T XX R LED	2RTLED	25	0.5	C-OCC	3,000	1,500	3,000	0.7	\$ 482.05	\$ 4,320.00	\$ 35	9.0	8.9
5LED	Office	24	2T 32 R F 2 (u) (ELE)	FU2LL	60	1.4	SW	3750	5,400	24	2T XX R LED	2RTLED	25	0.6	C-OCC	3,000	1,800	3,600	0.8	\$ 578.46	\$ 5,130.00	\$ 35	8.9	8.6
32LED	Stair	1	1T 32 R F 2 (ELE)	F42LL	60	0.1	SW	3750	225	1	4 ft LED Tube	20073292	30	0.0	NONE	3,750	113	113	0.0	\$ 18.28	\$ 233.70	\$ -	12.8	12.8
5LED	Office	20	2T 32 R F 2 (u) (ELE)	FU2LL	60																			

## **APPENDIX D**

### **New Jersey Board of Public Utilities Incentives**

- i. Smart Start**
  - ii. Direct Install**
  - iii. Pay for Performance (P4P)**
  - iv. Energy Savings Improvement Plan (ESIP)**
-



## I. SMART START



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Home » Commercial & Industrial » Programs

## NJ SmartStart Buildings

### Program Overview

**COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT**

HURRICANE SANDY

#### PROGRAMS

NJ SMARTSTART BUILDINGS

EQUIPMENT INCENTIVES

FOOD SERVICE EQUIPMENT

APPLICATION FORMS

TOOLS AND RESOURCES

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND FUEL CELLS

LOCAL GOVERNMENT ENERGY AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT PROGRAM

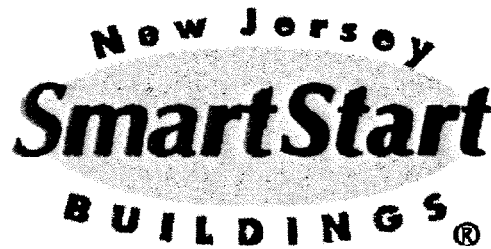
DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM



#### With New Jersey SmartStart Buildings ...

... A smart start now means better performance later! Whether you're starting a commercial industrial project from the ground up, renovating existing space, or upgrading equipment, you have unique opportunities to upgrade the energy efficiency of the project.

#### Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

**Visit the Sandy web page for details and important links.**

New Jersey SmartStart Buildings can provide a range of support — at no cost to you — for substantial energy savings, both now and for the future. Learn more about:

- Project Categories
- Custom Measures
- Incentives for Qualifying Equipment and Projects
- Program Terms and Conditions
- Find a Trade Ally

**Please note: pre-approval is required for almost all energy efficiency incentives.** You must submit an application form (and applicable worksheets) and receive an approval from the program before any equipment is installed (click here for complete Terms and Conditions). Upon receipt of an approval letter, you may proceed to install the equipment listed on your approved application. Equipment installed prior to the date of the approval letter is not eligible for an incentive. **Any customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

#### Getting Started

Submit your project application form as soon as you know you will be doing a construction or replacing/adding equipment.

**PAST PROGRAMS**

**TOOLS AND RESOURCES**

**PROGRAM UPDATES**

**CONTACT US**

Apply for pre-approval by submitting an application for the type of equipment you have or plan to install. The application should be accompanied by a related worksheet, where applicable, and the manufacturer's specification sheet (refer to the specific program requirements on the ballot application for specs needed for your project) for the equipment you are planning to install. (Program representatives will review your application package and approve it, reject it, or advise you of upgrades in equipment that will save energy costs and/or increase your in-

**Support for Custom Energy-Efficiency Measures**

Custom measures allows program participants the opportunity to receive an incentive for energy-efficiency measures that are not on the prescriptive equipment Incentive list, but are project/facility specific.

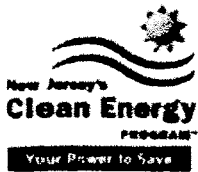
**Incentives for Qualifying Equipment and Projects**

Financial incentives are available for large and small projects. These incentives offset some or maybe even all — of the added cost to purchase qualifying energy-efficient equipment, and provides significant long-term energy savings. Ranges of incentives are available for qualifying equipment (depending on type, size, and efficiency) in several categories.

Find out more about equipment incentives

**For specific details** on equipment requirements and financial incentives, including incentives for equipment not listed here, contact a program representative. Fiscal year financial incentives will be limited to a maximum of \$500,000 per customer utility account and are available as long as permits are obtained.

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**COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT**

HURRICANE SANDY

**PROGRAMS**

**NJ SMARTSTART BUILDINGS**

**EQUIPMENT INCENTIVES**

**FOOD SERVICE EQUIPMENT**

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## Equipment Incentives

### Special Notice

Enhanced incentives are available for NJ SmartStart Building upgrades in buildings impacted by Hurricane Sandy. Eligible projects receive an additional 50% and new incentives have been added for high efficiency food service equipment.

**Visit the Sandy web page for details and important links.**

### More reasons for a smart start on your next project!

New Jersey SmartStart Buildings provides **financial incentives for qualifying equipment**. These incentives were developed to help our customers offset some of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. A wide range of incentives are available for qualifying equipment (depending on type, size and efficiency).

Listed below are the types of qualifying equipment and ranges of incentives. For details on equipment requirements and full listings of incentives, refer to the **online application forms**.

**Please note that almost all equipment incentives require pre-approval before equipment is installed. (click for exceptions)** To start the pre-approval process, submit an Equipment Application, and appropriate Equipment Worksheets, for the type of equipment you are planning to install along with equipment specification sheets (refer to the specific program requirements on the back of the application for specific details needed for your project) and a current utility bill(s).



In order to be eligible to receive financial incentives under this Program, Applicants must receive electric and/or gas service from one of the regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

#### Electric Chillers

- Water-cooled chillers (\$12 - \$170 per ton)
- Air-cooled chillers (\$8 - \$52 per ton)

#### Gas Cooling

- Gas absorption chillers (\$185-\$450 per ton)
- Gas Engine-Driven Chillers (Calculated through Custom Measure F)

## PAST PROGRAMS

## TOOLS AND RESOURCES

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**Desiccant Systems** (\$1.00 per cfm - gas or electric)

**Electric Unitary HVAC**

Unitary AC and split systems (\$73 - \$92 per ton)

Air-to-air heat pumps (\$73 - \$92 per ton)

Water-source heat pumps (\$81 per ton)

Packaged terminal AC & HP (\$65 per ton)

Central DX AC Systems (\$40 - \$72 per ton)

Dual Enthalpy Economizer Controls (\$250)

Occupancy Controlled Thermostats (\$75 each)

A/C Economizing Controls (\$85 - \$170 each)

**Ground Source Heat Pumps**

Closed Loop (\$450-750 per ton)

**Gas Heating**

Gas-fired boilers < 300 MBH (\$300 per unit)

Gas-fired boilers ≥ 300 MBH - 1500 MBH (\$1.75 per MBH)

Gas-fired boilers ≥ 1500 MBH - ≤ 4000 MBH (\$1.00 per MBH)

Gas-fired boilers > 4000 MBH (Calculated through Custom Measure)

Gas furnaces (\$300-\$400 per unit)

Gas infrared heaters - indoor only (\$300 - \$500 per unit)

Boiler economizing controls (\$1,200 - \$2,700 per unit)

**Variable Frequency Drives**

Variable air volume (\$65 - \$155 per hp)

Chilled-water pumps (\$60 per hp)

Compressors (\$5,250 to \$12,500 per drive)

**Natural Gas Water Heating**

Gas water heaters ≤ 50 gallons (\$50 per unit)

Gas-fired water heaters > 50 gallons (\$1.00 - \$2.00 per MBH)

Tankless water heaters replacing a free standing water heater > 82 energy factor (\$300 per heater)

Gas-fired booster water heaters (\$17 - \$35 per MBH)

**Premium Motors**

Three-phase motors (\$45 - \$700 per motor) (**Incentive was discontinued effective March 1, 2013 except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe from the program commitment date to complete the installation.**)

**Refrigerator/Freezer Case Premium Efficiency Motors (ECM)**

Fractional (< 1 HP) Electronic Commutated Motors (ECM) (\$40 per for replacement of existing shaded-pole motor in refrigerated/freezer)

**Prescriptive Lighting**

New Linear Fluorescent

T-12, HID and Incandescent to T-5 and T-8 (\$25 - \$200 per fixture) (**Note: T12 replacements are only available for buildings impacted by Hurricane Sandy**)

New Induction (\$70 per replaced HID fixture)

New LED

Screw-in/Plug-in (\$10 - \$20 per lamp)

Refrigerator/Freezer Case (\$30 - \$65 per fixture)

Outdoor pole/arm/wall-mounted luminaires (\$100 - \$175 per fixture)

Display case (\$30 per case)

Shelf-mounted display and task (\$15 per linear foot)

Wall-wash, desk, recessed (\$20 - \$35 per fixture)

Parking garage luminaires (\$100 per fixture)

Track or Mono-Point directional (\$50 per fixture)

Stairwell and Passageway luminaires (\$40 per fixture)

High-Bay, Low-Bay (\$150 per fixture)

Bollard (\$50 per fixture)

Luminaires for Ambient Lighting of Interior Commercial Spaces  
Linear panels (\$50 per fixture)

Fuel pump canopy (\$100 per fixture)

LED retrofit kits (custom measures)

New Pulse-Start Metal Halide (\$25 per fixture)

Linear Fluorescent Retrofit (\$10 - \$20 per fixture)

Induction Retrofit (\$50 per retrofitted HID fixture)

New Construction/Complete Renovation (performance-based)

**Note: Incentives for T-12 to T-5 and T-8 lamps with electronic ballast in facilities (\$10 per fixture, 1-4 lamps) and T-5/T-8 high bay fixtures (\$16 - per fixture) were discontinued effective March 1, 2013 for T-12 retrofits replacements except for buildings impacted by Hurricane Sandy. Approved applications will have the standard timeframe of one year from the project commitment date to complete the installation**

#### Lighting Controls

Occupancy Sensors

Wall mounted (\$20 per control)

Remote mounted (\$35 per control)

Daylight dimmers (\$25 per fixture controlled, \$50 per fixture for office applications only)

Occupancy controlled hi-low fluorescent controls (\$25 per controlled)

HID or Fluorescent Hi-Bay Controls

Occupancy hi-low (\$35 per fixture controlled)

Daylight dimming (\$45 per fixture controlled)

#### Refrigeration

Covers and Doors

Energy-Efficient doors for open refrigerated doors/covers (\$100 per door)

Aluminum Night Curtains for open refrigerated cases (\$3.50 per linear foot)

Controls

Door Heater Control (\$50 per control)

Electric Defrost Control (\$50 per control)

Evaporator Fan Control (\$75 per control)

Novelty Cooler Shutoff (\$50 per control)

## Food Service Equipment

### Cooking

- Combination Electric Oven/Steamer (\$1,000 per oven)
- Combination Gas Oven/Steamer (\$750 per oven)
- Electric Convection Oven (\$350 per oven)
- Gas Convection Oven (\$500 per oven)
- Gas Rack Oven (\$1,000 single, \$2,000 double)
- Gas Conveyor Oven (\$500 small deck, \$750 large deck)
- Electric Fryer (\$200 per vat)
- Gas Fryer (\$749 per vat)
- Electric Large Vat Fryer (\$200 per vat)
- Gas Large Vat Fryer (\$500 per vat)
- Electric Griddle (\$300 per griddle)
- Gas Griddle (\$125 per griddle)
- Electric Steam Cooker (\$1,250 per steamer)
- Gas Steam Cooker (\$2,000 per steamer)

### Holding

- Full Size Insulated Cabinets (\$300 per cabinet)
- Three Quarter Size Insulated Cabinets (\$250 per cabinet)
- Half Size Insulated Cabinets (\$200 per cabinet)

### Cooling

- Glass Door Refrigerators (\$75 - \$150 per unit)
- Solid Door Refrigerators (\$50 - \$200 per unit)
- Glass Door Freezers (\$200 - \$1,000 per unit)
- Solid Door Freezers (\$100 - \$600 per unit)
- Ice Machines (\$50 - \$500 per unit)

### Cleaning

- Dishwashers (\$400 - \$1,500 per unit)

## Other Equipment Incentives\*

Performance Lighting (\$1.00 per watt per square foot below program incentive threshold, currently 5% more energy efficient than ASHRAE 2007 for New Construction only.)

Custom electric and gas equipment incentives (not prescriptive)

\*Equipment incentives are calculated based on type, efficiency, size, and application and are evaluated on a case-by-case basis. Contact us for details.

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## II. DIRECT INSTALL





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## Direct Install

### COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

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PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND  
FUEL CELLS

LOCAL GOVERNMENT ENERGY  
AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT  
PROGRAM

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PARTICIPATION STEPS

PARTICIPATING  
CONTRACTORS

SUSTAINABLE JERSEY

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL  
ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

NEW JERSEY'S CLEAN ENERGY PROGRAM

## DIRECT Install

**Let us pay up to 70% of your energy efficiency upgrade.**

Sometimes, the biggest challenge to improving energy efficiency is knowing where to and how to get through the process. Created specifically for existing small to medium facilities, Direct Install is a turnkey solution that makes it easy and affordable to upgrade high efficiency equipment. Direct Install is designed to cut your facility's energy costs replacing lighting, HVAC and other outdated operational equipment with energy efficient alternatives. The program pays up to 70% of retrofit costs, dramatically improving your payback on the project. There is a \$125,000 incentive cap on each project.

### ELIGIBILITY



Existing small to mid-sized commercial and industrial facilities with a peak electric demand that did not exceed 200 kW any of the preceding 12 months are eligible to participate in Direct Install. Applicants will submit the last 12 months of electric utility bills indicating that they are below the demand threshold and have occupied the building during that time. Buildings must be located in New Jersey and served by the state's public, regulated electric or natural gas utility companies.

### SYSTEMS & EQUIPMENT ADDRESSED BY THE PROGRAM

- Lighting
- Heating, Cooling & Ventilation (HVAC)
- Refrigeration
- Motors
- Natural Gas
- Variable Frequency Drives



Measures eligible for Direct Install are limited to specific equipment categories, types and capacities. Boilers may not exceed 500,000 Btuh and furnaces may not exceed 140,

### III. PAY FOR PERFORMANCE (P4P)



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## COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

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## Pay for Performance - Existing Buildings

Download program applications and incentive forms.

### The Greater the Savings, the Greater Your Incentives

Take a comprehensive, whole-building approach to saving energy in your existing facilities. Participants can earn incentives that are directly linked to your savings. Pay for Performance relies on a program partners who provide technical services under direct contract with you. Acting as your energy expert, your partner will develop a comprehensive energy reduction plan for each project with a whole-building technical component of a traditional energy audit, a financial plan for full implementation of energy efficient measures and a construction schedule for installation.



### Eligibility

Existing commercial, industrial and institutional buildings with a peak electrical demand over 100 kW for any of the preceding twelve months are eligible to participate including hotels and casinos, large office buildings, family buildings, supermarkets, manufacturing facilities, schools, shopping malls and restaurants. Buildings that fall into the following customer classes are not required to meet the 100 kW demand threshold to participate in the program: hospitals, public colleges and universities, 501(c)(3) non-profit organizations, affordable multifamily housing, and local governmental entities. Your energy reduction plan must define a comprehensive package of measures capable of reducing the existing energy consumption of your building by 15% or more.

Exceptions to the 15% threshold requirement may be made for certain industrial, manufacturing, water treatment and datacenter building types whose annual energy consumption is heavily weighted on process loads. Details are available in the high energy intensity section of this page.

### ENERGY STAR Portfolio Manager

Pay for Performance takes advantage of the ENERGY STAR Program with Portfolio Manager, EPA's interactive tool that allows facility managers to track and evaluate energy and water consumption across all of their buildings. The tool provides the opportunity to load in the characteristics and energy usage of your buildings and determine an energy performance benchmark score. You can then assess energy management goals over time, identify strategic opportunities for savings, and receive EPA recognition for superior energy performance.



This rating system assesses building performance by tracking and scoring energy use in your facilities and comparing it to similar buildings. That can be a big help in locating opportunities for cost-justified energy efficiency upgrades. And, based on our findings, you may be invited to participate in the Building Performance with ENERGY STAR initiative and receive special recognition as an industry leader in energy efficiency.

### Incentives

**OIL, PROPANE & MUNICIPAL  
ELECTRIC CUSTOMERS**

Pay for Performance incentives are awarded upon the satisfactory completion of three milestones:

**EDA PROGRAMS**

Incentive #1 - Submittal of complete energy reduction plan prepared by an app program partner - Contingent on moving forward, incentives will be between \$50,000 based on approximately \$.10 per square foot, not to exceed 50% of the annual energy expense.

**SBC CREDIT PROGRAM**

Incentive #2 - Installation of recommended measures - Incentives are based on the projected level of electricity and natural gas savings resulting from the installation of comprehensive energy-efficiency measures.

**PAST PROGRAMS**

**TOOLS AND RESOURCES**

Incentive #3 - Completion of Post-Construction Benchmarking Report - A completed report verifying energy reductions based on one year of post-

**PROGRAM UPDATES**

implementation results. Incentives for electricity and natural gas savings will be based on actual savings, provided that the minimum performance threshold of savings has been achieved.

**CONTACT US**



**A detailed Incentive Structure document is available on the applications and form**

### **Steps to Participation**

Click here for a step-by-step description of the program.

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# PAY FOR PERFORMANCE APPLICATION FORM

**July 1, 2014 – June 30, 2015**

**Utility Serving Applicant:**

<input type="checkbox"/> Atlantic City Electric	<input type="checkbox"/> Jersey Central Power & Light	<input type="checkbox"/> PSE&G
<input type="checkbox"/> New Jersey Natural Gas	<input type="checkbox"/> Elizabethtown Gas	<input type="checkbox"/> Rockland Electric Co.
<input type="checkbox"/> Other Electric Service Provider (please specify): _____		
<input type="checkbox"/> Other Fuel Provider: _____	<input type="checkbox"/> Oil: _____	<input type="checkbox"/> Other (Please specify): _____

## Instructions

1. Read the program material to determine project qualification.
  2. Read the Participation Agreement and sign where indicated.
  3. Fill out all applicable spaces on this form.
  4. Provide a copy of the customer's company W-9 form.
  5. Provide the most recent consecutive 12 month period of utility bills for the project for all accounts, organized in chronological order and separated by account. Utilize Utility Tool for applications with multiple accounts to organize data.
  6. Provide brief description of facility, noting any special or unusual circumstances and/or site conditions.
  7. Partner must submit the application package via e-mail, mail or fax DIRECTLY to the Market Manager – see back of this form.
- Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.**

## Customer/Owner Information (payment will be made to entity entered here)

Company Name		Project Contact/Title		
Company Address		City	State	Zip
Phone/Fax	E-mail	Federal ID/SSN		

## Partner Information

Company Name		Project Contact/Title		
Company Address		City	State	Zip
Phone	Fax	E-mail		

## Project Information

Project Name				
Building Address		City	State	Zip
Utility Account Number(s): Electric		Gas		
* Note: Please use the back of this page for additional utility accounts if quantity exceeds space allotment.				
Annual Peak kW Demand	Building Type		Number of Buildings	
Size of Building(s) (gross sq/ft)		Direct, Master or Sub Metered		

## Funding

Check the box if an Energy Savings Improvement Program (ESIP) will be a source of funding. ESIP allows government agencies to pay for energy related improvements using the value of the resulting energy savings.

Do you expect to receive funding under any other efficiency programs?  No  Yes If Yes, please specify below:

Utility Program #1 – Utility: _____	Program Name: _____
Utility Program #2 – Utility: _____	Program Name: _____
Federal Program #1 – Organization: _____	Program Name: _____
Federal Program #2 – Organization: _____	Program Name: _____
Other Program – Organization: _____	Program Name: _____



# Pay For Performance-Existing Buildings

## Participation Agreement

### Definitions:

**ADMINISTRATOR** – New Jersey Board of Public Utilities (NJBPU)

**APPLICATION PROCESS** – The Program pays incentives in phases upon satisfactory completion of each of three Program milestones - approval of a complete Energy Reduction Plan, installation of all recommended measures per the Energy Reduction Plan, completion of Post-Construction Benchmarking Report (for incentive amounts, please refer to Incentive Amounts). In order to be eligible for Program Incentives, a Participating Customer or an agent authorized by a Customer, must submit to the Market Manager a properly completed application package – application form, Participating Customer's company W-9, twelve consecutive months of the project's utility bills and executed Participation Agreement. All components of the application package must be filled out completely, truthfully and accurately. This application package must be received on or before June 30, 2015 in order to be eligible for the Fiscal Year 2015 Incentives. The Market Manager will review the application package to determine if the project is eligible for a Program Incentive. When approved, the Participating Customer will receive an approval letter from their Case Manager with the estimated authorized first incentive amount and the date by which the Energy Reduction Plan must be submitted. Upon receipt of the approval letter, the Participating Customer and Partner may proceed with work on the Energy Reduction Plan. The Market Manager or agent thereof reserves the right to conduct a pre-inspection of the facility prior to the installation of equipment. This will be done prior to the issuance of the Energy Reduction Plan approval letter. Approval of this Application is not an approval of the project's scope of work. Scope of work is only approved upon approval of the Energy Reduction Plan. See application and program guidelines for more information.

**CHANGES TO THE PROGRAM** – The Program and Participation Agreements may be changed by the Market Manager at any time without notice. Approved applications, however, will be processed to completion under the agreements in effect at the time of the Market Manager's approval.

**ELIGIBILITY** - Program Incentives are available to existing commercial, industrial and certain multifamily buildings with peak kilowatt demand usage of more than 100 kW in any of the most recent preceding twelve months of utility bills and a customer of the New Jersey Utilities. Market Manager has the discretion to approve applications that fall below the 100 kW minimum by no more than 10%. If the Participant is a municipal electric company customer, and a customer of an investor-owned gas New Jersey utility, only gas measures will be eligible for incentives under the Program. Similarly, if the Participant is an oil/propane customer and a customer of an investor-owned electric New Jersey Utility, only electricity measures will be eligible for incentives under the Program.

*Equipment procured by participating Customer through another program offered by the New Jersey Utilities, as applicable, is not eligible for incentives through this Program. Customers who, from July 1, 2013 – June 30, 2014, have not contributed to the Societal benefits Change of the applicable New Jersey Utility may not be eligible for incentives offered through this program.*

**ENDORSEMENT** – The Market Manager and Administrator do not endorse, support or recommend any particular manufacturer, product or system design in promoting this Program.

**ENERGY-EFFICIENT MEASURES** – Any device eligible to receive a Program Incentive payment through the New Jersey's Clean Energy Commercial and Industrial Program. The total package of measures as presented in the Energy Reduction Plan must have at least a 10% internal rate of return (IRR).

**ENERGY REDUCTION PLAN** – A document created by the Participating Customer's selected Partner that defines several key aspects of the project including (but not limited to) existing conditions as a result of a whole-building technical analysis, benchmarking summaries, recommended measures, financing plan and implementation schedule.

**ENERGY REDUCTION PLAN APPROVAL** – After application approval, the Participating Customer and Partner must work together to finalize and submit an Energy Reduction Plan which incorporates a work scope that will achieve the minimum 15% reduction in source energy performance target in accordance with the Program rules and policies along with the Benchmarking Tool, modeling software file, a copy of the executed Partner and Participating Customer contract, an original copy of the executed Installation Agreement and a Request for Incentive #1 Payment form. All components of the submittal package must be filled out completely, truthfully and accurately. The Market Manager, agents thereof and/or the selected Partner must be provided reasonable access to the Participating Customer's facility, staff, tenants and/or others necessary to develop an Energy Reduction Plan that will achieve the minimum 15% performance target as well as the necessary utility billing data as dictated by the Program. The Energy Reduction Plan submittal package will be reviewed and must be approved by the Market Manager prior to payment of Incentive #1. Upon approval of the submittal package, the Customer will receive an Incentive #1 approval letter indicating the date by which all measures in the Energy Reduction Plan must be installed (no later than twelve months following the Energy Reduction Plan submittal approval date).

**INCENTIVE AMOUNTS** – Incentive #1 - \$0.10 per square foot of the project with a maximum amount of \$50,000 and minimum of \$5,000, not to exceed 50% of the project's annual energy cost and contingent on installation of measures in the Energy Reduction Plan and receipt of a signed Installation Agreement. If installation does not commence within the required timeframe, Incentive #1 may be required to be returned to the program. In the event the project is cancelled and Incentive #1 is not returned, the project may reapply to the program in the future but another Incentive #1 will not be paid. Incentive #2 – 50% of the total performance-based incentive (combination of Incentives #2 and #3) calculated per Program's incentive structure; Incentive #3 – remaining amount based on the realized energy savings of the project. For customers that have successfully participated in the Local Government Energy Audit Program, Incentive #1 will be reduced by 50% to \$0.05 per square foot up to \$25,000. Actual Incentive #1 paid shall not be higher than 5% over the committed amount. Actual Incentive #2 paid shall not be higher than the committed amount, unless the Energy Reduction Plan has been resubmitted due to changes in the work scope. Actual Incentive #3 paid shall be higher or lower than the committed amount based on actual energy savings but shall not be greater than program Incentive Caps.

The Market Manager will provide incentives according to those described in this section or as modified upon notice to Participating Customer. All incentive payments are paid directly to the Participating Customer or the Participating Customer's designee as indicated on the application form. The Program is not bound to pay any incentive unless the submittal package associated with the incentive payment is approved by the Market Manager who reserves the sole discretion of approving or disapproving the submittal packages.

**INCENTIVE CAP** – Program Incentives #2 and #3 will be capped not to exceed 50% of the total actual project cost. Incentive #1 will be capped not to exceed 50% of the project's annual energy cost. The Market Manager reserves the right to limit the amount of the Program Incentives (Incentive #1, #2 and #3) to \$1M per gas and electric account (limited to \$2M per project) in a program year. Campus style facilities, which are master-metered, are subject to the annual incentive cap of \$1 million per gas and electric account. The Participating Customer will also be subject to an annual Entity Cap of \$4M (Definition of an Entity can be found in the Board Order Docket No. EO07030203).

**INSTALLATION AGREEMENT** – The Participating Customer must submit an executed Installation Agreement as part of the Request for Incentive #1 Form. By executing the Installation Agreement, the Customer agrees to install all of the measures in the Energy Reduction Plan, which are estimated to result in meeting or exceeding the minimum 15% performance target. The Customer agrees to the performance-based incentives (Incentives #2 & #3) as indicated in the document which are based on the results of the Energy Reduction Plan. Implementation of the measures must commence in the time period twelve months following the approval date of the Energy Reduction Plan. Failure to complete the installation of the measures in the Energy Reduction Plan may result in the repayment of Incentive #1. In the event the project is cancelled and Incentive #1 is not returned, the project may reapply to the program in the future but another Incentive #1 will not be paid.

**LIMITATION OF LIABILITY** – By virtue of participating in this Program, Participating Customers agree to waive any and all claims or damages against TRC Energy Services, the Market Manager, and the Administrator, except the receipt of the Program Incentive. Participating Customers agree that the Market Manager's and Administrator's liability, in connection with this Program, is limited to paying the Program Incentive specified. Under no circumstances shall the Market Manager, its representatives, or subcontractors, or the Administrator be liable for any lost profits, special, punitive, consequential or incidental damages or for any other damages or claims connected with or resulting from participation in this Program. Further, any liability attributed to the Market Manager under this Program shall be individual, and not joint and/or several.

The Market Manager's review and approval of the Energy Reduction Plan cannot be construed to be a determination as to performance, applicability, dollar savings, energy savings, or any other aspect of the proposed project. The Market Manager and Administrator offer no guarantee or warranty of performance of the project's equipment or system. The participant assumes full responsibility and liability for the installation of all equipment, including but not limited to design, specification, all permits, installation, maintenance, performance and financing. By participating in the program and accepting incentive dollars, you agree to hold harmless the Market Manager and Administrator and their respective staffs with respect to the Project.

**MARKET MANAGER** – TRC Energy Services is responsible for managing the New Jersey Clean Energy Commercial & Industrial Programs.

**MEASUREMENT & VERIFICATION APPROVAL** – Twelve months subsequent to the Incentive #2 Payment Submittal package submission date, measurement and verification of the projected energy reduction will be conducted by the Participating Customer's Partner using the project's post-installation utility data (supplied by the Customer). The Participating Customer must work with their Partner to submit the Incentive #3 Payment Submittal, consisting of the Post-Construction Benchmarking Pay For Performance-Existing Buildings Report, Benchmarking Tool, and Request for Incentive #3 form. All components of the submittal package must be filled out

completely, truthfully and accurately. Upon review of the submittal package (by the Market Manager or agent thereof), the remaining 50% of the total performance-based incentive (Incentives #2 & #3) will be released to the Participating Customer. If the Post-Construction Benchmarking Report indicates that the project did not meet the minimum performance target, the post-installation completion period may be extended to up to twenty-four months subsequent to the Incentive Payment #2 package submission date. Upon approval of the submittal package, the Customer will receive an Incentive #3 Submittal approval letter indicating successful completion of the program.

**NEW JERSEY UTILITIES** – The investor-owned electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

**PARTICIPATING CUSTOMERS** – Those non-residential electric and/or gas service customers of the New Jersey Utilities who participate in this Program.

**PARTICIPATING CUSTOMER'S CERTIFICATION** – Participating Customer agrees that all information is true and that he/she has conformed to all of the Program and equipment requirements per the Program Guidelines. Participating Customer certifies that he/she purchased and installed the equipment listed in the Energy Reduction Plan at their defined New Jersey project location.

**PARTNER**– An approved professional who provides technical building performance services to Participating Customers, acting as their "energy efficiency expert". Participating Customers are required to hire an approved Pay for Performance Partner to develop the Energy Reduction Plan and facilitate installation of the recommended package of Energy-Efficient Measures. Participants are required to enter into a contractual agreement with a selected Partner which outlines the set of minimum services the Partner will provide to the Participating Customer throughout the life of the project. It is strongly recommended that Participating Customers perform due diligence in selecting a Pay for Performance Partner. Fees charged by the Partner are not regulated by the Program and could vary between Partners.

**PERFORMANCE-BASED INCENTIVES** – The combination of Incentives #2 and #3, which are based on the projected and actual energy reduction performance of the project.

**PERFORMANCE TARGET** – A minimum of a 15% annual source energy savings performance target must be achieved in order to participate. The performance target is based on reducing the total energy consumption for the facility. No more than 50% of the total source energy savings may be derived from lighting measures. The total energy savings may not come from a single measure. A 4% performance target may be offered to customers whose annual energy consumption is heavily weighted to manufacturing and process loads. This approach will be reviewed on a case-by-case basis and must be pre-approved by the Market Manager. In order to be considered, the project must involve: A manufacturing facility, including such industries as plastics and packaging, chemicals, petrochemicals, metals, paper and pulp, transportation, biotechnology, pharmaceutical, food and beverage, mining and mineral processing, general manufacturing, equipment manufacturers and data centers; and manufacturing and/or process-related loads, including data center consumption, consume 50% or more of total facility energy consumption. No more than 50% of the total source energy savings may be derived from non-investor owned utilities or fuels.

**POST-INSTALLATION APPROVAL** – After the complete installation of all measures in the Energy Reduction Plan, the Customer and their Partner must finalize and submit the Incentive #2 Payment Submittal, consisting of the Installation Report, invoices, and Request for Incentive #2 Payment form. All components of the submittal package must be filled out completely, truthfully and accurately. Upon review of the submittal package and verification of the complete installation of all measures in the Energy Reduction Plan (via inspection by the Market Manager or agent thereof), 50% of the total performancebased incentive (Incentives #2 & #3) will be released to the Participating Customer. Upon approval of the submittal package, the Customer will receive an Incentive #2 approval letter indicating the date by which the post-installation Measurement & Verification phase began and will end (twelve months in length).

The Market Manager reserves the right to verify sales transactions and to have reasonable access to Participating Customer's facility to inspect both pre-existing products or equipment (if applicable) and the Energy-Efficient Measures installed under this Program, either prior to issuing incentives or at a later time. Energy-Efficient Measures must be installed in buildings located within the service territory of one of the New Jersey Utilities (as defined by the Program) as designated on the Participating Customer's Pay for Performance application. Program Incentives are available for qualified Energy-Efficient Measures as listed and described in the Program Guidelines. The Participating Customer must ultimately own the equipment, either through an up-front purchase or at the end of a short-term lease.

**PRE-INSTALLED MEASURES** - An Energy Reduction Plan must be approved by the program and an approval letter sent to the customer in order for incentives to be committed. Upon receipt of an Energy Reduction Plan, all project facilities must be preinspected. Measures installed prior to pre-inspection of the facility shall not be included as part of the ERP scope of work and will not be eligible for incentives. Measure installation undertaken prior to ERP approval, but after pre-inspection, is done at the customer's own risk. In the event that an Energy Reduction Plan is rejected by the program, the customer will not receive any incentives.

**PRODUCT INSTALLATION OR EQUIPMENT INSTALLATION** – Installation of the Energy-Efficient Measures.

Projects with a contract threshold of \$15,444 are required to pay no less than prevailing wage rate to workers employed in the performance of any construction undertaken in connection with Board of Public Utilities financial assistance, or undertaken to fulfill any condition of receiving Board of Public Utilities financial assistance, including the performance of any contract to construct, renovate or otherwise prepare a facility, the operations of which are necessary for the receipt of Board of Public Utilities financial assistance. By submitting an application, or accepting program incentives, applicant agrees to adhere to New Jersey Prevailing Wage requirements, as applicable.

**PROGRAM** – New Jersey's Clean Energy Pay for Performance Program offered herein by the New Jersey Board of Public Utilities pursuant to state regulatory approval under the New Jersey Electric Discount and Energy Competition Act, NJSA 48:3-49, et seq.

**PROGRAM GUIDELINES** – See Pay for Performance Program Guidelines available from your Partner.

**PROGRAM INCENTIVES** – Refers to the amount or level of incentive that the Program provides to participating customers pursuant to the Program offered herein (see the description under "Incentive Amount" heading).

**PROGRAM OFFER** – The Program covers products purchased and/or services rendered on or after July 1, 2014. Program Incentives are available to non-residential retail electric and/or gas service customers of the New Jersey Utilities.

**PROJECT** – A commercial, industrial or multifamily existing building with peak demand in excess of 100 kW in any of the most recent preceding twelve months of electric usage. Multifamily building(s) must be four (4) stories or greater or three (3) stories and under having central heating, cooling, or metering serving more than one building. The 100 kW requirement is waived for the following customer classes: hospitals, non-profits (as defined by section 501(c)(3) of the Internal Revenue Code), public colleges and universities, local government entities, including K-12 schools, and affordable multifamily customers (defined as low income, subsidized, HUD, etc.)

**TAX CLEARANCE CERTIFICATION** – Businesses must apply for and receive a Tax Clearance Certificate from the New Jersey Division of Taxation before they can receive any incentive, grant or other financial assistance from the Program.

**TAX LIABILITY** – The Market Manager will not be responsible for any tax liability that may be imposed on any Participating Customer as a result of the payment of Program Incentives. All Participating Customers must supply their federal tax identification number or social security number on the application form in addition to providing a copy of their W-9 form as part of the application package in order to receive a Program Incentive.

**TERMINATION** – New Jersey's Clean Energy Program reserves the right to extend, modify (this includes modification of Program Incentive levels) or terminate this Program without prior or further notice.

**WARRANTIES – THE MARKET MANAGER AND ADMINISTRATOR DO NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, AND/OR SERVICES RENDERED AS PART OF THIS PROGRAM, EITHER EXPRESSLY OR IMPLICITLY. NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, EXPRESSED, OR IMPLIED, INCLUDING, WITHOUT LIMITATIONS, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE REGARDING EQUIPMENT OR SERVICES PROVIDED BY A MANUFACTURER OR VENDOR. CONTACT YOUR VENDOR/ SERVICES PROVIDER FOR DETAILS REGARDING PERFORMANCE AND WARRANTIES.**

**ACKNOWLEDGEMENT** – I have read, understood and am in compliance with all rules and regulations concerning this incentive program. I certify that all information provided is correct to the best of my knowledge, and I give the Market Manager permission to share my records with the New Jersey Board of Public Utilities, and contractors it selects to manage, coordinate or evaluate the Pay For Performance Program, including the release of electric and natural gas utility billing information, as well as make available to the public non-sensitive information. I allow reasonable access to my property to inspect the installation and performance of the technologies and installations that are eligible for incentives under the guidelines of New Jersey's Clean Energy Program. This arrangement supersedes all other communications and representations.

CUSTOMER'S SIGNATURE

PARTNER SIGNATURE

By signing, I certify that I have read, understand and agree to the Participation Agreement listed above.



#### IV. ENERGY SAVINGS IMPROVEMENT PLAN (ESIP)

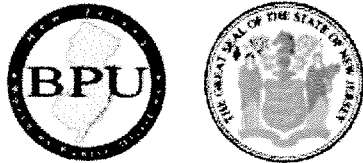


# Your Power to Save

At Home, for Business, and for the Future

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<b>HOME</b>	<b>RESIDENTIAL</b>	<b>COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT</b>
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Home » Commercial & Industrial » Programs

## Energy Savings Improvement Program

A new State law allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under Chapter 4 of the Laws of 2009 (the law), the "Energy Savings Improvement Program" (ESIP), provides all government agencies in New Jersey with a flexible tool to make energy related improvements to their facilities and reduce energy usage with minimal expenditure of new financial resources.

### COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

HURRICANE SANDY

#### PROGRAMS

NJ SMARTSTART BUILDINGS

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND FUEL CELLS

LOCAL GOVERNMENT ENERGY AUDIT

LARGE ENERGY USERS PROGRAM

ENERGY SAVINGS IMPROVEMENT PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL ELECTRIC CUSTOMERS

EDA PROGRAMS

SBC CREDIT PROGRAM

PAST PROGRAMS

TOOLS AND RESOURCES

PROGRAM UPDATES

CONTACT US

This Local Finance Notice outlines how local governments can develop and implement energy related improvements to their facilities. Below are two sample RFPs:

- Local Government
- School Districts (K-12)

All RFPs must be submitted to the Board for approval at [ESIP@bpu.state.nj.us](mailto:ESIP@bpu.state.nj.us).

The Board also adopted protocols to measure energy savings:

- Measuring Energy Savings
- Procedures for Implementation

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Local units considering an ESIP should carefully review the Local Finance Notice, the law, and consult with qualified professionals to determine how they should approach the task.

The NJ Board of Public Utilities sponsored Sustainable Jersey in the creation of an ESIP Guidebook that explains how to implement the program. The guidebook also includes a list of successful projects and a list of helpful resources.

### FIRST STEP – ENERGY AUDIT

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit as prescribed in P.L.2012 c.55.

### ENERGY REDUCTION PLANS

If you have an ESIP plan that needs to be submitted to the Board of Public Utilities, please email it to [ESIP@bpu.state.nj.us](mailto:ESIP@bpu.state.nj.us). Please limit the file size to 3MB (or break it into smaller files).

- Frankford Township School District
- Northern Hunterdon-Voorhees Regional High School
- Manalapan Township (**180 MB** - Right Click, Save As)

## ESIP PROGRAM

Final version 42413

### BPU RULES

1. Public Entity must decide if they will use an ESCO or DIY method or Hybrid thereof prior to issuing the RFP and the RFP must state the intended method. A change in the project procurement model after the RFP closing date will be cause for immediate rejection and disqualification of potential Clean Energy program incentives.
2. RFP procedures shall be adhered to as per the legislation, including the use of BPU approved forms. Any alteration of the forms, without prior approval from the BPU shall be grounds for rejection.
3. RFP must include copy of an audit (ASHRAE Level II w/Level III for lighting) and audit must be prepared by a firm classified by DPMC in the 036 discipline.
4. All firms, including professional services, whether using ESCO or DIY model, must be DPMC classified.
5. If an Architect is engaged by the public entity, the architectural fees are the responsibility of the public entity and must be paid directly to the firm. These fees may be included in the energy cost savings analysis and payback.

ESCO's may contract directly with an architectural firm, in which case the architectural firm serves as a subcontractor to the ESCO and the project related service costs may be included within the project's economic model.

6. Public entity shall conduct pre-bid meetings and site visits per existing statutes.

In the interest of open public bidding transparency, it is a requirement of the BPU that all proposers must attend the pre-proposal bid meeting.

7. There shall be no negative cash flow in any year of the program.  
section 7 (1)(a)  
“the energy savings resulting from the program will be sufficient to cover the cost of the program's energy conservation measures.”
8. SREC values are not permitted to be used in the energy cost savings calculations.
9. Capital cost avoidance values are not to be used in the energy savings calculations.
10. Operational and Maintenance (O&M) cost savings may be permitted in the cost savings calculations, but only with supporting documentation.
11. Blended utility rates shall not be permitted. Use the actual utility tariff or local contracted rates if there is a third party supplier.

For the RFP proposals, the public entity shall define the utility rates in the RFP

12. Contracted third party utility rates may only be used for the term of the contract (5 yr. maximum)  
Subsequent years are to be projected at the utility tariff rates plus the annual BPU escalation rates.
13. Public entity shall conduct M&V (measurement and verification) at the one (1) year operational date and shall provide a copy of the M&V report to the Board of Public Utilities.

For the RFP proposals, the ESCO shall provide the cost for the one (1) year M&V only. For comparative purposes, the one year M&V pricing shall be indicated on the proposal Form VI, under the "Annual Service Costs" column. Additional M&V costs are at the discretion of the local unit and are not to be included in the proposal.

14. The decisions made by BPU staff regarding compliance or other issues that arise in connection with the RFP procurement process shall be considered a final decision of the BPU. Any appeal will need to be through the New Jersey Superior Court, Appellate Division.
15. For the RFP proposals only, Demand Response (DR) revenues claimed by ESCO's can only be projected for a maximum period of three (3) years. DR revenue projections beyond three years will not be permitted. DR revenues must be included and presented under the "Energy Rebates/Incentives" column of FORM VI.
16. ESCO "fees" proposed during the RFP phase of the project cannot increase post-award. ESCO's are required to maintain the fee percentages through final contract negotiations and construction of the Board approved Energy Savings Plan
17. Public Bid openings shall be held on the due date of the proposal submissions. The public entity shall announce the name of the bidder and the total dollar amount. After award of a contract, all proposals received will be made available by the owner for public inspection
18. Rejection of bids by the public entity shall be conducted in accordance with the appropriate sections of the applicable legislation, as stated in Title 40A:11-13.2. Additionally all proposals must be returned to the respective ESCO's upon rejection.
19. Field changes that exceed 5% of the project cost require BPU approval.
20. Energy Savings Plans (ESP) that is dependent upon incentives from the Clean Energy Program must review the current program requirements, at the time of application, for each incentive to insure eligibility. If any program incentive is denied, resubmission of all ESIP related forms will be necessary to remain ESIP qualified.

## **APPENDIX E**

### **Photos**

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*Existing Steam Boiler*



*Existing DHW Heaters*



*Existing Split AC Units*



*Existing High Flow Urinals*



*Existing Window ACs*



*Existing Lights*

## **APPENDIX F**

### **EPA Benchmarking Report**





LEARN MORE AT  
energystar.gov

# ENERGY STAR<sup>®</sup> Statement of Energy Performance

# 48

ENERGY STAR<sup>®</sup>  
Score<sup>1</sup>

## Parks Administration

**Primary Property Function:** Office  
**Gross Floor Area (ft<sup>2</sup>):** 27,338  
**Built:** 1920

**For Year Ending:** January 31, 2014  
**Date Generated:** December 18, 2014

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

### Property & Contact Information

**Property Address**  
Parks Administration  
115 Clifton Avenue  
Newark, New Jersey 07102

**Property Owner**  
\_\_\_\_\_  
,  
(\_\_\_\_)\_\_\_\_-\_\_\_\_

**Primary Contact**  
\_\_\_\_\_  
,  
(\_\_\_\_)\_\_\_\_-\_\_\_\_  
\_\_\_\_\_

**Property ID:** 4279924

### Energy Consumption and Energy Use Intensity (EUI)

Site EUI	Annual Energy by Fuel	National Median Comparison	
82.8 kBtu/ft <sup>2</sup>	Electric - Grid (kBtu)	974,570 (43%)	National Median Site EUI (kBtu/ft <sup>2</sup> )
	Natural Gas (kBtu)	1,290,147 (57%)	National Median Source EUI (kBtu/ft <sup>2</sup> )
			% Diff from National Median Source EUI
			2%
Source EUI	Annual Emissions		
161.5 kBtu/ft <sup>2</sup>	Greenhouse Gas Emissions (Metric Tons CO <sub>2</sub> e/year)		199

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### Licensed Professional

\_\_\_\_\_  
,  
(\_\_\_\_)\_\_\_\_-\_\_\_\_  
\_\_\_\_\_



Professional Engineer Stamp  
(if applicable)